YouGov

KYC_Q1. How often, if ever, do you drink craft beer (i.e. beer brewed in smaller quantities by independent

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| Unweighted base | 1209 | 549 | 660 | 281 | 377 | 551 | 205 | 216 | 483 | 305 | 804 | 153 | 176 | 76 | 437 |
| Base: All US Adults 21+ | 1205 | 581 | 624 | 298 | 371 | 536 | 211 | 250 | 460 | 284 | 800 | 146 | 185 | 74 | 477 |
| Daily | 3\% | 5\% | 2\% | 7\% | 3\% | 2\% | 2\% | 2\% | 4\% | 4\% | 2\% | 10\% | 3\% | 1\% | 4\% |
| Several times a week | 3\% | 5\% | 2\% | 6\% | 5\% | 1\% | 4\% | 1\% | 4\% | 4\% | 3\% | 3\% | 3\% | 10\% | 2\% |
| 2 to 3 times a week | 4\% | 4\% | 4\% | 5\% | 6\% | 1\% | 6\% | 2\% | 3\% | 6\% | 3\% | 4\% | 5\% | 5\% | 2\% |
| Once a week | 5\% | 6\% | 4\% | 8\% | 7\% | 2\% | 8\% | 3\% | 3\% | 6\% | 4\% | 3\% | 8\% | 5\% | 4\% |
| 2 to 3 times a month | 5\% | 6\% | 4\% | 9\% | 5\% | 2\% | 7\% | 3\% | 4\% | 5\% | 5\% | 3\% | 4\% | 4\% | 2\% |
| Once a month | 4\% | 3\% | 4\% | 3\% | 4\% | 3\% | 3\% | 2\% | 4\% | 4\% | 4\% | 2\% | 3\% | 8\% | 2\% |
| A few times a year | 10\% | 11\% | 9\% | 9\% | 9\% | 11\% | 10\% | 9\% | 9\% | 12\% | 12\% | 4\% | 8\% | 8\% | 6\% |
| Once a year or less | 9\% | 10\% | 9\% | 8\% | 10\% | 10\% | 9\% | 10\% | 10\% | 8\% | 10\% | 5\% | 8\% | 8\% | 9\% |
| Never | 53\% | 48\% | 59\% | 37\% | 48\% | 66\% | 44\% | 64\% | 55\% | 48\% | 54\% | 57\% | 50\% | 42\% | 63\% |
| Don't know | 4\% | 3\% | 4\% | 8\% | 3\% | 2\% | 5\% | 4\% | 4\% | 3\% | 2\% | 8\% | 8\% | 8\% | 6\% |
| Net: Drinks craft beer | 43\% | 49\% | 37\% | 55\% | 48\% | 32\% | 51\% | 33\% | 41\% | 49\% | 44\% | 35\% | 42\% | 49\% | 31\% |
| Net: Once a week or more | 15\% | 20\% | 11\% | 26\% | 20\% | 6\% | 21\% | 8\% | 14\% | 20\% | 13\% | 20\% | 19\% | 21\% | 12\% |
| Net: At least once a month, but less than weekly | 8\% | 9\% | 8\% | 12\% | 9\% | 6\% | 11\% | 5\% | 8\% | 9\% | 9\% | 5\% | 7\% | 12\% | 4\% |
| Net: At least once a year, but less than monthly | 19\% | 20\% | 18\% | 17\% | 19\% | 20\% | 20\% | 19\% | 18\% | 20\% | 22\% | 9\% | 16\% | 16\% | 15\% | KYC_Q2a. Which THREE factors, if any, are most important to you when p

three options.

| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Price | 34\% | 34\% | 34\% | 32\% | 37\% | 32\% | 35\% | 45\% | 29\% | 33\% | 36\% | 30\% | 28\% | 35\% | 34\% |
| Brand/brewery | 36\% | 36\% | 35\% | 32\% | 37\% | 38\% | 36\% | 42\% | 35\% | 33\% | 35\% | 26\% | 44\% | 38\% | 37\% |
| Design of the packaging | 10\% | 11\% | 9\% | 15\% | 12\% | 4\% | 18\% | 9\% | 6\% | 11\% | 10\% | 8\% | 16\% | 5\% | 11\% |
| Alcohol percentage | 24\% | 24\% | 24\% | 30\% | 24\% | 18\% | 31\% | 17\% | 22\% | 24\% | 22\% | 18\% | 28\% | 40\% | 19\% |
| Type of beer (e.g., IPA) | 54\% | 57\% | 50\% | 50\% | 55\% | 56\% | 52\% | 63\% | 53\% | 51\% | 60\% | 44\% | 40\% | 42\% | 45\% |
| Region (i.e., where it's from) | 16\% | 14\% | 18\% | 10\% | 16\% | 20\% | 13\% | 17\% | 16\% | 16\% | 17\% | 12\% | 12\% | 10\% | 11\% |
| Recommendations and reviews | 27\% | 26\% | 30\% | 26\% | 31\% | 25\% | 37\% | 30\% | 27\% | 19\% | 30\% | 21\% | 20\% | 30\% | 18\% |
| Other | 4\% | 5\% | $3 \%$ | 4\% | 3\% | 6\% | 3\% | 1\% | 6\% | 6\% | 4\% | $3 \%$ | 5\% | 5\% | 5\% |
| Don't know | 5\% | 4\% | 6\% | 4\% | 1\% | 9\% | 5\% | 3\% | 6\% | 4\% | 5\% | $3 \%$ | 6\% | 3\% | 4\% |
| Not applicable - I have never purchased craft beer | 6\% | 5\% | 7\% | 4\% | 6\% | 7\% | 4\% | 5\% | 6\% | 6\% | 6\% | 7\% | 1\% | $8 \%$ | 9\% |

To what extent do you like or dislike each of the following
general ster craft beer? Please select one option on
each row
and crisp

| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults 21+ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 41\% | 39\% | 44\% | 34\% | 45\% | 44\% | 44\% | 49\% | 39\% | 36\% | 44\% | 33\% | 33\% | 40\% | 35\% |
| Somewhat like | 35\% | 36\% | 35\% | 32\% | 39\% | 34\% | 32\% | 40\% | 35\% | 35\% | 35\% | 33\% | 39\% | 31\% | 31\% |
| Neither like nor dislike | 10\% | 10\% | 9\% | 13\% | 9\% | 7\% | 10\% | 4\% | 8\% | 15\% | 8\% | 13\% | 14\% | 13\% | 10\% |
| Somewhat disilike | 4\% | 4\% | 4\% | 8\% | 1\% | 3\% | 6\% | 1\% | 4\% | 3\% | 3\% | 10\% | 4\% | 5\% | 7\% |
| Distike a lot | 2\% | 2\% | 2\% | 5\% | 1\% | - | $2 \%$ | - | 2\% | $3 \%$ | 1\% | - | 5\% | 6\% | 3\% |
| Don't know | 4\% | 6\% | 2\% | 5\% | 3\% | 4\% | 3\% | 1\% | 5\% | 6\% | 4\% | 10\% | 1\% | 6\% | 8\% |
| Not applicable - 'Ive never had this style of craft beer before | 4\% | 3\% | 5\% | 3\% | 2\% | 8\% | 2\% | 4\% | 7\% | 2\% | 5\% | - | 4\% | - | 6\% |
| Net: Like | 76\% | 75\% | 78\% | 66\% | 84\% | 78\% | 77\% | 89\% | 74\% | 71\% | 79\% | 67\% | 72\% | 71\% | 67\% |
| Net: Disilike | 6\% | 6\% | 6\% | 12\% | 2\% | $3 \%$ | $8 \%$ | 1\% | 6\% | 6\% | 4\% | 10\% | 9\% | 11\% | $9 \%$ |
| Q4_2. Malty |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 15\% | 17\% | 12\% | 13\% | 19\% | 12\% | 17\% | 12\% | 13\% | 17\% | 15\% | 12\% | 12\% | 23\% | 10\% |
| Somewhat like | 31\% | 36\% | 25\% | 31\% | 34\% | 28\% | 30\% | 36\% | 27\% | 34\% | 32\% | 23\% | 30\% | 36\% | 26\% |
| Neither like nor disisike | 19\% | 20\% | 18\% | 20\% | 17\% | 20\% | 21\% | 17\% | 19\% | 19\% | 18\% | 26\% | 19\% | 19\% | 17\% |
| Somewhat dislike | 12\% | 10\% | 14\% | 9\% | 12\% | 14\% | 13\% | 12\% | 13\% | 9\% | 11\% | 9\% | 19\% | 5\% | 12\% |


| Unweighted base | 1209 | 391 | 246 | 135 | 616 | 15 | 70 | 32 | 733 | 258 | 118 | 54 | 16 | 4 | 26 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults 21+ | 1205 | 366 | 230 | 132 | 610 | 15 | 67 | 31 | 724 | 267 | 116 | 50 | 16 | 4 | 27 |
| Daily | 3\% | 2\% | 3\% | 3\% | 3\% | 21\% | 4\% | 3\% | 3\% | 4\% | 4\% | 2\% | - | - | - |
| Several times a week | 3\% | 2\% | 6\% | 9\% | 5\% | - | 6\% | - | 5\% | 2\% | 1\% | 2\% | - | - | - |
| 2 to 3 times a week | 4\% | 3\% | 7\% | 7\% | 5\% | 8\% | 4\% | - | 5\% | 4\% | 2\% | - | - | - | 3\% |
| Once a week | 5\% | 4\% | 8\% | 7\% | 6\% | 14\% | 3\% | - | 5\% | 4\% | 3\% | 4\% | 6\% | - | 4\% |
| 2 to 3 times a month | 5\% | 7\% | 7\% | 3\% | 4\% | - | 15\% | 10\% | 5\% | 4\% | 4\% | 1\% | 5\% | - | 2\% |
| Once a month | 4\% | 3\% | 6\% | 6\% | 4\% | - | 6\% | 11\% | 5\% | 2\% | 3\% | 4\% | - | - | - |
| A few times a year | 10\% | 12\% | 10\% | 16\% | 11\% | - | 13\% | 12\% | 11\% | 8\% | 11\% | 4\% | 18\% | - | 10\% |
| Once a year or less | 9\% | 9\% | 9\% | 12\% | 9\% | 6\% | 14\% | 4\% | 10\% | 10\% | 8\% | 8\% | - | - | 4\% |
| Never | 53\% | 54\% | 42\% | 36\% | 52\% | 52\% | 34\% | 49\% | 50\% | 57\% | 61\% | 71\% | 59\% | 22\% | 52\% |
| Don't know | 4\% | 3\% | 2\% | 1\% | 2\% | - | 1\% | 13\% | 2\% | 4\% | 4\% | 4\% | 12\% | 78\% | 25\% |
| Net: Drinks craft beer | 43\% | 42\% | 56\% | 63\% | 47\% | 48\% | 64\% | 39\% | 48\% | 39\% | 35\% | 25\% | 29\% | - | 23\% |
| Net: Once a week or more | 15\% | 11\% | 24\% | 25\% | 18\% | 42\% | 16\% | 3\% | 18\% | 14\% | 11\% | 8\% | 6\% | - | 7\% |
| Net: At least once a month, but less than weekly | 8\% | 10\% | 13\% | 9\% | 9\% | - | 22\% | 21\% | 10\% | 6\% | 6\% | 6\% | 5\% | - | 2\% |
| Net: At least once a year, but less than monthly | 19\% | 21\% | 19\% | 28\% | 20\% | 6\% | 27\% | 15\% | 20\% | 19\% | 18\% | 11\% | 18\% | - | 14\% |
| KYC_Q2a. Which THREE factors, if any, are most important to you when purchasing craft beer? Please select up to three options. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Price | 34\% | 39\% | 32\% | 28\% | 34\% | 15\% | 46\% | 29\% | 35\% | 38\% | 21\% | 22\% | 21\% | - | 17\% |
| Brand/brewery | 36\% | 28\% | 37\% | 45\% | 38\% | 13\% | 25\% | 38\% | 36\% | 32\% | 33\% | 55\% | 42\% | - | 43\% |
| Design of the packaging | 10\% | 11\% | 8\% | 11\% | 10\% | 16\% | 8\% | 8\% | 10\% | 13\% | 5\% | 6\% | - | - | 16\% |
| Alcohol percentage | 24\% | 26\% | 21\% | 33\% | 23\% | 28\% | 19\% | 45\% | 24\% | 27\% | 22\% | 8\% | 35\% | - | 16\% |
| Type of beer (e.g., IPA) | 54\% | 54\% | 57\% | 65\% | 56\% | 57\% | 57\% | 70\% | 57\% | 47\% | 56\% | 38\% | 60\% | - | 31\% |
| Region (i.e., where it's from) | 16\% | 17\% | 19\% | 16\% | 17\% | 43\% | 9\% | - | 16\% | 13\% | 18\% | 16\% | - | - | 17\% |
| Recommendations and reviews | 27\% | 25\% | 36\% | 34\% | 30\% | - | 21\% | 43\% | 29\% | 20\% | 22\% | 41\% | 39\% | - | 55\% |
| Other | 4\% | 4\% | 3\% | 5\% | 4\% | - | 4\% | - | 4\% | 4\% | 5\% | 16\% | 23\% | - | - |
| Don't know | 5\% | 7\% | 4\% | 1\% | 3\% | 13\% | 2\% | 15\% | 4\% | 6\% | 10\% | 14\% | - | - | - |
| Not applicable - I have never purchased craft beer | 6\% | 5\% | 4\% | 3\% | 7\% | - | 7\% | - | 6\% | 7\% | - | - | - | - | - |
| To what extent do you like or dislike each of the following general styles of craft beer? Please select one option on each row. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Q4_1. Clean and crisp |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
| Base: US Adults 21+ craft beer drinkers | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot | 41\% | 37\% | 44\% | 54\% | 43\% | 15\% | 49\% | 52\% | 43\% | 37\% | 28\% | 58\% | 21\% | - | 44\% |
| Somewhat like | 35\% | 32\% | 42\% | 36\% | 38\% | 29\% | 34\% | 40\% | 37\% | 33\% | 30\% | 10\% | 56\% | - | 29\% |
| Neither like nor dislike | 10\% | 14\% | 6\% | 6\% | 10\% | 13\% | 7\% | $8 \%$ | 9\% | 11\% | 10\% | - | 23\% | - | 17\% |
| Somewhat dislike | 4\% | 4\% | 2\% | 1\% | 2\% | 30\% | 2\% | - | 2\% | 8\% | 4\% | 7\% | - | - | 9\% |
| Dislike a lot | $2 \%$ | 4\% | - | - | 0\% | 13\% | 2\% | - | 1\% | 4\% | 5\% | 9\% | - | - | - |
| Don't know | 4\% | 4\% | 2\% | 2\% | 3\% | - | 2\% | - | 3\% | 4\% | 15\% | $8 \%$ | - | - | - |
| Not applicable - I've never had this style of cratt beer before | 4\% | 5\% | 3\% | 1\% | 4\% | - | 5\% | - | 4\% | 4\% | 7\% | $8 \%$ | - | - | - |
| Net: Like | 76\% | 69\% | 87\% | 90\% | 81\% | 44\% | 83\% | 92\% | 81\% | 69\% | 58\% | 68\% | 77\% | - | 74\% |
| Net: Disilike | 6\% | 8\% | 2\% | 1\% | 2\% | 43\% | 4\% | - | 3\% | 12\% | 9\% | 16\% | - | - | 9\% |
| Q4_2. Malty |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot | 15\% | 15\% | 16\% | 22\% | 19\% | - | 7\% | 15\% | 17\% | 12\% | 9\% | - | 17\% | - | 17\% |
| Somewhat like | 31\% | 30\% | 38\% | 32\% | 33\% | - | 33\% | 16\% | 32\% | 33\% | 22\% | 16\% | 62\% | - | 15\% |
| Neither like nor dislike | 19\% | 25\% | 18\% | 16\% | 15\% | 62\% | 22\% | 18\% | 17\% | 24\% | 16\% | 40\% | - | - | 52\% |
| Somewhat dislike | 12\% | 10\% | 12\% | 12\% | 11\% | - | 15\% | 14\% | 11\% | 13\% | 18\% | 7\% | - | - | - |


| Total | Parent or guardian of any children |  |  |  |  | Income |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Younger than 18 | 18 or over | NET: Any age | $\begin{gathered} \text { Not a parent / } \\ \text { guardian } \end{gathered}$ | Don't know / Prefer not to say | Under \$40k | \$40k to \$80k | \$80k+ | $\begin{aligned} & \text { Don't know I } \\ & \text { Prefer not to } \\ & \text { say } \end{aligned}$ | Facebook | Twitter | Linkedin | Google+ | MySpace | beer brewed

breweries)?

