## YouGov

Wine
Fieldwork Dates: 24th - 25th October 2019

## Conducted by YouGov

 On behalf of YouGov RealTime
## YouGov

## BACKGROUND

This spreadsheet contains survey data collected and analysed by YouGov plc. No information contained within this spreadsheet may be published without the consent of YouGov Plc and the client named on the front cover
Methodology: This survey has been conducted using an online interview administered to members of the YouGov Plc panel of 1.2 million individuals who have agreed to take part in surveys. Emails are sent to panelists selected at random from the base sample. The e-mail invites them to take part in a survey and provides a generic survey link. Once a panel member clicks on the link they are sent to the survey that they are most required for, according to the sample definition and quotas. (The sample definition could be "US adult population" or a subset such as "US adult females"). Invitations to surveys don't expire and respondents can be sent to any available survey. The responding sample is weighted to the profile of the sample definition to provide a representative reporting sample. The profile is normally derived from census data or, if not available from the census, from industry accepted data.
YouGov plc make every effort to provide representative information. All results are based on a sample and are therefore subject to statistical errors normally associated with sample-based information
For further information about the results in this spreadsheet, please contact YouGov Plc +1888.729 .0773 or email omnibus.us@yougov.com quoting the survey details

EDITOR'S NOTES - all press releases should contain the following information
All figures, unless otherwise stated, are from YouGov Plc. Total sample size was 1179 adults who are 21 or older. Fieldwork was undertaken between 24th -25 th October 2019. The survey was carried out online. The figures have been weighted and are representative of all US adults (aged 18+).

## NOTE: All press releases or other publications must be checked by YouGov Plc before use. YouGov requires 48hours to check a press release unless otherwise

 agreedYouGov is registered with the information Commissioner

- YouGov is a member of the British Polling Council

Any percentages calculated on bases fewer than 50 respondents must not be reported as they do not represent a wide enough cross-section of the target population to be considered statistically reliable. These figures will be italicised.

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov
rrw_q1. How often, if ever, do you drink wine?

| Total | Gender |  | Generation |  |  |  |  |  |  | Re |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male | Female | Gen Z (2000 and later) | Millennial (1982- 1999) | $\begin{gathered} \text { Gen X(1965- } \\ \text { 1981) } \end{gathered}$ | Baby Boomer (1946-1964) | Silent Generation $(1928-1945)$ <br> (1928-1945) | Pre-Silent Generation (1927 and earlier) | Other | Northeast | Midwest |
|  | A | B | C | D | E | F | G | H | 1 | J | K |

Unweighted base

| 1179 |  |
| :---: | :---: |
| 1175 |  |
| $4 \%$ |  |
| $8 \%$ |  |
| $7 \%$ |  |
| $8 \%$ |  |
| $7 \%$ |  |
|  | $2 \%$ |
|  | $24 \%$ |
|  |  |


| 537 | 642 |
| :---: | :---: |
| 570 | 604 |
| $4 \%$ | $4 \%$ |
| $9 \%$ | $8 \%$ |
| $7 \%$ | $6 \%$ |
| $7 \%$ | $8 \%$ |
| $8 \%$ | $6 \%$ |
| $1 \%$ | $2 \%$ |
| $24 \%$ | $24 \%$ |
| $37 \%$ | $40 \%$ |
| $2 \%$ | $2 \%$ |


| 642 | - | 35 |
| :---: | :---: | :---: |
| 604 | - | 36 |
| 4\% | - | 68 |
|  | ** |  |
| 8\% | - | 10 |
|  | ** |  |
| 6\% |  | 10 |
|  | ** | E, |
| 8\% |  | 11 |
|  | ** |  |
| 6\% | - | 10\% |
|  | ** | E. |
| 2\% | - | $3 \%$ |
|  | ** |  |
| 24\% |  | 24\% |
|  | ** |  |
| 40\% |  | 248 |
|  | ** |  |
| 2\% | - | $3 \%$ |
|  | ** |  |


| 359 |
| :---: |
| 368 |
| $6 \%$ |
| $10 \%$ |
| G |
| $10 \%$ |
| E.F |
| 11\% |
| 10\% |
| E.G |
| $3 \%$ |
| $24 \%$ |
| $24 \%$ |
| $3 \%$ |
| E |