| Unweighted base | 1209 | 305 | 441 | 699 | 459 | 50 | 400 | 356 | 277 | 176 | 957 | 451 | 351 | 152 | 66 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults 21+ | 1205 | 300 | 434 | 687 | 464 | 52 | 405 | 349 | 271 | 180 | 950 | 445 | 343 | 150 | 68 |
| Daily | 3\% | 4\% | 2\% | 3\% | 3\% | 2\% | 5\% | 2\% | 3\% | 2\% | 3\% | 3\% | 2\% | 4\% | 12\% |
| Several times a week | 3\% | 8\% | 2\% | 4\% | 3\% | 3\% | 2\% | $2 \%$ | 7\% | 3\% | 4\% | 4\% | 4\% | $2 \%$ | 1\% |
| 2 to 3 times a week | 4\% | 8\% | 3\% | 5\% | 2\% | 2\% | 3\% | 4\% | 6\% | 2\% | 4\% | 5\% | 5\% | 3\% | 11\% |
| Once a week | 5\% | 8\% | 3\% | 5\% | 5\% | 9\% | 5\% | 5\% | 8\% | 1\% | 5\% | 6\% | 7\% | 4\% | 6\% |
| 2 to 3 times a month | 5\% | 8\% | 2\% | 5\% | 4\% | 3\% | 4\% | 5\% | 7\% | 2\% | 5\% | 5\% | 5\% | 5\% | 8\% |
| Once a month | 4\% | 5\% | 3\% | 4\% | 4\% | 2\% | 3\% | 3\% | 6\% | 3\% | 4\% | 4\% | 4\% | 2\% | 1\% |
| A few times a year | 10\% | 9\% | 11\% | 10\% | 11\% | 2\% | 7\% | 12\% | 11\% | 9\% | 10\% | 10\% | 12\% | 8\% | 10\% |
| Once a year or less | 9\% | 10\% | 10\% | 10\% | 9\% | 8\% | 10\% | 9\% | 9\% | 8\% | 11\% | 11\% | 13\% | 10\% | 13\% |
| Never | 53\% | 38\% | 63\% | 53\% | 56\% | 38\% | 56\% | 56\% | 41\% | 60\% | 53\% | 50\% | 45\% | 59\% | 39\% |
| Don't know | 4\% | 2\% | 1\% | 2\% | 4\% | 32\% | 6\% | 1\% | 1\% | 10\% | 4\% | 2\% | 1\% | 4\% | - |
| Net: Drinks craft beer | 43\% | 59\% | 35\% | 45\% | 41\% | 30\% | 38\% | 43\% | 58\% | 30\% | 44\% | 48\% | 53\% | 37\% | 61\% |
| Net: Once a week or more | 15\% | 28\% | 9\% | 17\% | 13\% | 16\% | 15\% | 13\% | 24\% | 7\% | 15\% | 18\% | 19\% | 13\% | 30\% |
| Net: At least once a month, but less than weekly | 8\% | 13\% | 5\% | 9\% | 8\% | 5\% | 7\% | 8\% | 13\% | 5\% | 8\% | 9\% | 9\% | 7\% | 9\% |
| Net: At least once a year, but less than monthly | 19\% | 19\% | 21\% | 20\% | 19\% | 9\% | 16\% | 22\% | 20\% | 18\% | 20\% | 21\% | 26\% | 18\% | 22\% |
| KYC_Q2a. Which THREE factors, if any, are most important to you when purchasing craft beer? Please select up to three options. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
| Base: US Adults 21+ craft beer drinkers | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Price | 34\% | 34\% | 36\% | 35\% | 33\% | 45\% | 40\% | 34\% | 32\% | 22\% | 36\% | 36\% | 34\% | 38\% | 19\% |
| Brand/brewery | 36\% | 33\% | 38\% | 35\% | 36\% | 32\% | 31\% | 39\% | 39\% | 33\% | 36\% | 38\% | 37\% | 32\% | 24\% |
| Design of the packaging | 10\% | 18\% | 5\% | 12\% | 7\% | 12\% | 10\% | 9\% | 12\% | 9\% | 9\% | 9\% | 10\% | 10\% | 24\% |
| Alcohol percentage | 24\% | 28\% | 22\% | 26\% | 20\% | 35\% | 26\% | 26\% | 23\% | 14\% | 24\% | 26\% | 24\% | 24\% | 26\% |
| Type of beer (e.g., IPA) | 54\% | 48\% | 58\% | 52\% | 60\% | 16\% | 49\% | 51\% | 62\% | 53\% | 53\% | 58\% | 59\% | 50\% | 51\% |
| Region (i.e., where it's from) | 16\% | 12\% | 16\% | 14\% | 18\% | 23\% | 11\% | 15\% | 19\% | 23\% | 15\% | 14\% | 14\% | 11\% | 9\% |
| Recommendations and reviews | 27\% | 30\% | 25\% | 27\% | 29\% | 11\% | 17\% | 30\% | 30\% | 40\% | 30\% | 33\% | 33\% | 25\% | 26\% |
| Other | 4\% | 2\% | 6\% | 3\% | 6\% | - | 3\% | 7\% | 4\% | - | 4\% | 3\% | 5\% | 6\% | 4\% |
| Don't know | 5\% | 3\% | 7\% | 5\% | 5\% | 3\% | 5\% | 5\% | 3\% | 11\% | 5\% | 6\% | 5\% | 9\% | 11\% |
| Not applicable - I have never purchased craft beer | 6\% | 3\% | 6\% | 5\% | 7\% | 6\% | 8\% | 5\% | $3 \%$ | 6\% | 6\% | 4\% | 5\% | 2\% | 2\% |
| To what extent do you like or dislike each of the following general styles of craft beer? Please select one option on each row. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Q4_1. Clean and crisp |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
| Base: US Adults 21+ craft beer drinkers | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Like a lot | 41\% | 41\% | 45\% | 43\% | 40\% | 24\% | 34\% | 42\% | 47\% | 42\% | 44\% | 46\% | 50\% | 41\% | 43\% |
| Somewhat like | 35\% | 40\% | 33\% | 37\% | 32\% | 31\% | 32\% | 33\% | 40\% | 34\% | 35\% | 37\% | 34\% | 33\% | 27\% |
| Neither like nor dislike | 10\% | 8\% | 9\% | 9\% | 9\% | 27\% | 12\% | 10\% | 7\% | 9\% | 9\% | 6\% | 6\% | 14\% | 12\% |
| Somewhat disilike | 4\% | 3\% | 2\% | 2\% | 6\% | - | 7\% | 3\% | 2\% | 5\% | 5\% | 3\% | 4\% | 2\% | 4\% |
| Disilike a lot | 2\% | 3\% | 1\% | 2\% | 2\% | 12\% | 4\% | 2\% | - | 2\% | 1\% | 1\% | - | 3\% | - |
| Don't know | 4\% | 3\% | 3\% | 3\% | 7\% | - | 5\% | 5\% | 3\% | 4\% | 3\% | 2\% | 4\% | 7\% | 12\% |
| Not applicable - I've never had this style of craft beer before | 4\% | 2\% | 7\% | 4\% | 4\% | 6\% | 6\% | 5\% | 1\% | 5\% | 5\% | 3\% | 3\% | - | 2\% |
| Net: Like | 76\% | 82\% | 78\% | 80\% | 72\% | 55\% | 67\% | 75\% | 87\% | 75\% | 79\% | 84\% | 83\% | 74\% | 69\% |
| Net: Disilike | 6\% | 5\% | 2\% | 4\% | 8\% | 12\% | 10\% | 5\% | 2\% | 7\% | 6\% | 5\% | 4\% | 5\% | 4\% |
| Q4_2. Malty |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
| Base: US Adults 21+ craft beer drinkers | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Like a lot | 15\% | 22\% | 13\% | 17\% | 11\% | 14\% | 10\% | 17\% | 18\% | 10\% | 16\% | 22\% | 20\% | 16\% | 25\% |
| Somewhat like | 31\% | 32\% | 29\% | 31\% | 32\% | 32\% | 25\% | 33\% | 36\% | 30\% | 30\% | 31\% | 31\% | 23\% | 18\% |
| Neither like nor dislike | 19\% | 18\% | 20\% | 19\% | 19\% | 19\% | 23\% | 17\% | 16\% | 22\% | 20\% | 16\% | 17\% | 18\% | 12\% |
| Somewhat disilike | 12\% | 10\% | 15\% | 12\% | 10\% | 19\% | 12\% | 9\% | 14\% | 13\% | 11\% | 13\% | 11\% | 15\% | 9\% |

YouGov Realtime
Craft Beer
Us_nat Sample: 11th - 12th May 2020
YouGov

KYC_Q1. How often, if ever, do you drink craft beer (i.e, beer brewed in smaller quantities by independent

| Unweighted base | 1209 | 396 | 95 | 445 | 215 | 115 | 14 | 7 | 27 | 6 | 33 | 7 | 116 | 33 | 42 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults $21+$ | 1205 | 384 | 90 | 448 | 218 | 122 | 17 | 7 | 25 | 6 | 34 | 7 | 112 | 39 | 42 |
| Daily | 3\% | 2\% | 9\% | 4\% | 5\% | 4\% | 36\% | - | 4\% | - | - | - | 1\% | 100\% | - |
| Several times a week | 3\% | 3\% | 2\% | 5\% | 5\% | 5\% | 15\% | - | 14\% | - | 5\% | - | 2\% | - | 100\% |
| 2 to 3 times a week | 4\% | 5\% | 11\% | 6\% | 5\% | 6\% | 12\% | 29\% | 4\% | 33\% | 6\% | - | 1\% | - | - |
| Once a week | 5\% | 4\% | 4\% | 6\% | 4\% | 8\% | 12\% | 33\% | 10\% | 37\% | 6\% | - | 2\% | - | - |
| 2 to 3 times a month | 5\% | 5\% | 3\% | 4\% | 5\% | 4\% | - | 13\% | 4\% | - | - | - | 2\% | - | - |
| Once a month | 4\% | 4\% | 3\% | 5\% | 5\% | 7\% | 7\% | 13\% | 4\% | 15\% | 3\% | - | 2\% | - | - |
| A few times a year | 10\% | 10\% | 16\% | 12\% | 12\% | 9\% | 4\% | 12\% | 18\% | - | 14\% | - | 10\% | - | - |
| Once a year or less | 9\% | 12\% | 7\% | 11\% | 12\% | 10\% | - | - | 10\% | - | 3\% | 15\% | 4\% | - | - |
| Never | 53\% | 53\% | 42\% | 44\% | 41\% | 45\% | 12\% | - | 29\% | 14\% | 64\% | 39\% | 71\% | $\checkmark$ | - |
| Don't know | 4\% | 2\% | 3\% | 4\% | 6\% | 3\% | - | - | 4\% | - | - | 45\% | 5\% | - | - |
| Net: Drinks craft beer | 43\% | 44\% | 55\% | 52\% | 53\% | 53\% | 88\% | 100\% | 67\% | 86\% | 36\% | 15\% | 24\% | 100\% | 100\% |
| Net: Once a week or more | 15\% | 14\% | 26\% | 20\% | 19\% | 24\% | 76\% | 61\% | 31\% | 70\% | 18\% | - | 5\% | 100\% | 100\% |
| Net: At least once a month, but less than weekly | 8\% | 8\% | 6\% | 9\% | 10\% | 10\% | 7\% | 26\% | $8 \%$ | 15\% | 3\% | - | 4\% | - | - |
| Net: At least once a year, but less than monthly | 19\% | 22\% | 23\% | 23\% | 23\% | 19\% | 4\% | 12\% | 28\% | - | 16\% | 15\% | 14\% | - | - |

KYC_Q2a. Which THREE factors, if any, are most importan
to you when pu.
three options.

| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults 21+ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Price | 34\% | 34\% | 31\% | 33\% | 32\% | 40\% | 6\% | 33\% | 29\% | 44\% | 41\% | 100\% | 32\% | 29\% | 19\% |
| Brand/brewery | 36\% | 37\% | 46\% | 38\% | 40\% | 43\% | 53\% | 42\% | 64\% | 56\% | 63\% | - | 33\% | 40\% | 47\% |
| Design of the packaging | 10\% | 9\% | 9\% | 9\% | 10\% | 17\% | 19\% | 13\% | 11\% | - | 9\% | 100\% | $8 \%$ | 5\% | 13\% |
| Alcohol percentage | 24\% | 24\% | 30\% | 26\% | 32\% | 31\% | 40\% | 48\% | 25\% | 64\% | 32\% | - | 19\% | 25\% | 39\% |
| Type of beer (e.g., IPA) | 54\% | 61\% | 49\% | 59\% | 59\% | 76\% | 61\% | 33\% | 59\% | 43\% | 50\% | - | 54\% | 56\% | 53\% |
| Region (i.e., where it's from) | 16\% | 17\% | 2\% | 15\% | 9\% | 18\% | , | - | 19\% | - | 6\% | 100\% | 26\% | 16\% | 18\% |
| Recommendations and reviews | 27\% | 36\% | 27\% | 30\% | 37\% | 35\% | 34\% | 29\% | 38\% | 39\% | 24\% | - | 19\% | 16\% | 22\% |
| Other | 4\% | 3\% | 6\% | 4\% | 4\% | 5\% |  | 12\% | - | - | 7\% | - | 11\% | - | 5\% |
| Don't know | 5\% | 5\% | 5\% | 5\% | $3 \%$ | 4\% | - |  | - |  | 7\% | - |  |  | - |
| Not applicable - I have never purchased craft beer | 6\% | 5\% | 7\% | 4\% | 4\% | - | - | . | . | \% |  | - | 12\% | $3 \%$ | 7\% |

To what extent do you like or dislike each of the following
of craft beer? Please select one option on
each row
and crisp

| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 41\% | 46\% | 57\% | 48\% | 53\% | 60\% | 44\% | 48\% | 66\% | 64\% | 39\% | - | 34\% | 46\% | 38\% |
| Somewhat like | 35\% | 34\% | 24\% | 31\% | 30\% | 27\% | 21\% | 26\% | 31\% | 18\% | 39\% | - | 35\% | 25\% | 42\% |
| Neither like nor dislike | 10\% | 7\% | 7\% | 10\% | 5\% | 5\% | - | - | 3\% | - | 15\% | - | $8 \%$ | - | 16\% |
| Somewhat dislike | 4\% | 2\% | 4\% | 3\% | 3\% | 3\% | - | - | - | - | - | - | 4\% | $8 \%$ | - |
| Dislike a lot | 2\% | 2\% | - | 2\% | 4\% | $3 \%$ | - | 13\% | - | - | - | - | - | 5\% | - |
| Don't know | 4\% | 3\% | 6\% | 6\% | 3\% |  | 35\% | - | - | - | 7\% | - | 15\% | 16\% | 2\% |
| Not applicable - 'Ive never had this style of craft beer before | 4\% | 5\% | 2\% | 2\% | 2\% | 2\% | - | 13\% | - | 18\% | - | 100\% | 4\% | - | 2\% |
| Net: Like | 76\% | 80\% | 81\% | 78\% | 83\% | 87\% | 65\% | 74\% | 97\% | 82\% | 78\% | - | 69\% | 71\% | 79\% |
| Net: Disilike | 6\% | 4\% | 4\% | 5\% | 7\% | 7\% | - | 13\% | - | - | - | - | 4\% | 13\% | - |
| Q4_2. Malty |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 15\% | 14\% | 15\% | 16\% | 17\% | 18\% | 25\% | 15\% | 22\% | 21\% | 26\% | - | 12\% | 23\% | 22\% |
| Somewhat like | 31\% | 26\% | 26\% | 29\% | 28\% | 33\% | 35\% | 59\% | 40\% | 79\% | 22\% | - | 27\% | 25\% | 43\% |
| Neither like nor dislike | 19\% | 20\% | 27\% | 19\% | 20\% | 17\% | 5\% | 12\% | 11\% | - | 31\% | - | 20\% | 17\% | 7\% |
| Somewhat dislike | 12\% | 14\% | 10\% | 13\% | 11\% | 19\% | - | - | 21\% | - | $8 \%$ | - | 11\% | 2\% | 13\% |