| 300 |  |
| :---: | :---: |
| 299 |  |
| $3 \%$ |  |
| $10 \%$ |  |
| G |  |
| $4 \%$ |  |
| $7 \%$ |  |
| $5 \%$ |  |
| $1 \%$ |  |
| $26 \%$ |  |
| $44 \%$ |  |
| D |  |
| $1 \%$ |  |


| 434 |  |
| :---: | :---: |
| 418 |  |
| $3 \%$ |  |
| $7 \%$ |  |
| $6 \%$ |  |
| $7 \%$ |  |
| $7 \%$ |  |
| $1 \%$ |  |
| $24 \%$ |  |
| $44 \%$ |  |
| $D$ |  |
| $2 \%$ |  |


| 85 |
| :---: |
| 88 |
| $7 \%$ |
| $*$ |
| $2 \%$ |
| $*$ |
| $6 \%$ |
| $*$ |
| $6 \%$ |
| $*$ |
| $2 \%$ |
| $*$ |
|  |
| $*$ |
| $22 \%$ |
| $*$ |
| $54 \%$ |
| $D^{*}$ |
| $1 \%$ |
| $*$ |


| 1 | - |
| :---: | :---: |
| 1 | - |
| - | - |
| ** | * |
| - | - |
| ** | ** |
| - | - |
| ** | ** |
| - | - |
| * | ** |
| - | - |
| ** | ** |
| - | - |
| ** | ** |
| 100\% | - |
| ** | ** |
| - | - |
| ** | ** |
| ** | * |


| 208 | 277 |
| :---: | :---: |
| 208 | 250 |
| $8 \%$ | $2 \%$ |
| K.L |  |
| $8 \%$ | $7 \%$ |
| $6 \%$ | $5 \%$ |
| $10 \%$ | $7 \%$ |
| $7 \%$ | $10 \%$ |
| - | $L$ |
| $23 \%$ | $1 \%$ |
| $37 \%$ | $26 \%$ |
| $1 \%$ | $41 \%$ |
|  | $1 \%$ |

es of wine? Please
you like or dislike each of the foll
select one option on each row.
rrw_q2_1. Red wine

| Unweighted base | 722 | 337 | 385 | - | 269 | 171 | 241 | 40 | 1 | - | 132 | 161 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 358 | 363 | - | 279 | 168 | 234 | 40 | 1 | - | 132 | 148 |
| Like a lot | 37\% | $\begin{gathered} 43 \% \\ B \end{gathered}$ | 31\% | ** | 30\% | $\begin{gathered} \text { 40\% } \\ \mathrm{D} \end{gathered}$ | $\begin{gathered} \text { 42\% } \\ \mathrm{D} \end{gathered}$ | $42 \%$ | $100 \%$ | ** | $\begin{aligned} & \text { 48\% } \\ & \text { K.L.M } \end{aligned}$ | 32\% |
| Somewhat like | 32\% | 31\% | 34\% | ** | 34\% | 34\% | 31\% | $23 \%$ | ** | ** | 29\% | 30\% |
| Neither like nor dislike | 11\% | 9\% | 13\% | ** | 12\% | $8 \%$ | 11\% | $16 \%$ | ${ }_{* *}$ | ** | 9\% | 15\% |
| Somewhat dislike | 11\% | 9\% | 12\% | - | 12\% | 11\% | 10\% | $\underset{*}{7 \%}$ | $\stackrel{-}{* *}$ | - | 8\% | 14\% |
| Strongly dislike | 6\% | 4\% | 7\% | ** | $\begin{gathered} 8 \% \\ \mathrm{~F} \end{gathered}$ | 5\% | 3\% | 9\% | ** | ** | 5\% | 7\% |
| Don't know | 2\% | 2\% | 1\% | ** | 2\% | 1\% | 1\% | 3\% | -* | - | 1\% | 2\% |
| Not applicable - 've never had this type of wine | 2\% | 1\% | 2\% | ${ }_{*}^{*}$ | 2\% | 1\% | 2\% |  | $\stackrel{-}{* *}$ | ** | 1\% | 2\% |
| rrw_q2_2. White wine |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 722 | 337 | 385 | - | 269 | 171 | 241 | 40 | 1 | - | 132 | 161 |
| Base: All US Adults who drink wine | 721 | 358 | 363 | - | 279 | 168 | 234 | 40 | 1 | - | 132 | 148 |
| Like a lot | 29\% | 26\% | 32\% | - | 30\% | 26\% | 29\% | 34\% | - | - | 40\% | 28\% |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov
rw_q1. How often, if ever, do you drink wine?

| Total | ion |  | Race |  |  |  | Education |  |  |  | Married |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | South | West | White | Black | Hispanic | Other (NET) | No HS, High school graduate | Some college, 2year | 4-year | Post Grad |  |
|  | L | M | N | 0 | P | Q | R | s | T | U | v |


| Unweighted base | 1179 | 427 | 267 | 829 | 141 | 142 | 67 | 435 | 374 | 236 | 134 | 582 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults | 1175 | 446 | 270 | 789 | 142 | 179 | 64 | 472 | 349 | 223 | 131 | 576 |
| Daily | 4\% | 4\% | 4\% | 4\% | 4\% | 6\% | 4\% | 4\% | 2\% | 5\% | 11\% | 4\% |
|  |  |  |  |  |  |  | * |  |  | S | R.S.T |  |
| A few times a week | 8\% | 8\% | 9\% | 8\% | 11\% | 7\% | 7\% | 6\% | 7\% | 12\% | 15\% | 10\% |
|  |  |  |  |  |  |  | * |  |  | R.S | R.S | AB |
| Once a week | 7\% | 5\% | 10\% | 6\% | 4\% | 11\% | 7\% | 7\% | 4\% | $\begin{aligned} & \text { 11\% } \\ & \text { R.S.U } \end{aligned}$ | 5\% | $8 \%$ |
|  |  |  | K.L |  |  |  |  |  |  |  |  |  |
| Once every couple of weeks | 8\% | 6\% | 10\% | 8\% | 5\% | 10\% | 7\% | 7\% | 7\% | 9\% | 12\% | $8 \%$ |
| Once a month | 7\% | 6\% | 7\% | 8\% | 6\% | 5\% | 6\% | 5\% | 9\% | 8\% | 7\% | 7\% |
|  |  |  |  |  |  |  | * |  |  |  |  |  |
| More often than once a month | 2\% |  | 2\% | 1\% | 2\% | 2\% | 5\% | 1\% | 2\% | 2\% | 2\% | 1\% |
|  |  | J |  |  |  |  | $\mathrm{N}^{*}$ |  |  |  |  |  |
| Only on special occasions | 24\% | 26\% | 21\% | 24\% | 28\% | 21\% | 29\% | 21\% | 28\% | 24\% | 24\% | 24\% |
|  |  |  |  |  |  |  | * |  | R |  |  |  |
| Never | 39\% | 41\% | 34\% | 40\% | 38\% | 34\% | 34\% | 46\% | 40\% | 30\% | 24\% | 37\% |
|  |  |  |  |  |  |  | * | T.U | t.U |  |  |  |
| Don't know | 2\% | 2\% | $2 \%$ | 1\% | 2\% |  | - | 3\% | 2\% | - | 1\% | 2\% |
|  |  |  |  |  |  | N | * | T |  |  |  |  |

wine by itself, to what extent d
you like or dislike each of the following types of wine? Please
select one option on each row.