YouGov Realtime
Craft Beer
US nat Sample: 11th - 12th May 2020
YouGov

KYC Q1. How often, if ever, do you drink craft beer (i.e,
beer brewed in smaller quantities by independent

| Unweighted base | 1209 | 48 | 55 | 59 | 49 | 121 | 110 | 647 | 45 | 517 | 178 | 108 | 231 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults 21+ | 1205 | 46 | 59 | 56 | 45 | 118 | 111 | 644 | 45 | 515 | 186 | 101 | 229 |
| Daily | 3\% | - | - | - | - | - | - | - | - | 8\% | 21\% | - | - |
| Several times a week | 3\% | - | - | - | - | - | - | - | - | 8\% | 23\% | - | - |
| 2 to 3 times a week | 4\% | 100\% | - | - | - | - | - | - | - | 9\% | 25\% | - | - |
| Once a week | 5\% | - | 100\% | - | - | - | - | - | - | 11\% | 32\% | - | - |
| 2 to 3 times a month | 5\% | - | - | 100\% | - | - | - | - | - | 11\% | - | 56\% | - |
| Once a month | 4\% | - | - | - | 100\% | - | - | - | - | 9\% | - | 44\% | - |
| A few times a year | 10\% | - | - | - | - | 100\% | - | - | - | 23\% | - | - | 52\% |
| Once a year or less | 9\% | - | - | - | - | - | 100\% | - | - | 22\% | - | - | 48\% |
| Never | 53\% | - | - | - | - | - | - | 100\% | - | - | - | - | - |
| Don't know | 4\% | - | - | - | - | - | - | - | 100\% | - | - | - | - |
| Net: Drinks craft beer | 43\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | - | - | 100\% | 100\% | 100\% | 100\% |
| Net: Once a week or more | 15\% | 100\% | 100\% | - | - | - | - | - | - | 36\% | 100\% | - | - |
| Net: At least once a month, but less than weekly | 8\% | - | - | 100\% | 100\% | - | - | - | - | 20\% | - | 100\% | - |
| Net: At least once a year, but less than monthly | 19\% | - | - | - | - | 100\% | 100\% | - | - | 44\% | - | - | 100\% |
| KYC_Q2a. Which THREE factors, if any, are most important to you when purchasing craft beer? Please select up to three options. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | - | - | 517 | 178 | 108 | 231 |
| Base: US Adults 21+ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Price | 34\% | 43\% | 50\% | 35\% | 35\% | 35\% | 28\% | - | - | 34\% | 37\% | 35\% | 32\% |
| Brand/brewery | 36\% | 40\% | 56\% | 44\% | 42\% | 26\% | 21\% | - | - | 36\% | 47\% | 43\% | 24\% |
| Design of the packaging | 10\% | 18\% | 17\% | 19\% | 5\% | 6\% | 6\% | - | - | 10\% | 14\% | 13\% | 6\% |
| Alcohol percentage | 24\% | 25\% | 27\% | 26\% | 30\% | 23\% | 13\% | - | - | 24\% | 29\% | 28\% | 18\% |
| Type of beer (e.g., IPA) | 54\% | 46\% | 53\% | 50\% | 70\% | 68\% | 37\% | - | - | 54\% | 52\% | 59\% | 53\% |
| Region (i.e., where it's from) | 16\% | 15\% | 17\% | 20\% | 16\% | 17\% | 11\% | - | - | 16\% | 17\% | 18\% | 14\% |
| Recommendations and reviews | 27\% | 24\% | 26\% | 29\% | 27\% | 34\% | 28\% | - | - | 27\% | 22\% | 28\% | 31\% |
| Other | 4\% | 2\% | 2\% | 3\% | 6\% | 7\% | 5\% | - | - | 4\% | 2\% | 5\% | 6\% |
| Don't know | 5\% | 2\% | - | 2\% | 2\% | 5\% | 14\% | - | - | 5\% | 1\% | 2\% | 9\% |
| Not applicable - I have never purchased craft beer | 6\% | - | - | - | 4\% | 3\% | 17\% | - | - | 6\% | 2\% | 2\% | 10\% |
| To what extent do you like or dislike each of the following general styles of craft beer? Please select one option on each row. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Q4_1. Clean and crisp |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | - | - | 517 | 178 | 108 | 231 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Like a lot | 41\% | 39\% | 41\% | 36\% | 53\% | 47\% | 32\% | - | - | 41\% | 41\% | 44\% | 40\% |
| Somewhat like | 35\% | 44\% | 30\% | 41\% | 23\% | 34\% | 39\% | - | - | 35\% | 35\% | 33\% | 36\% |
| Neither like nor dislike | 10\% | 13\% | 21\% | 7\% | 8\% | 7\% | 8\% | - | - | 10\% | 14\% | 7\% | 7\% |
| Somewhat dislike | 4\% | - | 4\% | 8\% | 6\% | $3 \%$ | 4\% | - | - | 4\% | 3\% | 7\% | 3\% |
| Distike a lot | 2\% | 2\% | - | 5\% | 7\% | - | 1\% | - | - | 2\% | 2\% | 6\% | 0\% |
| Don't know | 4\% | 2\% | 2\% | 4\% | - | 4\% | 6\% | - | - | 4\% | 5\% | 2\% | 5\% |
| Not applicable - 'Ive never had this style of craft beer before | 4\% | - | 2\% | - | 2\% | 6\% | 11\% | - | - | 4\% | 1\% | 1\% | 8\% |
| Net: Like | 76\% | 83\% | 71\% | 77\% | 77\% | 81\% | 71\% | - | - | 76\% | 76\% | 77\% | 76\% |
| Net: Disilike | 6\% | 2\% | 4\% | 13\% | 13\% | 3\% | 4\% | - | - | 6\% | 5\% | 13\% | 3\% |

Q4_2. Malty

| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | - | - | 517 | 178 | 108 | 231 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Like a lot | 15\% | 26\% | 9\% | 14\% | 28\% | 13\% | 6\% | - | - | 15\% | 19\% | 20\% | 9\% |
| Somewhat like | 31\% | 33\% | 49\% | 35\% | 35\% | 24\% | 22\% | - | - | 31\% | 39\% | 35\% | 23\% |
| Neither like nor disilike | 19\% | 22\% | 18\% | 19\% | 12\% | 21\% | 25\% | - | - | 19\% | 16\% | 16\% | 23\% |
| Somewhat dislike | 12\% | 11\% | 10\% | 14\% | 9\% | 14\% | 14\% | - | - | 12\% | 9\% | 12\% | 14\% |


| YOUCOV | Total | Gender |  | Age |  |  | Region |  |  |  | Race |  |  |  | No HS, High school graduate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | 21-34 | 35-54 | 55+ | Northeast | Midwest | South | West | White | Black | Hispanic | Other (NET) |  |
| Distike a lot | 9\% | 6\% | 13\% | 10\% | 9\% | 7\% | 4\% | 11\% | 11\% | 9\% | 9\% | 5\% | 10\% | 8\% | 8\% |
| Don't know | 7\% | 7\% | 8\% | 10\% | 4\% | 8\% | 8\% | 4\% | 8\% | 7\% | 7\% | 18\% | 4\% | 6\% | 11\% |
| Not applicable - I've never had this style of craft beer before | 7\% | 4\% | 10\% | 6\% | 4\% | 10\% | 7\% | 8\% | 8\% | 4\% | 8\% | 6\% | 5\% | 3\% | 15\% |
| Net: Like | 46\% | 53\% | 37\% | 44\% | 53\% | 40\% | 47\% | 48\% | 40\% | 52\% | 47\% | 35\% | 43\% | 59\% | 36\% |
| Net: Disisike | 21\% | 16\% | 27\% | 19\% | 21\% | 22\% | 16\% | 23\% | 24\% | 18\% | 21\% | 14\% | 29\% | 13\% | 20\% |


| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults 21+ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 17\% | 14\% | 21\% | 23\% | 22\% | 6\% | 20\% | 17\% | 14\% | 18\% | 13\% | 21\% | 28\% | 21\% | 12\% |
| Somewhat like | 29\% | 26\% | 32\% | 29\% | 34\% | 23\% | 24\% | 33\% | 27\% | 32\% | 32\% | 17\% | 26\% | 24\% | 27\% |
| Neither like nor dislike | 16\% | 18\% | 14\% | 16\% | 13\% | 20\% | 21\% | 13\% | 18\% | 12\% | 15\% | 29\% | 14\% | 15\% | 18\% |
| Somewhat dislike | 14\% | 15\% | 13\% | 13\% | 15\% | 14\% | 13\% | 14\% | 12\% | 18\% | 14\% | 12\% | 10\% | 23\% | 13\% |
| Disslike a lot | 11\% | 15\% | 7\% | 6\% | 11\% | 16\% | 12\% | 13\% | 11\% | 10\% | 13\% | 3\% | 12\% | 8\% | 12\% |
| Don't know | 7\% | 8\% | 6\% | 7\% | 4\% | 10\% | 4\% | $3 \%$ | 9\% | 8\% | 7\% | 14\% | 5\% | 5\% | 9\% |
| Not applicable - 'ive never had this style of craft beer before | 6\% | 4\% | 7\% | 5\% | 2\% | $9 \%$ | 5\% | 7\% | 8\% | 2\% | 6\% | 3\% | 5\% | 3\% | 10\% |
| Net: Like | 46\% | 40\% | 52\% | 52\% | 56\% | 30\% | 44\% | 50\% | 42\% | 50\% | 45\% | 39\% | 54\% | 45\% | 39\% |
| Net: Disilike | 25\% | 29\% | 20\% | 20\% | 25\% | 31\% | 25\% | 27\% | 23\% | 28\% | 27\% | 16\% | 22\% | 32\% | 25\% |
| Q4_4. Fruity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 19\% | 14\% | 26\% | 26\% | 21\% | 11\% | 23\% | 23\% | 17\% | 16\% | 18\% | 15\% | 25\% | 29\% | 12\% |
| Somewhat like | 33\% | 33\% | 33\% | 29\% | 41\% | 28\% | 30\% | 35\% | 28\% | 41\% | 35\% | 31\% | 29\% | 26\% | 30\% |
| Neither like nor dislike | 16\% | 16\% | 15\% | 14\% | 16\% | 17\% | 21\% | 10\% | 15\% | 15\% | 16\% | 12\% | 19\% | 13\% | 14\% |
| Somewhat dislike | 12\% | 16\% | 7\% | 12\% | 10\% | 15\% | 10\% | 12\% | 13\% | 13\% | 11\% | 14\% | 14\% | 14\% | 12\% |
| Disilike a lot | 10\% | 11\% | 8\% | 7\% | 7\% | 15\% | $8 \%$ | 12\% | 12\% | 7\% | 11\% | $8 \%$ | 6\% | 10\% | 14\% |
| Don't know | 4\% | 3\% | 5\% | 5\% | 2\% | 6\% | 3\% | 2\% | 7\% | 4\% | 4\% | 4\% | 5\% | 5\% | 5\% |
| Not applicable - 'Ive never had this style of craft beer before | 6\% | 7\% | 6\% | 8\% | 3\% | 8\% | 4\% | 5\% | 8\% | 5\% | 6\% | 15\% | 2\% | 3\% | 13\% |
| Net: Like | $52 \%$ | $47 \%$ | 58\% | $55 \%$ | $63 \%$ | $39 \%$ | $53 \%$ | 59\% | $45 \%$ | 57\% | $52 \%$ | $46 \%$ | 54\% | $55 \%$ | $42 \%$ |
| Net: Dislike |  | $27 \%$ |  |  | 17\% | $30 \%$ |  | 24\% | 25\% |  | 22\% |  |  |  |  |

Q4 5. Spicy

| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 10\% | 11\% | 10\% | 11\% | 14\% | 6\% | 11\% | 9\% | 7\% | 14\% | 8\% | 14\% | 18\% | 11\% | 11\% |
| Somewhat like | 25\% | 28\% | 22\% | 27\% | 30\% | 18\% | 24\% | 27\% | 22\% | 29\% | 26\% | 15\% | 22\% | 34\% | 15\% |
| Neither like nor dislike | 18\% | 20\% | 15\% | 17\% | 16\% | 21\% | 23\% | 26\% | 16\% | 13\% | 19\% | 22\% | 20\% | 2\% | 24\% |
| Somewhat dislike | 12\% | 14\% | 10\% | 13\% | 11\% | 12\% | 12\% | 7\% | 13\% | 15\% | 11\% | 19\% | 14\% | 12\% | 10\% |
| Disilike a lot | 17\% | 14\% | 21\% | 17\% | 16\% | 18\% | 16\% | 13\% | 19\% | 18\% | 17\% | 16\% | 16\% | 19\% | 19\% |
| Don't know | 6\% | 6\% | 7\% | 4\% | 4\% | 11\% | 5\% | 4\% | 9\% | 4\% | 8\% | 1\% | 3\% | 8\% | 6\% |
| Not applicable - 'rve never had this style of craft beer before | 11\% | 7\% | 16\% | 10\% | 9\% | 14\% | 10\% | 14\% | 13\% | 7\% | 11\% | 13\% | 6\% | 14\% | 15\% |
| Net: Like | 35\% | 38\% | 31\% | 37\% | 44\% | 24\% | 34\% | 36\% | 29\% | 43\% | 34\% | 29\% | 40\% | 45\% | 25\% |
| Net: Disilike | 29\% | 28\% | 31\% | 31\% | 27\% | 30\% | 27\% | 20\% | 32\% | 33\% | 28\% | 35\% | 31\% | 30\% | 29\% |
| Q4_6. Sour / tart |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 13\% | 13\% | 13\% | 14\% | 18\% | 7\% | 18\% | 12\% | 12\% | 11\% | 14\% | 11\% | 14\% | 8\% | 7\% |
| Somewhat like | 19\% | 18\% | 19\% | 28\% | 16\% | 12\% | 15\% | 14\% | 16\% | 27\% | 16\% | 23\% | 18\% | 36\% | 13\% |
| Neither like nor dislike | 19\% | 23\% | 15\% | 21\% | 18\% | 19\% | 24\% | 16\% | 18\% | 20\% | 19\% | 20\% | 21\% | 23\% | 21\% |
| Somewhat disisike | 18\% | 17\% | 19\% | 12\% | 19\% | 22\% | 19\% | 24\% | 17\% | 14\% | 20\% | 13\% | 12\% | 17\% | 14\% |
| Disilike a lot | 19\% | 18\% | 19\% | 11\% | 20\% | 24\% | 16\% | 16\% | 23\% | 16\% | 20\% | 15\% | 21\% | 8\% | 23\% |
| Don't know | 6\% | 6\% | 5\% | 7\% | 5\% | 5\% | 5\% | 3\% | 6\% | 7\% | 4\% | 15\% | 7\% | 3\% | 12\% |
| Not applicable - 'Ive never had this style of craft beer before | 7\% | 5\% | 10\% | 7\% | 4\% | 11\% | 3\% | 15\% | 8\% | 4\% | 8\% | 3\% | 7\% | 6\% | 10\% |
| Net: Like | 31\% | 31\% | 32\% | 42\% | 34\% | 19\% | 33\% | 25\% | 28\% | 39\% | 30\% | 34\% | 32\% | 44\% | 21\% |


| YOUCOV | Total | Education |  |  | Marital Status |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Some college, <br> 2-year | 4-year | Post Grad | Married | $\underset{\text { Partnership }}{\text { Civil }}$ | Living together, not married or civil partnership | $\ln$ a relationship, not living together | NET: In a relationship | Single | Divorced | Widowed | Separated | Other | $\begin{gathered} \text { Prefer not to } \\ \text { say } \end{gathered}$ |
| Disilike a lot | 9\% | 9\% | 10\% | 9\% | 8\% | 25\% | 14\% | 30\% | 10\% | 3\% | 10\% | 15\% | 21\% | - | - |
| Don't know | 7\% | 7\% | 3\% | 8\% | 7\% | 13\% | 4\% | - | 6\% | 8\% | 15\% | 14\% | - | - | - |
| Not applicable - I've never had this style of craft beer before | 7\% | 5\% | 3\% | 1\% | 7\% | - | 5\% | 7\% | 7\% | 6\% | 10\% | 8\% | - | - | 16\% |
| Net: Like | 46\% | 44\% | 54\% | 53\% | 52\% | - | 41\% | 31\% | 49\% | 46\% | 30\% | 16\% | 79\% | - | 32\% |
| Net: Disilike | 21\% | 19\% | 22\% | 21\% | 19\% | 25\% | 29\% | 44\% | 21\% | 17\% | 28\% | 22\% | 21\% | - | - |


| Q4_3. Sweet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $\begin{array}{r}\text { Unweighted base }\end{array}$ | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot Somewhat like | 17\% | 18\% | 18\% | 21\% | 18\% | 16\% | 11\% | 32\% | 17\% | 19\% | 11\% | 7\% | 17\% | - | 12\% |
|  | 29\% | 24\% | 36\% | 29\% | 34\% | 30\% | 22\% | 32\% | 32\% | 21\% | 23\% | 14\% | 21\% | - | 32\% |
| Somewhat like Neither like nor dislike | 16\% | 21\% | 11\% | 14\% | 13\% | - | 17\% | 14\% | 14\% | 23\% | 18\% | 50\% | - | - | 9\% |
| Somewhat dislike | 14\% | 15\% | 14\% | 16\% | 14\% | 15\% | 20\% | - | 14\% | 15\% | 12\% | - | 21\% | - | 31\% |
| Disiske a lot | 11\% | 10\% | 12\% | 11\% | 11\% | 25\% | 20\% | 22\% | 13\% | 9\% | 6\% | - | 23\% | - | - |
|  | 7\% | 7\% | 5\% | 8\% | 4\% | 13\% | 5\% | - | 4\% | 9\% | 20\% | 14\% | 17\% | - | - |
| Not applicable - I've never had this style of craft beer before | 6\% | 5\% | 4\% | - | 5\% | - | 5\% | - | 5\% | 4\% | 10\% | 15\% | - | - | 16\% |
| Net: LikeNet: Disilike | 46\% | 42\% | 54\% | 51\% | 52\% | 47\% | 33\% | 64\% | 50\% | 41\% | 34\% | 21\% | 38\% | - | 44\% |
|  | 25\% | 25\% | 26\% | 27\% | 25\% | 40\% | 40\% | 22\% | 27\% | 24\% | 18\% | - | 44\% | - | 31\% |
| Q4_4. Fruity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot | 19\% | 19\% | 21\% | 30\% | 22\% | - | 27\% | 8\% | 22\% | 16\% | 9\% | 9\% | 21\% | - | 12\% |
| Somewhat likeNeither like nor dislike | 33\% | 28\% | 43\% | 32\% | 35\% | 16\% | 28\% | 31\% | 33\% | 34\% | 27\% | 30\% | 38\% | - | 32\% |
|  | 16\% | 18\% | 14\% | 17\% | 15\% | 13\% | 19\% | 25\% | 15\% | 19\% | 6\% | 30\% | - | - | 13\% |
| Somewhat disilike | 12\% | 14\% | 11\% | 13\% | 11\% | 46\% | 11\% | 23\% | 12\% | 13\% | 19\% | - | - | - | - |
| Dislike a lotDon't know | 10\% | 10\% | 6\% | 6\% | 10\% | 13\% | 12\% | 7\% | 10\% | 8\% | 9\% | 8\% | 23\% | - | 9\% |
|  | 4\% | 6\% | 2\% | 2\% | 4\% | 13\% | 2\% | - | 4\% | 4\% | 7\% | 15\% | 17\% | - | - |
| Not applicable - I've never had this style of craft beer before | 6\% | 5\% | 3\% | - | 4\% | - | 2\% | 6\% | 4\% | 5\% | 22\% | 8\% | - | - | 33\% |
| Net: LikeNet: Dislike | 52\% | 47\% | 64\% | 62\% | 57\% | 16\% | 55\% | 38\% | 55\% | 51\% | 36\% | 39\% | 60\% | - | 44\% |
|  | 22\% | 23\% | 17\% | 19\% | 21\% | 58\% | 22\% | 30\% | 22\% | 21\% | 28\% | 8\% | 23\% | - | 9\% |
| Q4_5. Spicy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base: US Adults $\begin{aligned} & \text { Unweighted base } \\ & \text { craft beer drinkers }\end{aligned}$ | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
|  | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot | 10\% | 7\% | 14\% | 10\% | 10\% | - | 9\% | - | 10\% | 11\% | 12\% | 6\% | 39\% | - | 12\% |
| Somewhat like | 25\% | 28\% | 26\% | 36\% | 27\% | 28\% | 26\% | 23\% | 26\% | 26\% | 13\% | 17\% | - | - | 48\% |
| Neither like nor disilike | 18\% | 17\% | 13\% | 19\% | 19\% | 59\% | 15\% | 8\% | 19\% | 18\% | 13\% | 25\% | 17\% | - | - |
| Somewhat dislike | 12\% | 16\% | 12\% | 9\% | 11\% | 13\% | 11\% | 8\% | 11\% | 13\% | 21\% | 7\% | 23\% | - | 13\% |
| Dislike a lot | 17\% | 15\% | 19\% | 15\% | 18\% | - | 24\% | 13\% | 19\% | 13\% | 17\% | 14\% | 21\% | - | 9\% |
| Don't know | 6\% | 7\% | 6\% | 7\% | 7\% | - | 4\% | 7\% | 6\% | 6\% | 7\% | 22\% | - | - | - |
| Not applicable - I've never had this style of craft beer before | 11\% | 11\% | 10\% | 4\% | 8\% | - | 11\% | 40\% | 9\% | 14\% | 18\% | 9\% | - | - | 17\% |
| $\begin{aligned} & \text { Net: Like } \\ & \text { Net: Dislike } \end{aligned}$ | 35\% | 34\% | 41\% | 46\% | 37\% | 28\% | 34\% | 23\% | 36\% | 36\% | 25\% | 23\% | 39\% | - | 60\% |
|  | 29\% | 31\% | 31\% | 24\% | 29\% | 13\% | 35\% | 21\% | 29\% | 26\% | 38\% | 21\% | 44\% | - | 23\% |
| Q4_6. Sour / tart |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base: US Adults $\begin{array}{r}\text { U1+ craft beer drinkers }\end{array}$ | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
|  | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot | 13\% | 9\% | 19\% | 20\% | 16\% | - | 14\% | 8\% | 15\% | 11\% | 7\% | - | - | - | 15\% |
| Somewhat like | 19\% | 19\% | 26\% | 15\% | 18\% | 29\% | 22\% | 23\% | 19\% | 21\% | 9\% | 15\% | 39\% | - | - |
| Neither like nor dislike | 19\% | 22\% | 15\% | 19\% | 17\% | 46\% | 18\% | 17\% | 18\% | 27\% | 20\% | 7\% | - | - | 25\% |
| Somewhat disilike | 18\% | 18\% | 19\% | 23\% | 19\% | - | 12\% | 26\% | 18\% | 14\% | 15\% | 41\% | 38\% | - | 9\% |
| Dislike a lot Don't know | 19\% | 20\% | 13\% | 17\% | 18\% | 13\% | 28\% | 20\% | 19\% | 14\% | 22\% | 22\% | 23\% | - | 17\% |
|  | 6\% | 5\% | 2\% | 2\% | 5\% | 13\% | - | - | 4\% | 8\% | 12\% | 6\% | - | - | - |
| Not applicable - 'lve never had this style of craft beer beforeNet: Like | 7\% | 7\% | 5\% | 4\% | 7\% | - | 5\% | 6\% | 6\% | 6\% | 15\% | 8\% | - | - | 33\% |
|  | 31\% | 29\% | 45\% | 35\% | 34\% | 29\% | 36\% | $31 \%$ | 34\% | 32\% | 15\% | 15\% | 39\% | - | 15\% |


| YouCov | Total | Parent or guardian of any children |  |  |  |  | Income |  |  |  | Facebook | Twitter | Linkedin | Google+ | MySpace |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Younger than $18$ | 18 or over | NET: Any age | Not a parent / guardian | Don't know / Prefer not to say | Under \$40k | \$40k to \$80k | \$80k+ | Don't know / Prefer not to say |  |  |  |  |  |
| Distike a lot | 9\% | 9\% | 8\% | 9\% | 10\% | 6\% | 9\% | 9\% | 7\% | 12\% | 8\% | 7\% | 10\% | 13\% | 15\% |
| Don't know | 7\% | 6\% | 6\% | 5\% | 11\% | 3\% | 11\% | 7\% | 4\% | 5\% | 6\% | 6\% | 6\% | 15\% | 18\% |
| Not applicable - 'ive never had this style of craft beer before | 7\% | 4\% | 9\% | 7\% | 7\% | 6\% | 9\% | 7\% | 4\% | 8\% | 7\% | 5\% | 5\% | - | 2\% |
| Net: Like | 46\% | 54\% | 42\% | 48\% | 43\% | 46\% | 35\% | 50\% | 54\% | 40\% | 47\% | 53\% | 51\% | 40\% | 44\% |
| Net: Disilike | 21\% | 19\% | 23\% | 21\% | 20\% | 25\% | 21\% | 18\% | 21\% | 24\% | 20\% | 21\% | 21\% | 28\% | 24\% |
| Q4_3. Sweet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base: US Adults $\begin{array}{r}\text { U1+ craft beer drinkers }\end{array}$ | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
|  | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Like a lot | 17\% | 29\% | 9\% | 20\% | 13\% | 7\% | 16\% | 19\% | 19\% | 10\% | 18\% | 22\% | 20\% | 22\% | 40\% |
| Somewhat like | 29\% | 37\% | 29\% | 32\% | 25\% | 12\% | 22\% | 31\% | 33\% | 29\% | 30\% | 32\% | 28\% | 28\% | 17\% |
| Neither like nor dislike | 16\% | 11\% | 19\% | 14\% | 18\% | 28\% | 15\% | 22\% | 12\% | 18\% | 17\% | 15\% | 14\% | 13\% | 5\% |
| Somewhat dislike | 14\% | 10\% | 13\% | 11\% | 18\% | 28\% | 19\% | 8\% | 15\% | 16\% | 14\% | 13\% | 15\% | 14\% | 9\% |
| Dislike a lot Don't know | 11\% | 8\% | 15\% | 12\% | 11\% | - | 14\% | 9\% | 12\% | 9\% | 11\% | 9\% | 13\% | 14\% | 11\% |
|  | 7\% | 3\% | 6\% | 4\% | 11\% | 12\% | 10\% | 6\% | 5\% | 8\% | 5\% | 5\% | 6\% | 8\% | 14\% |
| Not applicable - ''ve never had this style of craft beer before | 6\% | 3\% | 8\% | 5\% | 5\% | 12\% | 6\% | 5\% | 4\% | 11\% | 5\% | 4\% | 5\% | 1\% | 2\% |
| Net: Like | 46\% | 66\% | 38\% | 52\% | 37\% | 19\% | 38\% | 50\% | 52\% | 39\% | 48\% | 54\% | 47\% | 50\% | 58\% |
| Net: Disilike | 25\% | 18\% | 28\% | 23\% | 29\% | 28\% | 32\% | 17\% | 27\% | 25\% | 25\% | 22\% | 28\% | 28\% | 21\% |
| Q4_4. Fruity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base: US Adults $21+$ craft beer drinkers | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
|  | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Somew | 19\% | 31\% | 9\% | 22\% | 16\% | 10\% | 17\% | 15\% | 27\% | 14\% | 22\% | 28\% | 21\% | 24\% | 27\% |
|  | 33\% | 34\% | 32\% | 32\% | 35\% | 13\% | 27\% | 42\% | 31\% | 31\% | 32\% | 34\% | 35\% | 33\% | 36\% |
| Neither like nor dislike | 16\% | 10\% | 17\% | 13\% | 19\% | 28\% | 15\% | 16\% | 16\% | 17\% | 15\% | 12\% | 13\% | 20\% | 7\% |
| Somewhat disilike Disike a lot | 12\% | 12\% | 14\% | 14\% | 10\% | 16\% | 14\% | 11\% | 13\% | 10\% | 13\% | 12\% | 16\% | 9\% | 7\% |
|  | 10\% | 8\% | 15\% | 11\% | 9\% | - | 12\% | 9\% | 9\% | 9\% | 9\% | 8\% | 8\% | 7\% | 4\% |
| Disike a lot Don't know | 4\% | 3\% | 6\% | 4\% | 4\% | 20\% | 5\% | 3\% | 4\% | 9\% | 3\% | 3\% | 3\% | 4\% | 4\% |
| Not applicable - ''ve never had this style of craft beer before | 6\% | 2\% | 8\% | 5\% | 7\% | 13\% | 10\% | 6\% | 1\% | 11\% | 5\% | 4\% | 5\% | 3\% | 14\% |
| Net: LikeNet: Disilike | 52\% | 65\% | 41\% | 54\% | 52\% | 22\% | 44\% | 56\% | 59\% | 45\% | 54\% | 61\% | 56\% | 57\% | 63\% |
|  | 22\% | 20\% | 29\% | 24\% | 19\% | 16\% | 26\% | 20\% | 21\% | 19\% | 22\% | 20\% | 24\% | 16\% | 11\% |
| Q4_5. Spicy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Base: US Adults $\begin{gathered}\text { Unweighted base }\end{gathered}$ | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
|  | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Like a lot | 10\% | 16\% | 5\% | 10\% | 8\% | 15\% | 12\% | 10\% | 11\% | 4\% | 10\% | 14\% | 11\% | 10\% | 18\% |
| Somewhat like | 25\% | 27\% | 23\% | 25\% | 26\% | 19\% | 22\% | 21\% | 34\% | 21\% | 26\% | 28\% | 28\% | 18\% | 27\% |
| Neither like nor dislike | 18\% | 20\% | 19\% | 20\% | 15\% | 22\% | 15\% | 21\% | 18\% | 21\% | 17\% | 14\% | 16\% | 22\% | 13\% |
| Somewhat dislike | 12\% | 12\% | 14\% | 13\% | 12\% | 11\% | 14\% | 12\% | 11\% | 10\% | 11\% | 11\% | 10\% | 18\% | 21\% |
| Dissike a lot | 17\% | 15\% | 18\% | 16\% | 20\% | - | 17\% | 19\% | 15\% | 17\% | 18\% | 18\% | 17\% | 16\% | 17\% |
| Not applicable - 've never had this style of craft beer before | 6\% | 3\% | 8\% | 5\% | 7\% | 15\% | 6\% | 6\% | 6\% | 10\% | 6\% | 5\% | 9\% | 8\% | - |
|  | 11\% | 7\% | 14\% | 11\% | 11\% | 18\% | 14\% | 11\% | 6\% | 16\% | 12\% | 10\% | 9\% | 9\% | 4\% |
| Net: LikeNet: Dislike | 35\% | 42\% | 28\% | 35\% | 34\% | 34\% | 34\% | 31\% | 44\% | 26\% | 35\% | 42\% | 39\% | 28\% | 45\% |
|  | 29\% | 27\% | 32\% | 29\% | 32\% | 11\% | 31\% | 31\% | 27\% | 27\% | 29\% | 29\% | 27\% | 34\% | 38\% |
| Q4_6. Sour $/$ tart |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
| Base: US Adults 21+ craft beer drinkers | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Like a lot | 13\% | 17\% | 8\% | 13\% | 14\% | 13\% | 8\% | 12\% | 18\% | 14\% | 12\% | 15\% | 16\% | 15\% | 18\% |
| Somewhat likeNeither like nor dislike | 19\% | 23\% | 13\% | 19\% | 16\% | 21\% | 17\% | 16\% | 25\% | 12\% | 18\% | 20\% | 19\% | 21\% | 21\% |
|  | 19\% | 18\% | 16\% | 17\% | 23\% | 29\% | 20\% | 18\% | 20\% | 23\% | 20\% | 18\% | 17\% | 11\% | 6\% |
| Somewhat dislike | 18\% | 15\% | 22\% | 19\% | 17\% | 6\% | 18\% | 20\% | 16\% | 18\% | 18\% | 21\% | 22\% | 19\% | 17\% |
| Distike a lotDon't know | 19\% | 16\% | 25\% | 20\% | 17\% | 15\% | 22\% | 19\% | 14\% | 20\% | 19\% | 16\% | 17\% | 17\% | 17\% |
|  | 6\% | 5\% | 5\% | 4\% | 8\% | 3\% | 8\% | 6\% | 4\% | 3\% | 4\% | 4\% | 3\% | 11\% | 14\% |
| Not applicable - I've never had this style of cratt beer beforeNet: Like | 7\% | 5\% | 10\% | 8\% | 6\% | 13\% | 8\% | 8\% | 4\% | 10\% | 8\% | 6\% | 6\% | 6\% | 7\% |
|  | 31\% | 40\% | 21\% | 32\% | 30\% | 34\% | 25\% | 29\% | 43\% | 26\% | 31\% | 35\% | 35\% | 35\% | 39\% |

## YouGov Realtime

Craft Beer
US_nat Sample: 11th - 12th May 2020

| KOUCOV | Social networks membership |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Pinterest | Tumblr | Instagram | Snapchat | Reddit | WeChat | Qzone | Meetup | Weibo | Other | Don't know |  | Daily | Several times a week |
| Distike a lot | 9\% | 11\% | 9\% | 8\% | 10\% | 6\% | - | 13\% | - | - | 7\% | - | 11\% | 13\% | 5\% |
| Don't know | 7\% | 8\% | 6\% | 10\% | 8\% | 1\% | 35\% | - | - | - | 7\% | - | 11\% | 17\% | 2\% |
| Not applicable - I've never had this style of craft beer before | 7\% | 7\% | 6\% | 5\% | 7\% | 5\% | - | - | 7\% | - | - | 100\% | 8\% | 3\% | 8\% |
| Net: Like | 46\% | 40\% | 42\% | 45\% | 44\% | 51\% | 60\% | 75\% | 61\% | 100\% | 48\% | - | 39\% | 48\% | 65\% |
| Net: Disilike | 21\% | 25\% | 19\% | 21\% | 21\% | 25\% | - | 13\% | 21\% | - | 15\% | - | 22\% | 15\% | 17\% |