| Unweighted base | 722 | 253 | 176 | 491 | 90 | 96 | 45 | 230 | 221 | 167 | 104 | 369 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 264 | 177 | 471 | 89 | 119 | 43 | 255 | 210 | 157 | 100 | 365 |
| Like a lot | 37\% | 35\% | 35\% | 37\% | $30 \%$ | $42 \%$ | 37\% | $\begin{gathered} 41 \% \\ \mathrm{~s} \end{gathered}$ | 31\% | 35\% | $40 \%$ | 40\% |
| Somewhat like | 32\% | 31\% | 39\% | 34\% | 35\% | $\stackrel{25}{*}$ | $31 \%$ | 28\% | 35\% | $\begin{gathered} 38 \% \\ \mathrm{R} \end{gathered}$ | 30\% | $\begin{gathered} 36 \% \\ \text { x.z } \end{gathered}$ |
| Neither like nor dislike | 11\% | 9\% | 12\% | 10\% | $13 \%$ | $12 \%$ | 14\% | 13\% | 11\% | 8\% | $12 \%$ | 11\% |
| Somewhat dislike | 11\% | 13\% | 8\% | 11\% | $12 \%$ | 11\% | $6 \%$ | 11\% | 12\% | 11\% | $7 \%$ | 7\% |
| Strongly dislike | 6\% | 7\% | 4\% | 6\% | $3 \%$ | $6 \%$ | $8 \%$ | 3\% | $\begin{gathered} 8 \% \\ \mathrm{R} \end{gathered}$ | 6\% | $\begin{aligned} & 9 \% \\ & \mathrm{R}^{*} \end{aligned}$ | 4\% |
| Don't know | 2\% | 2\% | 1\% | 2\% | $3 \%$ | $1 \%$ | $2 \%$ | 2\% | 2\% | 2\% | 1\% | 1\% |
| Not applicable - l've never had this type of wine | 2\% | 2\% | 1\% | 1\% | $4 \%$ | $3 \%$ | 2\% | 3\% | 1\% | 1\% |  | 1\% |

rrw_q2_2. White wine

| Unweighted base | 722 | 253 | 176 | 491 | 90 | 96 | 45 | 230 | 221 | 167 | 104 | 369 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 264 | 177 | 471 | 89 | 119 | 43 | 255 | 210 | 157 | 100 | 365 |
| Like a lot | 29\% | 27\% | 26\% | 31\% | 29\% | 26\% | 21\% | 23\% | 29\% | 35\% | 35\% | 30\% |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov
rw_q1. How often, if ever, do you drink wine?

| Total | Marital Status |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Civil Partnership | Living together, not married or civil partnership | In a relationship, not living together | NET: In a relationship | Single | Divorced | Widowed | Separated | Other | Prefer not to say | Younger than 18 |
|  | w | x | Y | z | AA | AB | AC | AD | AE | AF | AG |



解
you like or dislike each of the following types of wine? Please
select one option on each row.

| Unweighted base | 722 | 22 | 54 | 14 | 459 | 150 | 61 | 25 | 13 | 5 | 9 | 215 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 25 | 51 | 14 | 454 | 159 | 58 | 24 | 12 | 5 | 9 | 220 |
| Like a lot | 37\% | $35 \%$ | 34\% | 19\% | 39\% | 34\% | 38\% | 28\% | $42 \%$ | ** | $20 \%$ | 37\% |
| Somewhat like | 32\% | 12\% | 20\% | $27 \%$ | $\begin{gathered} 32 \% \\ \mathrm{x} \end{gathered}$ | 32\% | $34 \%$ | $38 \%$ | $26 \%$ | $33 \%$ | 25\% | 37\% |
| Neither like nor dislike | 11\% | 8\% | $\begin{gathered} 21 \% \\ \text { v.Z.AB* } \end{gathered}$ | $9 \%$ | 12\% | 11\% | $5 \%$ | $\underset{z *}{12 \%}$ | $13 \%$ | - | $11 \%$ | 13\% |
| Somewhat dislike | 11\% | $36 \%$ | $\begin{gathered} \text { 19\% } \\ \text { v.Z.AA* } \end{gathered}$ | $26 \%$ | $\begin{gathered} \text { 11\% } \\ \mathrm{V} \end{gathered}$ | $8 \%$ | $\begin{aligned} & \text { 17\% } \\ & \text { V.AA* } \end{aligned}$ | $11 \%$ | $8 \%$ | $24 \%$ | $20 \%$ | 9\% |
| Strongly disilike | 6\% | $9 \%$ | 4\% | 19\% | 5\% | 7\% | 6\% | 10\% | $11 \%$ | ** | $24 \%$ | 3\% |
| Don't know | 2\% |  | 0\% |  | 1\% | 4\% |  |  |  | 18\% |  | 1\% |
| Not applicable - 'rve never had this type of wine | 2\% | - | $2 \%$ | - | 1\% | 4\% |  | $\bar{*}$ | * | $25 \%$ | ** | 1\% |

rrw_q2_2. White wine

| Unweighted base | 722 | 22 | 54 | 14 | 459 | 150 | 61 | 25 | 13 | 5 | 9 | 215 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 21 | 25 | 51 | 14 | 454 | 159 | 58 | 24 | 12 | 5 | 9 | 220 |
| Like a lot | 29\% | \% | 26\% | 31\% | 30\% | 29\% | 30\% | 36\% | 14\% | 20\% | 20\% | 30\% |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov
rrw_q1. How often, if ever, do you drink wine?