| Q4_3. Sweet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 17\% | 19\% | 31\% | 21\% | 24\% | 18\% | 39\% | 48\% | 16\% | 64\% | 23\% | - | 6\% | 21\% | 28\% |
| Somewhat like | 29\% | 37\% | 34\% | 32\% | 32\% | 24\% | 13\% | 27\% | 23\% | 36\% | 16\% | - | 15\% | 27\% | 25\% |
| Neither like nor dislike | 16\% | 13\% | 16\% | 17\% | 15\% | 27\% | 7\% | - | - | - | 16\% | - | 21\% | 11\% | 5\% |
| Somewhat dislike | 14\% | 12\% | 4\% | 11\% | 11\% | 14\% | 6\% | 25\% | 35\% | - | 14\% | - | 17\% | 9\% | 29\% |
| Dislike a lot | 11\% | 10\% | 7\% | 10\% | 8\% | 13\% | - | - | 16\% | - | 16\% | - | 8\% | 16\% | 7\% |
| Don't know | 7\% | 4\% | 4\% | 7\% | 4\% | 1\% | 35\% | - | $3 \%$ | - | 14\% | - | 18\% | 16\% | 2\% |
| Not applicable - 'Ive never had this style of craft beer before | 6\% | 5\% | 3\% | 3\% | 5\% | 4\% | - | - | 7\% | - | - | 100\% | 15\% | - | 5\% |
| Net: Like | 46\% | 56\% | 65\% | 52\% | 57\% | 42\% | 52\% | 75\% | 39\% | 100\% | 39\% | - | 20\% | 48\% | 53\% |
| Net: Disilike | 25\% | 21\% | 11\% | 21\% | 19\% | 27\% | 6\% | 25\% | 51\% | - | 31\% | - | 25\% | 25\% | 36\% |
| Q4_4. Fruity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 19\% | 21\% | 30\% | 26\% | 30\% | 21\% | 30\% | 48\% | 29\% | 64\% | 32\% | - | 6\% | 20\% | 31\% |
| Somewhat like | 33\% | 43\% | 42\% | 33\% | 35\% | 28\% | 20\% | 27\% | 23\% | 36\% | 15\% | - | 21\% | 25\% | 22\% |
| Neither like nor dislike | 16\% | 13\% | 12\% | 15\% | 12\% | 24\% | 2\% | - | 19\% | - | 15\% | - | 25\% | 9\% | 25\% |
| Somewhat dislike | 12\% | 9\% | 2\% | 12\% | 10\% | 17\% | 7\% | - | 18\% | - | - | - | 18\% | 14\% | 11\% |
| Disslike a lot | 10\% | 6\% | 5\% | 4\% | 6\% | 7\% | 6\% | 12\% | 11\% | - | 25\% | - | 8\% | 16\% | 4\% |
| Don't know | 4\% | 3\% | 4\% | 4\% | 2\% | 1\% | - | 13\% | - | - | 13\% | - | 11\% | 3\% | 4\% |
| Not applicable - 'ive never had this style of craft beer before | 6\% | 4\% | 6\% | 5\% | 4\% | 2\% | 35\% | - | - | - | - | 100\% | 12\% | 13\% | 2\% |
| Net: Like | 52\% | 65\% | 71\% | 60\% | 66\% | 50\% | 50\% |  | 52\% | 100\% | 47\% | - | 26\% | 45\% | 53\% |
| Net: Disilike | 22\% | 14\% | 7\% | 17\% | 16\% | 24\% | 13\% | 12\% | 29\% | - | 25\% | - | 26\% | 30\% | 16\% |
| Q4_5. Spicy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 10\% | 12\% | 25\% | 10\% | 11\% | 13\% | 38\% | 29\% | 33\% | 39\% | 30\% | 1 | - | 19\% | 27\% |
| Somewhat like | 25\% | 25\% | 24\% | 29\% | 26\% | 27\% | 21\% | 26\% | 17\% | 18\% | 16\% | - | 21\% | 19\% | 31\% |
| Neither like nor dislike | 18\% | 16\% | 12\% | 16\% | 18\% | 23\% | - | - | 12\% |  | 9\% | - | 29\% | 18\% | 21\% |
| Somewhat dislike | 12\% | 13\% | 9\% | 12\% | 13\% | 14\% | 41\% | \% | 5\% |  | 16\% | - | 11\% | 31\% | 6\% |
| Distike a lot | 17\% | 16\% | 12\% | 16\% | 17\% | 12\% | . | 33\% | 27\% | 44\% | - | - | 24\% | 11\% | $8 \%$ |
| Don't know | 6\% | 5\% | 10\% | 6\% | 5\% | - | - | 13\% | - | - | 14\% | - | 11\% | 2\% | - |
| Not applicable - 'ive never had this style of craft beer before | 11\% | 13\% | 10\% | 9\% | 10\% | 12\% | - | - | 7\% | - | 15\% | 100\% | 4\% | - | 7\% |
| Net: Like | 35\% | 37\% | 48\% | 40\% | 38\% | 40\% | 59\% | 55\% | 49\% | 56\% | 46\% | - | 21\% | 38\% | 58\% |
| Net: Disilike | 29\% | 29\% | 21\% | 28\% | 30\% | 26\% | 41\% | 33\% | 32\% | 44\% | 16\% | - | 35\% | 41\% | 15\% |
| Q4_6. Sour / tart |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| Base: US Adults 21+ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 13\% | 16\% | 26\% | 15\% | 16\% | 16\% | 27\% | 29\% | 42\% | 39\% | 31\% | - | 12\% | 20\% | 29\% |
| Somewhat like | 19\% | 16\% | 28\% | 19\% | 26\% | 21\% | 19\% | 26\% | 16\% | 18\% | 14\% | - | 4\% | 27\% | 31\% |
| Neither like nor disisike | 19\% | 16\% | 8\% | 18\% | 16\% | 23\% | 11\% | 12\% | 11\% |  | 24\% | 100\% | 23\% | 13\% | 21\% |
| Somewhat dislike | 18\% | 22\% | 17\% | 18\% | 17\% | 20\% | 7\% | 19\% | 16\% | 26\% | 15\% |  | 14\% | 9\% | 8\% |
| Dislike a lot | 19\% | 18\% | 14\% | 17\% | 13\% | 14\% | \% | 13\% | 9\% | 18\% | 9\% | - | 21\% | 10\% | 11\% |
| Don't know | 6\% | 5\% | 4\% | 8\% | 7\% | 3\% | 35\% | - | - |  | 7\% | - | 11\% | 18\% | - |
| Not applicable - 'Ive never had this style of craft beer before | 7\% | 7\% | 3\% | 5\% | 5\% | 4\% | - | - | 7\% | - | - | - | 16\% | 3\% | - |
| Net: Like | 31\% | 31\% | 53\% | 34\% | 42\% | 37\% | 47\% | 55\% | 58\% | 56\% | 45\% | - | 16\% | 48\% | 60\% |


| YOUCOV | Total | How often, if ever, do you drink craft beer (i.e., beer brewed in smaller quantities by independent breweries)? |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & 2 \text { to } 3 \text { times a } \\ & \text { week } \end{aligned}$ | Once a week | $\begin{gathered} 2 \text { to } 3 \text { times a } \\ \text { month } \end{gathered}$ | Once a month | A few times a year | Once a year or less less | Never | Don't know | Net: Drinks craft beer | Net: Once a week or more | Net: At least once a month, but less than weekly | Net: At least once a year, but less than monthly |
| Disilike a lot | 9\% | 4\% | 10\% | 11\% | 12\% | 10\% | 7\% | - | - | 9\% | 8\% | 11\% | 8\% |
| Don't know | 7\% | 3\% | 2\% | 5\% | 2\% | 9\% | 12\% | - | - | 7\% | 6\% | 4\% | 10\% |
| Not applicable - I've never had this style of craft beer before | 7\% | 2\% | 2\% | 3\% | 2\% | 9\% | 14\% | - | - | 7\% | 3\% | 3\% | 11\% |
| Net: Like | 46\% | 59\% | 58\% | 49\% | 63\% | 37\% | 27\% | - | - | 46\% | 58\% | 55\% | 32\% |
| Net: Disilike | 21\% | 15\% | 20\% | 24\% | 21\% | 24\% | 21\% | - | - | 21\% | 17\% | 23\% | 22\% |

- $\qquad$ 24\% $\quad 21 \%$

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| 517 | 178 | 108 | 231 |
| 515 | 186 | 101 | 229 |
| $17 \%$ | $24 \%$ | $16 \%$ | $11 \%$ |
| $29 \%$ | $26 \%$ | $34 \%$ | $29 \%$ |
| $16 \%$ | $13 \%$ | $16 \%$ | $19 \%$ |
| $14 \%$ | $18 \%$ | $14 \%$ | $11 \%$ |
| $11 \%$ | $11 \%$ | $15 \%$ | $10 \%$ |
| $7 \%$ | $5 \%$ | $5 \%$ | $9 \%$ |
| $6 \%$ | $2 \%$ | $1 \%$ | $11 \%$ |
| $46 \%$ | $51 \%$ | $49 \%$ | $40 \%$ |
| $25 \%$ | $29 \%$ | $29 \%$ | $21 \%$ |


| Q4_4. Fruity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | - | - | 517 | 178 | 108 | 231 |
| Base: US Adults 21+ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Like a lot | 19\% | 22\% | 17\% | 25\% | 13\% | 18\% | 17\% | - | - | 19\% | 22\% | 19\% | 17\% |
| Somewhat like | 33\% | 39\% | 30\% | 34\% | 46\% | 38\% | 27\% | - | - | 33\% | 30\% | 40\% | 33\% |
| Neither like nor dislike | 16\% | 18\% | 21\% | 16\% | 13\% | 11\% | 16\% | - | . | 16\% | 18\% | 14\% | 14\% |
| Somewhat dislike | 12\% | 10\% | 14\% | 15\% | 16\% | 11\% | 11\% | - | - | 12\% | 12\% | 16\% | 11\% |
| Distike a lot | 10\% | 10\% | 16\% | 7\% | 8\% | 10\% | 7\% | - | - | 10\% | 12\% | 8\% | 9\% |
| Don't know | 4\% | - | - | 3\% | - | 4\% | 11\% | - | - | 4\% | 2\% | 2\% | 8\% |
| Not applicable - 'Ive never had this style of cratt beer before | 6\% | 1\% | 2\% | - | 4\% | 8\% | 11\% | - | - | 6\% | 4\% | 2\% | 10\% |
|  | $52 \%$ | $61 \%$ | $47 \%$ | $59 \%$ | $59 \%$ | $55 \%$ | $44 \%$ | $:$ | - | 52\% | $\begin{aligned} & 52 \% \\ & 24 \% \end{aligned}$ | $59 \%$ | 50\% |

Q4 5. Spicy

| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | - | - | 517 | 178 | 108 | 231 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Like a lot | 10\% | 15\% | 7\% | 13\% | 9\% | 7\% | 3\% | - | - | 10\% | 16\% | 11\% | 5\% |
| Somewhat like | 25\% | 38\% | 26\% | 34\% | 28\% | 25\% | 13\% | - | - | 25\% | 29\% | 31\% | 19\% |
| Neither like nor disilike | 18\% | 17\% | 23\% | 13\% | 23\% | 15\% | 19\% | - | - | 18\% | 20\% | 17\% | 17\% |
| Somewhat disisike | 12\% | 10\% | 14\% | 14\% | $3 \%$ | 15\% | 8\% | - | - | 12\% | 15\% | 10\% | 11\% |
| Distike a lot | 17\% | 6\% | 25\% | 11\% | 20\% | 22\% | 20\% | - | - | 17\% | 14\% | 15\% | 21\% |
| Don't know | 6\% | 2\% | 3\% | 5\% | 6\% | 9\% | 12\% | - | - | 6\% | 2\% | 5\% | 10\% |
| Not applicable - 'rve never had this style of craft beer before | 11\% | 11\% | 2\% | 10\% | 11\% | 9\% | 24\% | - | - | 11\% | 5\% | 10\% | 16\% |
| Net: Like | 35\% | 53\% | 33\% | 47\% | 37\% | 32\% | 16\% | - | - | 35\% | 44\% | 42\% | 24\% |
| Net: Disisike | 29\% | 16\% | 39\% | 25\% | 24\% | 36\% | 28\% | - | - | 29\% | 28\% | 25\% | 32\% |
| Q4_6. Sour / tart |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | - | - | 517 | 178 | 108 | 231 |
| Base: US Adults 21+ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Like a lot | 13\% | 21\% | 19\% | 16\% | 16\% | 3\% | 5\% | - | - | 13\% | 22\% | 16\% | 4\% |
| Somewhat like | 19\% | 30\% | 19\% | 32\% | 12\% | 13\% | 7\% | - | - | 19\% | 26\% | 23\% | 10\% |
| Neither like nor disilike | 19\% | 17\% | 17\% | 18\% | 21\% | 24\% | 19\% | - | - | 19\% | 17\% | 20\% | 22\% |
| Somewhat disisike | 18\% | 10\% | 24\% | 16\% | 28\% | 19\% | 21\% | - | - | 18\% | 14\% | 21\% | 20\% |
| Disilike a lot | 19\% | 17\% | 19\% | 8\% | 17\% | 26\% | 22\% | - | - | 19\% | 15\% | 12\% | 24\% |
| Don't know | 6\% | 2\% | 1\% | 5\% |  | 5\% | 11\% | - | - | 6\% | 5\% | 3\% | 8\% |
| Not applicable - 've never had this style of craft beer before | 7\% | 3\% | 2\% | 5\% | 6\% | 10\% | 15\% | - | - | 7\% | 2\% | 6\% | 12\% |
| Net: Like | 31\% | 51\% | 38\% | 48\% | 28\% | 17\% | 13\% | - | - | 31\% | 48\% | 39\% | 15\% |

## YouGov Realtime

Craft Beer
US_nat Sample: 11th - 12th May 2020

| Youcov | Total | Gender |  | Age |  |  | Region |  |  |  | Race |  |  |  | No Hs, High school graduate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | 21-34 | 35-54 | 55+ | Northeast | Midwest | South | West | White | Black | Hispanic | Other (NET) |  |
| Net: Disilike | 36\% | 35\% | 38\% | 23\% | 39\% | 46\% | 35\% | 40\% | 40\% | 30\% | 39\% | 28\% | 33\% | 25\% | 37\% |
| Q4_7. Hoppy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 17\% | 22\% | 11\% | 14\% | 20\% | 18\% | 17\% | 13\% | 15\% | 24\% | 17\% | 24\% | 20\% | 11\% | 14\% |
| Somewhat like | 28\% | 31\% | 23\% | 30\% | 30\% | 24\% | 26\% | 35\% | 24\% | 30\% | 31\% | 19\% | 25\% | 18\% | 22\% |
| Neither like nor disilike | 18\% | 18\% | 18\% | 19\% | 15\% | 20\% | 24\% | 14\% | 18\% | 15\% | 17\% | 11\% | 23\% | 31\% | 21\% |
| Somewhat dislike | 12\% | 10\% | 15\% | 13\% | 12\% | 10\% | 14\% | 11\% | 10\% | 13\% | 13\% | 11\% | 11\% | 11\% | 8\% |
| Disilike a lot | 12\% | 9\% | 16\% | 15\% | 14\% | 8\% | 10\% | 11\% | 15\% | 11\% | 10\% | 21\% | 13\% | 18\% | 15\% |
| Don't know | 6\% | 6\% | 6\% | 3\% | 6\% | 10\% | 3\% | 8\% | 9\% | 5\% | 7\% | 6\% | 5\% | 6\% | 11\% |
| Not applicable - 'rve never had this style of craft beer before | 6\% | 3\% | 10\% | 5\% | 3\% | 10\% | 5\% | 8\% | 9\% | 2\% | 7\% | 7\% | 4\% | 6\% | 9\% |
| Net: Like | 45\% | 53\% | 35\% | 44\% | 50\% | 41\% | 43\% | 48\% | 39\% | 53\% | 47\% | 43\% | 44\% | 29\% | 37\% |
| Net: Disisike | 24\% | 19\% | 30\% | 28\% | 26\% | 18\% | 24\% | 22\% | 25\% | 24\% | 23\% | $32 \%$ | 24\% | 29\% | 22\% |
| Q4_8. Bitter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| Base: US Adults 21+ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 12\% | 14\% | 9\% | 12\% | 17\% | 7\% | 16\% | 8\% | 9\% | 14\% | 13\% | 3\% | 12\% | 14\% | 8\% |
| Somewhat like | 19\% | 23\% | 15\% | 19\% | 22\% | 17\% | 20\% | 21\% | 15\% | 22\% | 20\% | 20\% | 15\% | 19\% | 9\% |
| Neither like nor disilike | 14\% | 18\% | 10\% | 15\% | 20\% | 8\% | 21\% | 12\% | 10\% | 15\% | 13\% | 21\% | 16\% | 12\% | 16\% |
| Somewhat dislike | 16\% | 17\% | 14\% | 17\% | 13\% | 19\% | 11\% | 12\% | 21\% | 15\% | 15\% | 20\% | 16\% | 17\% | 14\% |
| Dislike a lot | 26\% | 17\% | 38\% | 25\% | 22\% | 32\% | 22\% | 33\% | 32\% | 19\% | 28\% | 21\% | 23\% | 29\% | 29\% |
| Don't know | 5\% | 5\% | 5\% | 4\% | 4\% | 7\% | 4\% | 6\% | 4\% | 6\% | 4\% | 1\% | 11\% | 5\% | 8\% |
| Not applicable - 've never had this style of craft beer before | 8\% | 6\% | 9\% | 8\% | 3\% | 12\% | 6\% | 8\% | 8\% | 8\% | 7\% | 14\% | 8\% | 3\% | 15\% |
| Net: Like | 31\% | 37\% | 24\% | 31\% | 38\% | 23\% | 36\% | 29\% | 24\% | 37\% | 33\% | 23\% | 27\% | 33\% | 18\% |
| Net: Disisike | 42\% | 34\% | 52\% | 42\% | 35\% | 51\% | 34\% | 44\% | 53\% | 34\% | 43\% | 41\% | 39\% | 46\% | 43\% |
| Q4_9. Dark |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 26\% | 30\% | 22\% | 17\% | 35\% | 26\% | 26\% | 32\% | 25\% | 25\% | 28\% | 23\% | 24\% | 24\% | 19\% |
| Somewhat like | 24\% | 26\% | 22\% | 25\% | 23\% | 25\% | 27\% | 20\% | 18\% | 32\% | 24\% | 16\% | 21\% | 35\% | 21\% |
| Neither like nor dislike | 18\% | 18\% | 17\% | 21\% | 17\% | 15\% | 18\% | 14\% | 22\% | 13\% | 13\% | 29\% | 29\% | 17\% | 27\% |
| Somewhat disisike | 9\% | 9\% | 9\% | 10\% | 8\% | 10\% | 7\% | 11\% | 9\% | 10\% | 11\% | 4\% | 8\% | 6\% | 5\% |
| Dislike a lot | 13\% | 8\% | 19\% | 16\% | 13\% | 11\% | 15\% | 13\% | 13\% | 13\% | 14\% | 11\% | 10\% | 10\% | 11\% |
| Don't know | 5\% | 6\% | 5\% | 7\% | 3\% | 6\% | 6\% | 3\% | 5\% | 7\% | 5\% | 14\% | 5\% | 3\% | 11\% |
| Not applicable - 'lve never had this style of craft beer before | 5\% | 3\% | 7\% | 5\% | 1\% | 8\% | 2\% | 7\% | 8\% | 1\% | 5\% | 3\% | 3\% | 6\% | 6\% |
| Net: Like | 50\% | 56\% | 44\% | 42\% | 57\% | 51\% | 53\% | 51\% | 44\% | 56\% | 52\% | 39\% | 45\% | 59\% | 40\% |
| Net: Disilike | 22\% | 18\% | 28\% | 26\% | 21\% | 20\% | 22\% | 24\% | 21\% | 23\% | 25\% | 15\% | 19\% | 16\% | 16\% |


| Unweighted base | 517 | 274 | 243 | 156 | 182 | 179 | 104 | 70 | 195 | 148 | 354 | 50 | 77 | 36 | 131 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers | 515 | 285 | 230 | 164 | 179 | 173 | 108 | 81 | 187 | 139 | 351 | 51 | 77 | 36 | 148 |
| Like a lot | 11\% | 14\% | 8\% | 14\% | 11\% | 9\% | 9\% | 12\% | 8\% | 19\% | 9\% | 19\% | 19\% | 11\% | 10\% |
| Somewhat like | 22\% | 23\% | 20\% | 25\% | 27\% | 13\% | 26\% | 10\% | 21\% | 26\% | 22\% | 9\% | 19\% | 39\% | 13\% |
| Neither like nor dislike | 25\% | 29\% | 21\% | 25\% | 25\% | 25\% | 28\% | 27\% | 23\% | 26\% | 26\% | 34\% | 17\% | 20\% | 21\% |
| Somewhat disisike | 15\% | 13\% | 17\% | 16\% | 13\% | 15\% | 13\% | 17\% | 17\% | 11\% | 14\% | 22\% | 14\% | 11\% | 19\% |
| Distike a lot | 6\% | 5\% | 8\% | 4\% | 6\% | 8\% | 3\% | 7\% | 8\% | 7\% | 6\% | 3\% | 9\% | 8\% | 8\% |
| Don't know | 10\% | 9\% | 11\% | 7\% | 9\% | 13\% | 9\% | 14\% | 11\% | 7\% | 11\% | 7\% | 12\% | 3\% | 14\% |
| Not applicable - 'lve never had this style of craft beer before | 11\% | 8\% | 15\% | 9\% | 7\% | 16\% | 11\% | 15\% | 13\% | 5\% | 12\% | 7\% | 10\% | 9\% | 16\% |
| Net: Like | 33\% | 37\% | 28\% | 39\% | 38\% | 23\% | 35\% | 21\% | 29\% | 44\% | 31\% | 28\% | 38\% | 49\% | 23\% |
| Net: Disilike | 21\% | 18\% | 25\% | 20\% | 20\% | 23\% | 16\% | 24\% | 25\% | 18\% | 20\% | 24\% | 23\% | 19\% | 26\% |

dMuHY. In general, which ONE of the following is your
most preferred container for craft beer?
Base: US Adults 21+ craft beer drikers

## YouGov Realtime

Craft Beer
Us_nat Sample: 11th - 12th May 2020
YouGov

Q4_7. Hoppy

| Q4_7. Hoppy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unweighted base | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
| Base: US Adults 21+ craft beer drinkers | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot | 17\% | 16\% | 19\% | 23\% | 18\% | - | 22\% | - | 18\% | 13\% | 33\% | 14\% | - | - | - |
| Somewhat like | 28\% | 29\% | 31\% | 31\% | 31\% | 32\% | 24\% | 22\% | 30\% | 28\% | 18\% | 7\% | 17\% | - | 27\% |
| Neither like nor dislike | 18\% | 20\% | 10\% | 21\% | 18\% | 25\% | 19\% | 7\% | 18\% | 17\% | 16\% | 29\% | - | - | 31\% |
| Somewhat dislike | 12\% | 10\% | 19\% | 12\% | 10\% | - | 12\% | 16\% | 11\% | 15\% | 7\% | 17\% | 65\% | - | 17\% |
| Distike a lot | 12\% | 12\% | 13\% | 8\% | 11\% | 30\% | 12\% | 49\% | 13\% | 12\% | 9\% | 9\% | 17\% | - | - |
| Don't know | 6\% | 7\% | 3\% | 2\% | 6\% | 13\% | 4\% | - | 6\% | 7\% | 7\% | 22\% | - | - | 9\% |
| Not applicable - I've never had this style of craft beer before | 6\% | 5\% | 6\% | 2\% | 5\% | - | 7\% | 6\% | 5\% | 8\% | 10\% | 2\% | - | - | 16\% |
| Net: Like | 45\% | 45\% | 50\% | 54\% | 49\% | 32\% | 46\% | 22\% | 47\% | 41\% | 51\% | 21\% | 17\% | - | 27\% |
| Net: Disilike | 24\% | 22\% | 31\% | 20\% | 22\% | 30\% | 24\% | 65\% | 24\% | 27\% | 16\% | 26\% | 83\% | - | 17\% |
| Q4_8. Bitter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
| Base: US Adults 21+ craft beer drinkers | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot | 12\% | 8\% | 16\% | 18\% | 14\% | - | 16\% | $8 \%$ | 14\% | 6\% | 16\% | - | - | - | - |
| Somewhat ine | 19\% | 21\% | 27\% | 23\% | 21\% | - | 20\% | - | 20\% | 22\% | 9\% | 6\% | 17\% | - | 24\% |
| Neither like nor dislike | 14\% | 15\% | 9\% | 17\% | 13\% | 74\% | 15\% | - | 14\% | 15\% | 11\% | 27\% | - | - | 25\% |
| Somewhat dislike | 16\% | 18\% | 18\% | 13\% | 15\% | - | 12\% | 22\% | 14\% | 20\% | 21\% | 21\% | 23\% | - | - |
| Dislike a lot | 26\% | 25\% | 25\% | 27\% | 26\% | 13\% | 26\% | 63\% | 27\% | 27\% | 18\% | 32\% | 42\% | - | 17\% |
| Don't know | 5\% | 5\% | 2\% | $3 \%$ | 5\% | 13\% | 6\% | - | 5\% | 5\% | 4\% | 6\% | - | - | - |
| Not applicable - I've never had this style of craft beer before | 8\% | 8\% | 3\% | - | 6\% | - | 5\% | 6\% | 6\% | 6\% | 22\% | 8\% | 17\% | - | 33\% |
| Net: Like | 31\% | 28\% | 43\% | 40\% | 35\% | - | 36\% | 8\% | 34\% | 27\% | 25\% | 6\% | 17\% | - | 24\% |
| Net: Dislike | 42\% | 43\% | 42\% | 40\% | 41\% | 13\% | 37\% | 85\% | 41\% | 47\% | 39\% | 53\% | 65\% | - | 17\% |

Q4_9. Dark

| Unweighted base | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults 21+ craft beer drinkers | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot | 26\% | 28\% | 30\% | 30\% | 30\% | - | 25\% | 16\% | 28\% | 22\% | 26\% | 23\% | 17\% | - | 29\% |
| Somewhat like | 24\% | 25\% | 27\% | 23\% | 24\% | 13\% | 23\% | 16\% | 23\% | 26\% | 22\% | 30\% | 21\% | - | 44\% |
| Neither like nor dislike | 18\% | 14\% | 12\% | 16\% | 15\% | 47\% | 21\% | 14\% | 17\% | 22\% | 18\% | 17\% | - | - | 17\% |
| Somewhat dislike | 9\% | 11\% | 9\% | 13\% | 11\% | 15\% | 8\% | 7\% | 11\% | 4\% | 11\% | 7\% | 23\% | - | - |
| Dislike a lot | 13\% | 11\% | 16\% | 16\% | 13\% | 13\% | 16\% | 32\% | 14\% | 14\% | 7\% | - | 21\% | - | 9\% |
| Don't know | 5\% | 5\% | 2\% | 2\% | 4\% | 13\% | 2\% | $8 \%$ | 4\% | 7\% | 12\% | 23\% | - | - |  |
| Not applicable - I've never had this style of craft beer before | 5\% | 6\% | 4\% | - | 4\% | - | 5\% | 6\% | 4\% | 6\% | 5\% | - | 17\% | - | - |
| Net: Like Net: Dislike | $\begin{aligned} & 50 \% \\ & 22 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & 53 \% \\ & 23 \% \end{aligned}$ | $\begin{aligned} & 57 \% \\ & \text { 25\% } \end{aligned}$ | $\begin{aligned} & 53 \% \\ & 29 \% \\ & 2 \end{aligned}$ | $\begin{aligned} & 53 \% \\ & 24 \% \\ & 24 \end{aligned}$ | $\begin{aligned} & 13 \% \\ & 28 \% \end{aligned}$ | $\begin{aligned} & 48 \% \\ & 24 \% \end{aligned}$ | $\begin{aligned} & 32 \% \\ & 39 \% \end{aligned}$ | $\begin{aligned} & 51 \% \\ & \text { 24\% } \end{aligned}$ | $\begin{aligned} & 48 \% \\ & 18 \% \end{aligned}$ | $\begin{aligned} & 47 \% \\ & 18 \% \end{aligned}$ | $\begin{aligned} & 54 \% \\ & 7 \% \end{aligned}$ | 39\% $44 \%$ | - | $\begin{gathered} 73 \% \\ 9 \% \end{gathered}$ |


| Q4_10. Cloudy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unweighted base | 517 | 165 | 139 | 82 | 284 | 6 | 45 | 13 | 348 | 103 | 40 | 14 | 5 | - | 7 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 155 | 129 | 83 | 285 | 7 | 43 | 12 | 348 | 103 | 41 | 13 | 5 | - | 6 |
| Like a lot | 11\% | 14\% | 9\% | 13\% | 12\% | 15\% | $8 \%$ | 7\% | 11\% | 11\% | 19\% | - | 17\% | - | - |
| Somewhat like | 22\% | 17\% | 32\% | 30\% | 24\% | - | 26\% | 7\% | 23\% | 19\% | 13\% | 21\% | 40\% | - | 15\% |
| Neither like nor dislike | 25\% | 30\% | 25\% | 24\% | 23\% | 29\% | 23\% | 26\% | 23\% | 31\% | 31\% | 24\% | 21\% | - | 25\% |
| Somewhat dislike | 15\% | 12\% | 14\% | 15\% | 16\% | 30\% | 10\% | 32\% | 16\% | 12\% | 13\% | 24\% | - | - | - |
| Disilike a lot | 6\% | 7\% | 4\% | 7\% | 6\% | 13\% | $8 \%$ | 6\% | 7\% | 6\% | 5\% | - | 21\% | - | 9\% |
| Don't know | 10\% | 9\% | 9\% | 6\% | 9\% | 13\% | 11\% | 16\% | 10\% | 11\% | 10\% | 22\% | - | - | - |
| Not applicable - 'rve never had this style of craft beer before | 11\% | 11\% | $8 \%$ | 5\% | 10\% | - | 14\% | 6\% | 10\% | 11\% | 10\% | 9\% | - | - | 50\% |
| Net: Like | 33\% | 31\% | 41\% | 43\% | 36\% | 15\% | 34\% | 14\% | 34\% | 30\% | 32\% | 21\% | 58\% | - | 15\% |
| Net: Disilike | 21\% | 18\% | 18\% | 22\% | 22\% | 43\% | 18\% | 38\% | 23\% | 17\% | 17\% | 24\% | 21\% | - | 9\% |

dMuHY. In general, which ONE of the foll
most preferred container for craft beer?
Base: US Adults 21+ craft beer drikers

## YouGov Realtime

Craft Beer
US_nat Sample: 11th - 12th May 2020

| Youcor | Total | Parent or guardian of any children |  |  |  |  | Income |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Younger than $18$ | 18 or over | NET: Any age | Not a parent / guardian | Don't know / Prefer not to say | Under \$40k | \$40k to \$80k | \$80k+ | Don't know / Prefer not to say | Facebook | Twitter | Linkedin | Google+ | My Space |
| Net: Disilike | 36\% | 31\% | 47\% | 39\% | 34\% | 20\% | 40\% | 39\% | 30\% | 38\% | 38\% | 37\% | 39\% | 36\% | 34\% |
| Q4_7. Hoppy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Like a lot | 17\% | 19\% | 17\% | 18\% | 18\% | 11\% | 16\% | 18\% | 20\% | 13\% | 16\% | 20\% | 22\% | 17\% | 34\% |
| Somewhat like | 28\% | 30\% | 26\% | 28\% | 27\% | 27\% | 25\% | 29\% | 34\% | 13\% | 27\% | 28\% | 23\% | 23\% | 28\% |
| Neither like nor dislike | 18\% | 19\% | 21\% | 19\% | 15\% | 34\% | 16\% | 18\% | 16\% | 27\% | 18\% | 17\% | 16\% | 20\% | 19\% |
| Somewhat disilike | 12\% | 10\% | 10\% | 10\% | 15\% | 7\% | 14\% | 12\% | 11\% | 10\% | 12\% | 12\% | 14\% | 9\% | 1\% |
| Distike a lot | 12\% | 14\% | 9\% | 12\% | 13\% | 6\% | 14\% | 9\% | 11\% | 18\% | 13\% | 11\% | 12\% | 16\% | 8\% |
| Don't know | 6\% | 4\% | 9\% | 6\% | 8\% | 3\% | 6\% | 9\% | 4\% | 9\% | 7\% | 6\% | 8\% | 11\% | 7\% |
| Not applicable - 'rve never had this style of craft beer before | 6\% | 5\% | 9\% | 7\% | 5\% | 12\% | 9\% | 6\% | 3\% | 10\% | 7\% | 6\% | 4\% | 4\% | 2\% |
| Net: Like | 45\% | 49\% | 42\% | 46\% | 44\% | 38\% | 41\% | 46\% | 55\% | 26\% | 43\% | 48\% | 45\% | 40\% | 63\% |
| Net: Disilike | 24\% | 24\% | 19\% | 22\% | 29\% | 13\% | 28\% | 21\% | 22\% | 28\% | 26\% | 23\% | 26\% | 26\% | 9\% |
| Q4_8. Bitter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
| Base: US Adults 21+ craft beer drinkers | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Like a lot | 12\% | 18\% | 8\% | 14\% | 10\% | - | 7\% | 12\% | 15\% | 14\% | 11\% | 13\% | 13\% | 5\% | 13\% |
| Somewhat like | 19\% | 23\% | 16\% | 20\% | 18\% | 13\% | 16\% | 17\% | 28\% | 7\% | 18\% | 22\% | 19\% | 23\% | 19\% |
| Neither like nor dislike | 14\% | 17\% | 11\% | 14\% | 14\% | 33\% | 17\% | 13\% | 14\% | 13\% | 15\% | 14\% | 14\% | 10\% | 11\% |
| Somewhat dislike | 16\% | 14\% | 16\% | 16\% | 17\% | 11\% | 16\% | 17\% | 13\% | 20\% | 16\% | 15\% | 19\% | 25\% | 8\% |
| Disilike a lot | 26\% | 20\% | 31\% | 25\% | 30\% | 21\% | 25\% | 29\% | 24\% | 32\% | 29\% | 26\% | 28\% | 25\% | 28\% |
| Don't know | 5\% | 6\% | 6\% | 5\% | 5\% | 3\% | 7\% | 4\% | 4\% | 4\% | 5\% | 4\% | 5\% | 10\% | 7\% |
| Not applicable - I've never had this style of cratt beer before | 8\% | 3\% | 12\% | 7\% | 8\% | 19\% | 13\% | 8\% | 2\% | 9\% | 6\% | 5\% | 4\% | 2\% | 14\% |
| Net: Like | 31\% | 40\% | 24\% | 34\% | 27\% | 13\% | 23\% | 30\% | 44\% | 21\% | 29\% | 36\% | 32\% | 28\% | 32\% |
| Net: Disilike | 42\% | 34\% | 47\% | 41\% | 47\% | 32\% | 41\% | 46\% | 37\% | 53\% | 45\% | 41\% | 47\% | 51\% | 35\% |
| Q4_9. Dark |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 176 | 155 | 310 | 190 | 16 | 148 | 152 | 161 | 56 | 420 | 222 | 190 | 59 | 39 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 178 | 153 | 309 | 188 | 15 | 154 | 149 | 157 | 54 | 416 | 215 | 183 | 56 | 42 |
| Like a lot | 26\% | 26\% | 27\% | 27\% | 27\% | 7\% | 26\% | 27\% | 26\% | 27\% | 27\% | 29\% | 30\% | 24\% | 27\% |
| Somewhat like | 24\% | 25\% | 19\% | 22\% | 26\% | 48\% | 17\% | 24\% | 32\% | 20\% | 23\% | 27\% | 25\% | 17\% | 23\% |
| Neither like nor disilike | 18\% | 19\% | 20\% | 19\% | 14\% | 17\% | 22\% | 16\% | 13\% | 21\% | 19\% | 15\% | 14\% | 21\% | 19\% |
| Somewhat dislike | 9\% | 10\% | 9\% | 9\% | 9\% | 13\% | 9\% | 9\% | 12\% | 5\% | 9\% | 8\% | 9\% | 14\% | 8\% |
| Distike a lot | 13\% | 14\% | 13\% | 13\% | 13\% | 12\% | 14\% | 17\% | 10\% | 9\% | 14\% | 12\% | 16\% | 10\% | 7\% |
| Don't know | 5\% | 3\% | 6\% | 5\% | 7\% | 3\% | 8\% | 1\% | 4\% | 13\% | 4\% | 3\% | 5\% | 10\% | 14\% |
| Not applicable - 'rve never had this style of craft beer before | 5\% | 3\% | 6\% | 5\% | 5\% | - | 5\% | 6\% | 3\% | 5\% | 5\% | 4\% | 3\% | 3\% | 2\% |
| Net: Like | 50\% | 51\% | 46\% | 49\% | 52\% | 55\% | 42\% | 52\% | 58\% | 47\% | 50\% | 57\% | 54\% | 42\% | 50\% |
| Net: Disilike | 22\% | 24\% | 22\% | 23\% | 22\% | 25\% | 23\% | 25\% | 22\% | 14\% | 23\% | 21\% | 25\% | 24\% | 15\% |