| Unweighted base | 1179 | 433 | 695 | 452 | 32 | 414 | 345 | 260 | 160 | 374 | 550 | 247 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults | 1175 | 420 | 690 | 454 | 31 | 424 | 346 | 251 | 154 | 377 | 542 | 247 |
| Daily | 4\% | 2\% | 4\% | 4\% | 5\% | 4\% | 4\% | 6\% | 4\% | 5\% | 3\% | 4\% |
|  |  |  | AH |  | ** |  |  |  |  |  |  |  |
| A few times a week | 8\% | 6\% | 9\% | 8\% | 3\% | 5\% | 8\% | 15\% | 5\% | 11\% | 9\% | 3\% |
|  |  |  | AH |  | ** |  |  | AL.AM.AO |  | AR | AR |  |
| Once a week | 7\% | 7\% | 7\% | 6\% | - | 7\% | 6\% | 9\% | 2\% | 11\% | 6\% | 2\% |
|  |  |  |  |  | * | AO |  | AO |  | AQ.AR | AR |  |
| Once every couple of weeks | 8\% | 7\% | 7\% | 9\% | 12\% | 6\% | 9\% | 8\% | 10\% | 9\% | 8\% | 7\% |
| Once a month | 7\% | 6\% | 7\% | 7\% | $5 \%$ | 5\% | 9\% | 8\% | 7\% | 7\% | 6\% | 10\% |
| More often than once a month | 2\% | 1\% | 1\% | 2\% | - | 2\% | 1\% | 1\% | 2\% | 2\% | 2\% | 1\% |
| Only on special occasions | 24\% | 25\% | 24\% | 25\% | 11\% | 21\% | $\underset{\text { AL }}{28 \%}$ | 23\% | 26\% | 21\% | 26\% | 26\% |
| Never | 39\% | 46\% | 39\% | 37\% | 49\% | 48\% | 34\% | 29\% | 37\% | $32 \%$ | 40\% | 46\% |
|  |  | AG.al.AJ | AG | AG | ** | AM.AN.AO |  |  |  |  | AP | AP |
| Don't know | 2\% | 0\% | $\begin{aligned} & 1 \% \\ & \text { AH } \end{aligned}$ | 2\% | 16\% | 1\% | 1\% | 1\% | $\begin{gathered} \text { 7\% } \\ \text { AL.AM.AN } \end{gathered}$ | 3\% | 2\% | 1\% |

Thinking of drinking a glass of wine by itself, to what extent do
Thinking of drinking a glass of wine by itself, to what extent do
select one option on each row.

| Unweighted base | 722 | 234 | 422 | 282 | 18 | 210 | 222 | 187 | 103 | 253 | 331 | 134 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 227 | 420 | 285 | 16 | 220 | 227 | 178 | 96 | 257 | 327 | 133 |
| Like a lot | 37\% | 39\% | 38\% | 37\% | 10\% | 42\% | 35\% | 44\% | 17\% | 39\% | 36\% | 34\% |
|  |  |  |  |  | ** | AO | AO | AO | * |  |  |  |
| Somewhat like | 32\% | $31 \%$ | 33\% | 31\% | $24 \%$ | 30\% | 33\% | 31\% | $40 \%$ | 34\% | 30\% | 37\% |
| Neither like nor dislike | 11\% | 10\% | 11\% | 11\% | ** | 13\% | 10\% | 11\% | $10 \%$ | 13\% | 11\% | 9\% |
| Somewhat dislike | 11\% | 11\% | 11\% | 10\% | $28 \%$ | 7\% | 13\% | 9\% | $\begin{aligned} & \text { 16\% } \\ & \mathrm{AL}^{*} \end{aligned}$ | 8\% | $\begin{aligned} & 14 \% \\ & \text { AP } \end{aligned}$ | 9\% |
| Strongly dislike | 6\% | $\begin{gathered} 8 \% \\ \text { AG.AI } \end{gathered}$ | 5\% | 6\% | $22 \%$ | 5\% | 6\% | 5\% | $7 \%$ | 5\% | 6\% | 6\% |
| Don't know | $2 \%$ | 1\% | 1\% | 2\% | 11\% | 1\% | 1\% | 1\% | $\begin{gathered} 5 \% \\ \text { AL.AM.AN* } \end{gathered}$ | 2\% | 1\% | $\begin{aligned} & 4 \% \\ & \text { AQ } \end{aligned}$ |
| Not applicable - 'rve never had this type of wine | $2 \%$ | 1\% | 1\% | $2 \%$ | 6\% | $\begin{aligned} & 3 \% \\ & \text { AN } \end{aligned}$ | 1\% | - | $\begin{aligned} & 3 \% \\ & \mathrm{AN}^{*} \end{aligned}$ | 1\% | 3\% | 1\% |