| Unweighted hase |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unweighted base <br> Base: US Adults $21+$ craft beer drinkers | 517 | 176 178 | 155 <br> 153 | 310 309 | 190 188 | 16 | 148 <br> 154 | 152 149 | 161 <br> 157 | 56 | 420 416 | 222 215 | 190 183 | 59 | 39 42 |
| Like a lot | 11\% | 15\% | 8\% | 12\% | 9\% | 29\% | 12\% | 9\% | 12\% | 12\% | 11\% | 12\% | 10\% | 10\% | 29\% |
| Somewhat like | 22\% | 30\% | 16\% | 24\% | 20\% | 6\% | 18\% | 16\% | 34\% | 9\% | 21\% | 26\% | 21\% | 18\% | 21\% |
| Neither like nor disilike | 25\% | 20\% | 28\% | 25\% | 26\% | 31\% | 23\% | 28\% | 24\% | 29\% | 27\% | 27\% | 30\% | 27\% | 22\% |
| Somewhat dislike | 15\% | 13\% | 15\% | 14\% | 16\% | 6\% | 18\% | 15\% | 11\% | 16\% | 14\% | 13\% | 13\% | 12\% | 8\% |
| Distike a lot | 6\% | 6\% | 7\% | 6\% | 7\% | 6\% | 8\% | 5\% | 6\% | 6\% | 6\% | 3\% | 4\% | 8\% | 6\% |
| Don't know | 10\% | 8\% | 13\% | 10\% | 11\% | 3\% | 8\% | 14\% | 7\% | 14\% | 10\% | 9\% | 11\% | 16\% | 7\% |
| Not applicable - I've never had this style of craft beer before | 11\% | $8 \%$ | 12\% | 10\% | 11\% | 19\% | 11\% | 14\% | 6\% | 14\% | 12\% | 10\% | 9\% | $8 \%$ | 7\% |
| Net: Like | 33\% | 46\% | 24\% | 36\% | 29\% | 35\% | 31\% | 26\% | 47\% | 21\% | 32\% | 37\% | 31\% | 28\% | 50\% |
| Net: Disilike | 21\% | 19\% | 23\% | 20\% | 23\% | 11\% | 27\% | 19\% | 17\% | 22\% | 20\% | 16\% | 18\% | 21\% | 14\% |

dMuHY. In general, which ONE of the following is your
most preferred container for craft beer
Base: US Adults $21+$ craft beer drikers

## YouGov Realtime

Craft Beer
US_nat Sample: 11th - 12th May 2020

| Youcov | Social networks membership |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Pinterest | Tumbr | Instagram | Snapchat | Reddit | WeChat | Qzone | Meetup | Weibo | Other | Don't know | NOt appıicable I am not currently a member of any sonial | Daily | Several times a week |
| Net: Disilike | 36\% | 40\% | 31\% | 35\% | 30\% | 33\% | 7\% | 33\% | 24\% | 44\% | 24\% | - | 35\% | 19\% | 19\% |
| Q4_7. Hoppy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| Base: US Adults 21+ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 17\% | 17\% | 27\% | 19\% | 18\% | 21\% | 62\% | 15\% | 31\% | 21\% | 23\% | - | 19\% | 43\% | 35\% |
| Somewhat like | 28\% | 29\% | 25\% | 26\% | 23\% | 31\% | 32\% | 39\% | 39\% | 36\% | 54\% | - | 20\% | 28\% | 31\% |
| Neither like nor dislike | 18\% | 15\% | 13\% | 18\% | 21\% | 18\% |  | 19\% | 5\% | 26\% | 15\% | - | 29\% | 8\% | 15\% |
| Somewhat disilike | 12\% | 11\% | 11\% | 11\% | 12\% | 14\% | - | - | 12\% |  |  | - | 14\% | - | 7\% |
| Dislike a lot | 12\% | 11\% | 12\% | 15\% | 14\% | 10\% | 6\% | 13\% | 5\% | - | - | - | - | 21\% | 12\% |
| Don't know | 6\% | 8\% | 9\% | 7\% | 6\% | 3\% |  | - | . | - | 7\% | - | 11\% | - |  |
| Not applicable - I've never had this style of craft beer before | 6\% | 8\% | 4\% | 4\% | 6\% | 2\% | - | 13\% | 7\% | 18\% | - | 100\% | 8\% | - | - |
| Net: Like | 45\% | 47\% | 52\% | 44\% | 41\% | 52\% | 94\% | 55\% | 71\% | 56\% | 78\% | - | 38\% | 71\% | 66\% |
| Net: Disilike | 24\% | 23\% | 22\% | 26\% | 27\% | 25\% | 6\% | 13\% | 17\% | - | - | - | 14\% | 21\% | 19\% |
| Q4_8. Biter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| Base: US Adults 21+ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 12\% | 11\% | 22\% | 13\% | 12\% | 17\% | 33\% | 27\% | 32\% | 36\% | 15\% | - | 15\% | 24\% | 31\% |
| Somewhat like | 19\% | 15\% | 20\% | 19\% | 21\% | 20\% | 21\% | 29\% | 12\% | 38\% | 25\% | - | 13\% | 31\% | 28\% |
| Neither like nor dislike | 14\% | 12\% | 6\% | 13\% | 14\% | 18\% | 11\% | 12\% | 17\% | - | 15\% | - | 8\% | 13\% | 10\% |
| Somewhat disilike | 16\% | 18\% | 15\% | 17\% | 16\% | 16\% | - | 19\% | 11\% | 26\% | 9\% | - | 18\% | 5\% | 18\% |
| Disilike a lot | 26\% | 31\% | 31\% | 26\% | 29\% | 26\% | - | 13\% | 23\% |  | 21\% | - | 23\% | 10\% | 11\% |
| Don't know | 5\% | 7\% | 4\% | 5\% | 6\% | 1\% | - | - | 5\% | - | 7\% | - | 11\% | 2\% | - |
| Not applicable - I've never had this style of craft beer before | 8\% | 6\% | 2\% | 6\% | 3\% | 2\% | 35\% | - | - | - | 9\% | 100\% | 12\% | 13\% | 2\% |
| Net: Like | 31\% | 26\% | 42\% | 32\% | 32\% | 37\% | 54\% | 56\% | 44\% | 74\% | 40\% | - | 28\% | 56\% | 59\% |
| Net: Disilike | 42\% | 49\% | 46\% | 43\% | 45\% | 42\% | - | 32\% | 34\% | 26\% | 30\% | - | 41\% | 15\% | 29\% |
| Q4_9. Dark |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| Base: US Adults 21+ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 26\% | 25\% | 24\% | 23\% | 18\% | 31\% | 37\% | 29\% | 16\% | 39\% | 23\% | - | 25\% | 32\% | 40\% |
| Somewhat like | 24\% | 23\% | 31\% | 23\% | 27\% | 24\% | 21\% | 58\% | 43\% | 61\% | 55\% | - | 31\% | 16\% | 19\% |
| Neither like nor dislike | 18\% | 17\% | 22\% | 21\% | 21\% | 16\% | - | - | 5\% | - | 6\% | - | 3\% | 19\% | 26\% |
| Somewhat dislike | 9\% | 9\% | 4\% | 8\% | 9\% | 14\% | - | - | 18\% | - | 9\% | - | 25\% | 2\% | 6\% |
| Disilike a lot | 13\% | 17\% | 13\% | 17\% | 18\% | 11\% | \% | 13\% | 5\% | - | \% | - | - | 13\% | 7\% |
| Don't know | 5\% | 4\% | 4\% | 6\% | 4\% | - | 41\% | - | 5\% | - | 7\% | - | 11\% | 18\% | 2\% |
| Not applicable - I've never had this style of craft beer before | 5\% | 5\% | 2\% | 3\% | 3\% | 4\% | - | - | 7\% | - | - | 100\% | 4\% | - | - |
| Net: Like | 50\% | 47\% | 56\% | 46\% | 45\% | 55\% | 59\% | 87\% | 59\% | 100\% | 78\% | - | 56\% | 48\% | 59\% |
| Net: Disilike | 22\% | 26\% | 17\% | 25\% | 27\% | 25\% | - | 13\% | 24\% | - | 9\% | - | 25\% | 15\% | 13\% |


| Unweighted base | 517 | 177 | 53 | 231 | 114 | 63 | 12 | 7 | 18 | 5 | 13 | 1 | 27 | 33 | 42 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers | 515 | 170 | 49 | 233 | 115 | 64 | 15 | 7 | 17 | 5 | 13 | 1 | 26 | 39 | 42 |
| Like a lot | 11\% | 11\% | 15\% | 13\% | 10\% | 14\% | 46\% | - | 29\% | - | 6\% | - | 12\% | 34\% | 24\% |
| Somewhat like | 22\% | 22\% | 25\% | 23\% | 26\% | 25\% | 43\% | 68\% | 39\% | 74\% | 32\% | - | 15\% | 10\% | 44\% |
| Neither like nor dislike | 25\% | 25\% | 27\% | 28\% | 29\% | 41\% | 5\% | 19\% | 14\% | 26\% | 30\% | - | 18\% | 15\% | 14\% |
| Somewhat disisike | 15\% | 10\% | 11\% | 9\% | 11\% | 7\% | - | - | 5\% | - | 9\% | - | 18\% | 23\% | 7\% |
| Dislike a lot | 6\% | 7\% | 5\% | 5\% | 5\% | - | - | - | - | - | 9\% | - | 11\% | 7\% | 3\% |
| Don't know | 10\% | 11\% | 9\% | 11\% | 13\% | 6\% | 6\% | - | 5\% | - | 14\% | - | 15\% | 10\% | 2\% |
| Not applicable - I've never had this style of craft beer before | 11\% | 13\% | 9\% | 10\% | 7\% | 6\% | - | 12\% | 7\% | - | - | 100\% | 11\% | - | 6\% |
| Net: Like | 33\% | 33\% | 40\% | 36\% | 35\% | 39\% | 89\% | 68\% | 69\% | 74\% | 38\% | - | 27\% | 44\% | 68\% |
| Net: Disilike | 21\% | 18\% | 15\% | 15\% | 16\% | 7\% | - | - | 5\% | - | 18\% | - | 29\% | 30\% | 10\% |

most preferred container for craft beer?
Base: US Adults 21+ craft beer drikers

YouGov Realtime
Craft Beer
Us_nat Sample: 11th - 12th May 2020

| YouCov | How often, if ever, do you drink craft beer (i.e., beer brewed in smaller quantities by independent breweries)? |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | $\begin{aligned} & 2 \text { to } 3 \text { times a } \\ & \text { week } \end{aligned}$ | Once a week | $2 \text { to } 3 \text { times a }$ | Once a month | A few times a year | Once a year or less | Never | Don't know | Net: Drinks craft beer | Net: Once a week or more | $\begin{aligned} & \text { Net: At least } \\ & \text { once a month, } \\ & \text { but less than } \\ & \text { weekly } \end{aligned}$ | Net: At least once a year, but less than monthly |
| Net: Disilike | 36\% | 27\% | 43\% | 24\% | 45\% | 45\% | 43\% | - | - | 36\% | 29\% | 33\% | 44\% |
| Q4_7. Hoppy |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | - | - | 517 | 178 | 108 | 231 |
| Base: US Adults 21+ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Like a lot | 17\% | 19\% | 11\% | 24\% | 23\% | 13\% | 3\% | - | - | 17\% | 25\% | 24\% | 8\% |
| Somewhat like | 28\% | 27\% | 39\% | 33\% | 39\% | 24\% | 17\% | - | - | 28\% | 32\% | 36\% | 21\% |
| Neither like nor dislike | 18\% | 14\% | 28\% | 16\% | 17\% | 20\% | 19\% | - | - | 18\% | 17\% | 17\% | 19\% |
| Somewhat dislike | 12\% | 18\% | 13\% | 10\% | 6\% | 15\% | 15\% | - | - | 12\% | 10\% | 8\% | 15\% |
| Distike a lot | 12\% | 14\% | 3\% | 12\% | 6\% | 13\% | 15\% | - | - | 12\% | 12\% | 10\% | 14\% |
| Don't know | 6\% | 4\% | 3\% | 4\% | - | 8\% | 16\% | - | - | 6\% | 2\% | 2\% | 12\% |
| Not applicable - 'rve never had this style of craft beer before | 6\% | 3\% | 3\% | - | 8\% | 7\% | 15\% | - | - | 6\% | 2\% | 4\% | 11\% |
| Net: Like | 45\% | 47\% | 49\% | 57\% | 62\% | 37\% | 21\% | - | - | 45\% | 57\% | 59\% | 29\% |
| Net: Disilike | 24\% | 32\% | 16\% | 22\% | 12\% | 28\% | 30\% | - | . | 24\% | 22\% | 18\% | 29\% |
| Q4_8. Bitter |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | $\because$ | - | 517 | 178 | 108 | 231 |
| Base: US Adults 21+ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Like a lot | 12\% | 17\% | 13\% | 12\% | 20\% | 4\% | 2\% | - |  | 12\% | 20\% | 15\% | 3\% |
| Somewhat like | 19\% | 27\% | 19\% | 29\% | 19\% | 17\% | 5\% | - | - | 19\% | 26\% | 25\% | 11\% |
| Neither like nor dislike | 14\% | 27\% | 29\% | 14\% | 9\% | 10\% | 10\% | - | - | 14\% | 21\% | 12\% | 10\% |
| Somewhat dislike | 16\% | 9\% | 19\% | 14\% | 23\% | 16\% | 18\% | - | - | 16\% | 13\% | 18\% | 17\% |
| Disilike a lot | 26\% | 16\% | 12\% | 24\% | 23\% | 37\% | 42\% | - | - | 26\% | 12\% | 24\% | 39\% |
| Don't know | 5\% | 2\% | 5\% | 7\% | 2\% | 5\% | 9\% | - | - | 5\% | 3\% | 5\% | 7\% |
| Not applicable - I've never had this style of cratt beer before | 8\% | 2\% | 4\% | - | 4\% | 11\% | 14\% | - |  | 8\% | 5\% | 2\% | 12\% |
| Net: Like | 31\% | 44\% | 32\% | 41\% | 39\% | 21\% | 7\% | - | - | 31\% | 46\% | 40\% | 14\% |
| Net: Disilike | 42\% | 25\% | 30\% | 38\% | 46\% | 53\% | 60\% | - | - | 42\% | 26\% | 41\% | 57\% |
| Q4_9. Dark |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | - | - | 517 | 178 | 108 | 231 |
| Base: US Adults $21+$ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Like a lot | 26\% | 35\% | 35\% | 33\% | 23\% | 20\% | 16\% | - | - | 26\% | 35\% | 29\% | 18\% |
| Somewhat like | 24\% | 33\% | 32\% | 34\% | 31\% | 22\% | 15\% | - | - | 24\% | 26\% | 33\% | 18\% |
| Neither like nor disilike | 18\% | 21\% | 8\% | 9\% | 13\% | 18\% | 23\% | - | - | 18\% | 18\% | 11\% | 20\% |
| Somewhat dislike | 9\% | 3\% | 15\% | 9\% | 12\% | 11\% | 10\% | - | - | 9\% | 7\% | 11\% | 10\% |
| Disilike a lot | 13\% | 6\% | 8\% | 8\% | 17\% | 18\% | 17\% | - | - | 13\% | 8\% | 12\% | 18\% |
| Don't know | 5\% | 2\% | - | 7\% | - | 6\% | 7\% | - | - | 5\% | 5\% | 4\% | 7\% |
| Not applicable - 'rve never had this style of craft beer before | 5\% | - | 2\% | - | 4\% | 7\% | 12\% | - | - | 5\% | 1\% | 2\% | 9\% |
| Net: Like | 50\% | 68\% | 68\% | 67\% | 54\% | 41\% | 31\% | - | - | 50\% | 61\% | 62\% | 36\% |
| Net: Disilike | 22\% | 9\% | 23\% | 17\% | 29\% | 28\% | 27\% | - | - | 22\% | 15\% | 22\% | 28\% |