rrw_q2_2. White wine

| Unweighted base | 722 | 234 | 422 | 282 | 18 | 210 | 222 | 187 | 103 | 253 | 331 | 134 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 227 | 420 | 285 | 16 | 220 | 227 | 178 | 96 | 257 | 327 | 133 |
| Like a lot | 29\% | 31\% | 30\% | 28\% | 16\% | 26\% | 29\% | 37\% | 23\% | 28\% | 32\% | 26\% |

## YouGov RealTime

Wine
S_nat_int Sample: 24th - 25th October 2019
YouGov
rrw_q1. How often, if ever, do you drink wine?


| Unweighted base | 1179 | 8 |
| :---: | :---: | :---: |
| Base: All US Adults | 1175 | 8 |
| Daily | 4\% | 14\% |
|  |  | ** |
| A few times a week | 8\% | - |
|  |  |  |
| Once a week | 7\% | - |
|  |  | ** |
| Once every couple of weeks | 8\% | 12\% |
|  |  | ** |
| Once a month | 7\% | - |
|  |  | ** |
| More often than once a month | 2\% | - |
|  |  | ** |
| Only on special occasions | 24\% | 11\% |
|  |  | ** |
| Never | 39\% | 48\% |
|  |  | ** |
| Don't know | 2\% | 16\% |
|  |  | ** |

Thinking of drinking a glass of wine by itself, to what extent do you like or dislike each of the following types of wine? Please
select one option on each row.
rrw_q2_1. Red wine

| Unweighted base | 722 | 4 |
| :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 4 |
| Like a lot | 37\% | 70\% |
|  |  | ** |
| Somewhat like | 32\% | - |
|  |  |  |
| Neither like nor dislike | 11\% | $\bar{*}_{* *}$ |
| Somewhat dislike | 11\% | - |
|  |  | ** |
| Strongly dislike | 6\% | 30\% |
|  |  | ** |
| Don't know | 2\% | - |
|  |  | ** |
| Not applicable - I've never had this type of wine | 2\% | - |
|  |  | ** |

rrw_q2_2. White wine

| Unweighted base | 722 | 4 |
| ---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 4 |
| Like a lot | $29 \%$ | $20 \%$ |