| Unweighted base | 517 | 48 | 55 | 59 | 49 | 121 | 110 | - | - | 517 | 178 | 108 | 231 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers | 515 | 46 | 59 | 56 | 45 | 118 | 111 | - | - | 515 | 186 | 101 | 229 |
| Like a lot | 11\% | 21\% | 11\% | 19\% | 8\% | 3\% | 2\% | - | - | 11\% | 21\% | 14\% | 2\% |
| Somewhat like | 22\% | 39\% | 28\% | 28\% | 24\% | 18\% | 6\% | - | - | 22\% | 31\% | 26\% | 12\% |
| Neither like nor dislike | 25\% | 14\% | 38\% | 22\% | 28\% | 26\% | 31\% | - | - | 25\% | 22\% | 25\% | 28\% |
| Somewhat dislike | 15\% | 11\% | 8\% | 14\% | 24\% | 19\% | 13\% | - | - | 15\% | 12\% | 18\% | 16\% |
| Dislike a lot | 6\% | 6\% | 9\% | 1\% | 4\% | 9\% | 6\% | - | - | 6\% | 7\% | 2\% | 8\% |
| Don't know | 10\% | 6\% | 2\% | 7\% | 6\% | 12\% | 20\% | - | - | 10\% | 5\% | 7\% | 16\% |
| Not applicable - 'Ive never had this style of craft beer before | 11\% | 4\% | 3\% | 9\% | 6\% | 14\% | 22\% | - | - | 11\% | 3\% | 7\% | 18\% |
| Net: Like | 33\% | 60\% | 40\% | 47\% | 32\% | 20\% | 8\% | - | - | 33\% | 52\% | 40\% | 14\% |
| Net: Disilike | 21\% | 16\% | 18\% | 15\% | 28\% | 28\% | 19\% | - | - | 21\% | 18\% | 21\% | 24\% |

most preferred container for craft beer?
Base: US Adults 21+ craft beer drikers

| 55 | 5 |
| :--- | :--- |
| 59 | 5 |

49
45

YouGov Realtime
US nat Sample: 11th - 12th May 2020
YouGov

YouGov Realtime
Us nat Sample: 1 1th - 12 th May 2020
YouGov

|  | Total | Education |  |  | Marital Status |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\underset{\substack{\text { Some college, } \\ 2 \text {-year }}}{ }$ | 4-year | Post Grad | Married | $\underset{\text { Cartnership }}{\text { Civil }}$ | $\underset{$ Living  <br>  together, not  <br>  married or civil  <br>  partnership $}{\text { 位 }}$ | $\begin{gathered} \text { In a } \\ \text { reationship, } \\ \text { not } \\ \text { togetiving } \\ \text { toger } \end{gathered}$ | $\underset{\substack{\text { NET: In a } \\ \text { relationship }}}{ }$ | Single | Divorced | Widowed | Separated | Other | $\begin{aligned} & \text { Prefer not to } \\ & \text { say } \end{aligned}$ |
| Small can (i.e., less than 16 oz) | 22\% | 19\% | 29\% | 22\% | 25\% | - | 17\% | 9\% | 23\% | 19\% | 21\% | 21\% | 17\% | - | 45\% |
| Large can (i.e., 16 oz or more) | 13\% | 9\% | 11\% | 15\% | 10\% | 56\% | 17\% | 6\% | 11\% | 21\% | 9\% | 6\% | - | - | - |
| Small bottle (i.e., less than $160 z$ ) | 34\% | 32\% | 40\% | 41\% | 35\% | 16\% | 43\% | 47\% | 36\% | 31\% | 31\% | 10\% | 42\% | - | 38\% |
| Large bottle (i.e., 16 oz or more) | 14\% | 22\% | 9\% | 10\% | 14\% | - | 8\% | 8\% | 13\% | 14\% | 23\% | 38\% | - | - | - |
| Crowler (i.e., around 32 oz) | 3\% | 3\% | 3\% | 3\% | 3\% | - | 5\% | - | 3\% | 2\% | 4\% | 9\% | - | - | - |
| Growler (i.e., large refillable jug) | 2\% | 3\% | 1\% | 3\% | 2\% | - | - | 6\% | 2\% | 1\% | 2\% | 9\% | 17\% | - | - |
| Other | 1\% | 1\% | 1\% | 2\% | 1\% | - | 2\% | - | 1\% | - | - | - | 23\% | - | - |
| No preference | 7\% | 7\% | 4\% | 5\% | 6\% | 28\% | 5\% | 8\% | 6\% | 7\% | 9\% | 7\% | - | - | 17\% |
| Don't know | 4\% | 4\% | 2\% | - | 4\% | - | 4\% | 15\% | 4\% | 4\% | - | - | - | - | - |

KYC_Q5. From which ONE of the following do you mos
prefer to purchase craft beer?

| Unweighted base | 463 | 145 | 127 | 79 | 256 | 5 | 41 | 11 | 313 | 90 | 36 | 12 | 5 | - | 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers \& buyers | 461 | 136 | 118 | 79 | 257 | 6 | 39 | 10 | 313 | 90 | 37 | 11 | 5 | - | 6 |
| Beers hopliquor store | 37\% | 37\% | 40\% | 28\% | 38\% | 50\% | 40\% | 37\% | 39\% | 36\% | 32\% | 29\% | 17\% | - | 28\% |
| Direct from the brewery | 23\% | 25\% | 25\% | 25\% | 23\% | - | 22\% | 20\% | 23\% | 24\% | 22\% | 16\% | 21\% | - | 41\% |
| Bar and/or pub | 27\% | 24\% | 30\% | 37\% | 29\% | 51\% | 28\% | 26\% | 29\% | 24\% | 21\% | 19\% | 21\% | - | 13\% |
| Other | 4\% | 6\% | 2\% | 5\% | 4\% | - | 3\% | 7\% | 4\% | 4\% | - | 16\% | 23\% | - | - |
| Don't know | 6\% | 3\% | 2\% | 4\% | 4\% | - | 3\% | - | 3\% | 6\% | 19\% | 9\% | 17\% | - | 17\% |
| Not applicable - I do not purchase craft beer | 3\% | 5\% | 1\% | 1\% | 1\% | - | 4\% | 10\% | 2\% | 6\% | 6\% | 10\% | - | - | - |

YouGov Realtime
US nat Sample: 11th - 12 th May 2020
YouGov

| YouCov | Total | Parent or guardian of any children |  |  |  |  | Income |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Younger than } \\ 18 \end{gathered}$ | 18 or over | NET: Any age | Not a parent $/$ guardian guardian | Don't know / Prefer not to say | Under \$40k | \$40k to \$80k | \$80k+ | Don't know / Prefer not to say | Facebook | Twitter | Linkedin | Google+ | MySpace |
| Small can (i.e., less than 160 oz) | 22\% | 25\% | 14\% | 21\% | 24\% | 31\% | 20\% | 24\% | 24\% | 19\% | 21\% | 22\% | 20\% | 10\% | 34\% |
| Large can (i.e., 16 oz or more) | 13\% | 17\% | 12\% | 14\% | 10\% | 23\% | 16\% | 12\% | 14\% | 5\% | 14\% | 16\% | 15\% | 17\% | 9\% |
| Small bottle (i.e., less than 16 oz) | 34\% | 31\% | 38\% | 34\% | 36\% | 9\% | 30\% | 35\% | 35\% | 39\% | 34\% | 31\% | 37\% | 35\% | 24\% |
| Large bottle (i.e., 16 oz or more) | 14\% | 15\% | 19\% | 16\% | 12\% | 6\% | 15\% | 13\% | 17\% | 11\% | 15\% | 14\% | 15\% | 22\% | 14\% |
| Crowler (i.e., around 32 oz) | 3\% | 4\% | 2\% | 4\% | 2\% | 9\% | 5\% | 4\% | 2\% | - | 3\% | 3\% | 3\% | - | 8\% |
| Growler (i.e., large refillable jug) | 2\% | 2\% | 2\% | 2\% | 3\% | 6\% | 1\% | 3\% | 2\% | 4\% | 2\% | 3\% | 2\% | 3\% | 2\% |
| Other | 1\% | - | 3\% | 1\% | 1\% | - | 1\% | 1\% | 1\% | - | 1\% | 1\% | - | 2\% | - |
| No preference | 7\% | 4\% | 8\% | 6\% | 8\% | 13\% | 8\% | 5\% | 4\% | 18\% | 7\% | 8\% | 6\% | 5\% | 7\% |
| Don't know | 4\% | 2\% | 3\% | 3\% | 4\% | 3\% | 5\% | 3\% | 3\% | 5\% | 3\% | 2\% | 2\% | 6\% | 2\% |
| KYC_Q5. From which ONE of the following do you most prefer to purchase craft beer? |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 463 | 166 | 136 | 281 | 167 | 14 | 128 | 137 | 152 | 46 | 373 | 199 | 170 | 52 | 33 |
| Base: US Adults $21+$ craft beer drinkers \& buyers | 461 | 168 | 134 | 279 | 166 | 14 | 133 | 135 | 148 | 45 | 369 | 193 | 164 | 50 | 36 |
| Beers hop/liquor store | 37\% | 43\% | 39\% | 40\% | 32\% | 38\% | 39\% | 34\% | 37\% | 40\% | 38\% | 37\% | 36\% | 34\% | 38\% |
| Direct from the brewery | 23\% | 19\% | 23\% | 21\% | 26\% | 33\% | 19\% | 28\% | 23\% | 20\% | 23\% | 21\% | 22\% | 21\% | 19\% |
| Bar and/or pub | 27\% | 30\% | 24\% | 29\% | 25\% | 25\% | 27\% | 26\% | 31\% | 18\% | 28\% | 29\% | 32\% | 37\% | 24\% |
| Other | 4\% | 2\% | 4\% | 3\% | 6\% | - | 3\% | 5\% | 5\% | 2\% | 4\% | 3\% | 6\% | 4\% | 2\% |
| Don't know | 6\% | 3\% | 5\% | 4\% | 9\% | - | 7\% | 5\% | 3\% | 12\% | 5\% | 6\% | 3\% | 1\% | 17\% |
| Not applicable - I do not purchase craft beer | 3\% | 2\% | 4\% | 3\% | 3\% | 4\% | 6\% | 1\% | 1\% | 8\% | 2\% | 3\% | 2\% | 4\% | - |

YouGov Realtime
Us_nat Sample: 11th - 12th May 2020
YouGov

|  | Total | Social networks membership |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Pinterest | Tumbr | Instagram | Snapchat | Reddit | WeChat | Qzone | Meetup | Weibo | Other | Don't know | I am not currently a member of any social | Daily | $\underset{\substack{\text { Several times } \\ \text { a week }}}{ }$ |
| Small can (i.e., less than $160 z$ ) | 22\% | 17\% | 18\% | 23\% | 18\% | 20\% | 40\% | 13\% | 22\% | 18\% | 22\% | - | 20\% | 31\% | 21\% |
| Large can (i.e., 16 oz or more) | 13\% | 9\% | 14\% | 14\% | 18\% | 17\% | 8\% | - | 10\% | - | 8\% | - | 6\% | 33\% | 31\% |
| Small bottle (i.e, less than $160 z$ ) | 34\% | 41\% | 27\% | 34\% | 37\% | 36\% | 13\% | 45\% | 44\% | 43\% | 29\% | 100\% | 33\% | 11\% | 21\% |
| Large bottle (i.e., 16 oz or more) | 14\% | 16\% | 22\% | 14\% | 13\% | 15\% | 31\% | 26\% | 11\% | 18\% | 17\% | - | 11\% | 9\% | 18\% |
| Crowler (i.e., around 32 oz ) | 3\% | 2\% | 2\% | 3\% | 2\% | 5\% | $8 \%$ | 15\% | 6\% | 21\% | 24\% | - | - | 3\% | 7\% |
| Growler (i.e., large refillable jug) | 2\% | 3\% | 2\% | 2\% | 3\% | 2\% | - | - | 8\% | - | - | - | 4\% | 3\% | 2\% |
| Other | 1\% | - | - | 0\% | - |  | - | - | - | - | - | - | 4\% | - | - |
| No preference | 7\% | 9\% | 9\% | 6\% | 7\% | 3\% | - | - | - | - | - | - | 13\% | - | - |
| Don't know | 4\% | 4\% | 6\% | 3\% | 2\% | 1\% | - | - | - | - | - | - | 9\% | 11\% | - |

KYC_Q5. From which ONE of the following do you most
prefer to purchase craft beer?

| Unweighted base | 463 | 158 | 46 | 209 | 106 | 61 | 12 | 7 | 18 | 5 | 12 | 1 | 24 | 32 | 40 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers \& buyers | 461 | 153 | 43 | 212 | 107 | 62 | 15 | 7 | 17 | 5 | 12 | 1 | 23 | 38 | 39 |
| Beers hop/liquor store | 37\% | 36\% | 40\% | 38\% | 37\% | 40\% | 25\% | 58\% | 45\% | 61\% | 57\% | - | 45\% | 36\% | 42\% |
| Direct from the brewery | 23\% | 22\% | 17\% | 23\% | 23\% | 17\% | 6\% | - | 29\% | - | 7\% | - | 23\% | 24\% | 24\% |
| Bar and/or pub | 27\% | 30\% | 25\% | 29\% | 32\% | 29\% | 28\% | 42\% | 18\% | 39\% | 29\% | - | 24\% | 13\% | 29\% |
| Other | 4\% | 2\% | 4\% | 3\% | 2\% | 7\% | - | - | - | - | 8\% | - | 9\% | 3\% | - |
| Don't know | 6\% | 5\% | 7\% | 5\% | 3\% | 5\% | 35\% | - | - | - | - | 100\% | - | 16\% | - |
| Not applicable - I do not purchase craft beer | 3\% | 5\% | 7\% | 2\% | 4\% | 1\% | 6\% | - | 8\% | - | - |  | - | 9\% | 5\% |

YouGov Realtime
US_nat Sample: 11th - 12th May 2020
YouGov

|  | Total | How often, if ever, do you drink craft beer (i.e., beer brewed in smaller quantities by independent breweries)? |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 2 \text { to } 3 \text { times a } \\ \text { week } \end{gathered}$ | Once a week | $\begin{gathered} 2 \text { to } 3 \text { times a } \\ \text { month } \end{gathered}$ | Once a month | A few times a year year | Once a year or less | Never | Don't know | Net: Drinks craft beer | Net: Once a week or more | Net: At least once a month, but less than weekly | Net: At least once a year, but less than monthly |
| Small can (i.e., less than $160 z$ ) | 22\% | 16\% | 18\% | 29\% | 26\% | 25\% | 17\% | - | - | 22\% | 21\% | 28\% | 21\% |
| Large can (i.e., 16 oz or more) | 13\% | 18\% | 20\% | 10\% | 13\% | 5\% | 3\% | - | - | 13\% | 25\% | 12\% | 4\% |
| Small bottle (i.e., less than 16 oz) | 34\% | 41\% | 31\% | 30\% | 23\% | 39\% | 46\% | - | - | 34\% | 27\% | 27\% | 43\% |
| Large bottle (i.e., 16 oz or more) | 14\% | 18\% | 20\% | 17\% | 21\% | 13\% | 8\% | - | - | 14\% | 17\% | 19\% | 10\% |
| Crowler (i.e., around 32 oz ) | 3\% | 2\% | 5\% | 3\% | - | 2\% | 4\% | - | - | 3\% | 5\% | 2\% | 3\% |
| Growler (i.e., large refillable jug) | 2\% | - | 4\% | 3\% | 2\% | 4\% | - | - | - | 2\% | 2\% | 3\% | 2\% |
| Other | 1\% | - | - | - | 4\% | 2\% | 1\% | - | - | 1\% | - | 2\% | 1\% |
| No preference | 7\% | 2\% | 2\% | 5\% | 8\% | 10\% | 14\% | - | - | 7\% | 1\% | 6\% | 12\% |
| Don't know | 4\% | 2\% | - | 2\% | 4\% | 2\% | 8\% | - | - | 4\% | 3\% | 3\% | 5\% |

KYC_Q5. From which ONE of the following do you mos
prefer to purchase craft beer

| Unweighted base | 463 | 47 | 55 | 58 | 46 | 111 | 74 | - | - | 463 | 174 | 104 | 185 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: US Adults $21+$ craft beer drinkers \& buyers | 461 | 45 | 59 | 55 | 42 | 108 | 76 | - | - | 461 | 181 | 97 | 184 |
| Beers hop/liquor store | 37\% | 45\% | 52\% | 35\% | 38\% | 31\% | 28\% | - | - | 37\% | 45\% | 36\% | 30\% |
| Direct from the brewery | 23\% | 16\% | 11\% | 30\% | 27\% | 24\% | 27\% | - | - | 23\% | 18\% | 29\% | 25\% |
| Bar and/or pub | 27\% | 31\% | 26\% | 26\% | 23\% | 32\% | 28\% | - | - | 27\% | 25\% | 24\% | 30\% |
| Other | 4\% | 4\% | 6\% | 6\% | 6\% | 7\% | - | - | - | 4\% | 4\% | 6\% | 4\% |
| Don't know | 6\% | 4\% | 5\% | - | 2\% | 6\% | 11\% | - | - | 6\% | 6\% | 1\% | 8\% |
| Not applicable - I do not purchase craft beer | 3\% | - | - | 4\% | 4\% | 2\% | 6\% | - | - | 3\% | 3\% | 4\% | 3\% |