## YouGov RealTime

Wine
S_nat int Sample: 24th - 25th October 2019
YouGov

|  |  | Gender |  | Generation |  |  |  |  |  |  | Reg |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Male | Female | $\begin{aligned} & \text { Gen } Z(2000 \text { and } \\ & \text { later }) \end{aligned}$ | $\begin{aligned} & \text { Millennial (1982- } \\ & \text { 1999) } \end{aligned}$ | $\begin{gathered} \text { Gen X(1965- } \\ \text { 1981) } \end{gathered}$ | Baby Boomer (1946-1964) | Silent Generation (1928-1945) (1928-1945) | Pre-Silent Generation (1927 and earlier) | Other | Northeast | Midwest |
|  |  |  |  | ** |  |  |  | * | ** | ** | L.M |  |
| Somewhat like | 36\% | 38\% | 35\% | - | 33\% | 38\% | 40\% | 35\% | ** |  | 30\% | 30\% |
| Neither like nor dislike | 16\% | 16\% | 17\% | ${ }_{* *}^{-}$ | 18\% | 15\% | 15\% | $16 \%$ | - |  | 18\% | $\begin{gathered} 21 \% \\ M \end{gathered}$ |
| Somewhat dislike | 9\% | 8\% | 9\% | - | 9\% | 10\% | 8\% | 7\% | $100 \%$ |  | 7\% | 10\% |
| Strongly disilike | 4\% | 4\% | 3\% | - | 3\% | $\begin{aligned} & 8 \% \\ & \text { D.F } \end{aligned}$ | 2\% | $3 \%$ | :* | ** | 4\% | 4\% |
| Don't know | 3\% | 4\% | 2\% | $-$ | 3\% | 2\% | 3\% | $5 \%$ | $\bar{*}$ |  | 0\% | $\begin{gathered} 4 \% \\ \mathrm{~J} \end{gathered}$ |
| Not applicable - I've never had this type of wine | 3\% | 4\% | 2\% | - | 5\% | 1\% | 3\% | - | - |  | 1\% | 3\% |

rw_q2_3. Rosé

| Unweighted base | 722 | 337 | 385 | - | 269 | 171 | 241 | 40 | 1 | - | 132 | 161 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 358 | 363 | - | 279 | 168 | 234 | 40 | 1 | - | 132 | 148 |
| Like a lot | 22\% | 19\% | $\begin{gathered} \text { 26\% } \\ \text { A } \end{gathered}$ | ** | 26\% | 22\% | 20\% | $12 \%$ | - | ** | 27\% | 20\% |
| Somewhat like | 33\% | 31\% | 35\% | ** | 35\% | 30\% | 31\% | $42 \%$ | $100 \%$ | ** | 35\% | 34\% |
| Neither like nor dislike | 21\% | 21\% | 21\% | ** | 16\% | 20\% | $\begin{gathered} \text { 26\% } \\ \mathrm{D} \end{gathered}$ | $29 \%$ | ** | ** | 18\% | 21\% |
| Somewhat dislike | 10\% | $\begin{gathered} 13 \% \\ \mathrm{~B} \end{gathered}$ | 7\% | ${ }_{*}^{*}$ | 7\% | $\begin{gathered} 14 \% \\ \mathrm{D} \end{gathered}$ | 11\% | $7 \%$ | $-$ | - | 8\% | 10\% |
| Strongly dislike | 5\% | 6\% | 4\% | $\stackrel{-}{*}$ | 5\% | $\begin{gathered} 7 \% \\ F \end{gathered}$ | 3\% | $4 \%$ | - | * | 5\% | 4\% |
| Don't know | 4\% | $\begin{gathered} 5 \% \\ B \end{gathered}$ | 2\% | $\bar{*}$ | 5\% | 2\% | 3\% | $6 \%$ | $5$ | ** | 4\% | 3\% |
| Not applicable - I've never had this type of wine | 5\% | 5\% | 5\% | ** | 6\% | 4\% | 5\% | * | ** | $\stackrel{*}{*}$ | 4\% | 7\% |

rrw_q3. Which ONE, if any, of the following red wines do you
prefer the MOST?

| Unweighted base | 503 | 249 | 254 | - | 173 | 126 | 176 | 27 | 1 | - | 100 | 103 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 500 | 265 | 235 | - | 178 | 124 | 171 | 26 | 1 | - | 101 | 91 |
| Pinot Noir | 12\% | $\begin{gathered} 16 \% \\ \text { B } \end{gathered}$ | 9\% | ** | 11\% | 18\% | 10\% | $\underset{* *}{8 \%}$ | ** | ** | $12 \%$ | 7\% |
| Cabernet sauvignon | 18\% | 20\% | 14\% | $\bar{*}$ | 12\% | 20\% | 19\% | $\underset{\Delta *}{28 \%}$ | 100\% | ${ }_{*}^{*}$ | $13 \%$ | 14\% |
| Cabernet franc | 2\% | 3\% | 1\% | ** | 2\% | 2\% | 1\% | ** | ** | * | $4 \%$ | $1 \%$ |
| Merlot | 19\% | 16\% | 22\% | ** | 17\% | 23\% | 17\% | $\underset{* *}{\text { ** }}$ |  | ** | $14 \%$ | $21 \%$ |
| Zinfandel | 12\% | 10\% | 15\% | ** | 12\% | 10\% | 15\% | $\underset{* *}{15 \%}$ |  | ** | $16 \%$ | $13 \%$ |
| Malbec | 5\% | 4\% | 5\% | ** | 8\% | 4\% | 3\% | ** | ** | $\bar{*}$ | 2\% | $6 \%$ |

## YouGov RealTime

Wine
JS_nat int Sample: 24th - 25th October 2019
YouGov

rw_q2_3. Rosé

| Unweighted base | 722 | 253 | 176 | 491 | 90 | 96 | 45 | 230 | 221 | 167 | 104 | 369 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 264 | 177 | 471 | 89 | 119 | 43 | 255 | 210 | 157 | 100 | 365 |
| Like a lot | 22\% | 20\% | 23\% | 20\% | $\begin{aligned} & \text { 33\% } \\ & \text { N.Q } \end{aligned}$ | 28\% | 14\% | 20\% | 26\% | 24\% | $16 \%$ | 21\% |
| Somewhat like | 33\% | 33\% | 32\% | $\begin{gathered} 36 \% \\ \mathrm{Q} \end{gathered}$ | $29 \%$ | $\stackrel{29}{*}$ | $\stackrel{21 \%}{*}$ | 30\% | 31\% | $\begin{gathered} 41 \% \\ \text { R.S } \end{gathered}$ | $33 \%$ | 33\% |
| Neither like nor dislike | 21\% | 22\% | 22\% | 21\% | 18\% | $17 \%$ | $\begin{gathered} 38 \% \\ \text { N.O.P* } \end{gathered}$ | 23\% | 19\% | 16\% | $\begin{aligned} & 29 \% \\ & \text { S.T* } \end{aligned}$ | $\begin{gathered} 24 \% \\ \text { AA } \end{gathered}$ |
| Somewhat dislike | 10\% | 10\% | 11\% | 11\% | 5\% | $9 \%$ | 11\% | 9\% | 11\% | 9\% | 11\% | 9\% |
| Strongly disilike | 5\% | 6\% | 3\% | 5\% | 4\% | $2 \%$ | 7\% | 4\% | 5\% | 4\% | 7\% | 4\% |
| Don't know | 4\% | 4\% | 5\% | 3\% | $2 \%$ | $7 \%$ | $2 \%$ | $\begin{gathered} \text { 6\% } \\ \hline \mathrm{T} \end{gathered}$ | 3\% | 1\% | $2 \%$ | 3\% |
| Not applicable - I've never had this type of wine | 5\% | 5\% | 4\% | 4\% | 7\% | $8 \%$ | 7\% | $\begin{gathered} 7 \% \\ u \end{gathered}$ | 4\% | 5\% | 1\% | 5\% |

rrw_q3. Which ONE, if any, of the following red wines do you
prefer the MOST?

| Unweighted base | 503 | 169 | 131 | 350 | 57 | 66 | 30 | 157 | 146 | 122 | 78 | 281 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 500 | 177 | 131 | 333 | 58 | 80 | 29 | 175 | 140 | 114 | 70 | 277 |
| Pinot Noir | 12\% | 9\% | 21\% | 12\% | 4\% | 22\% | 9\% | 16\% | 6\% | 14\% | 14\% | 15\% |
|  |  |  | K.L |  | * | O* | ** | S |  | S | * |  |
| Cabernet sauvignon | 18\% | 21\% | 19\% | 19\% | $13 \%$ | ${ }_{*}^{12 \%}$ | 29\% | 12\% | 19\% | 18\% | 28\% | 16\% |
| Cabernet franc | 2\% | 1\% | 1\% | 1\% |  | $4 \%$ | $6 \%$ | 1\% | 1\% | 2\% | $3 \%$ | 2\% |
| Merlot | 19\% | 22\% | 18\% | 19\% | 23\% | $18 \%$ | 12\% | 15\% | 24\% | 18\% | 20\% | 17\% |
| Zinfandel | 12\% | 12\% | 10\% | 10\% | $\underset{\mathbf{N}^{*}}{27 \%}$ | 14\% | 3\% | $\begin{gathered} 15 \% \\ \mathrm{~T} \end{gathered}$ | $\begin{gathered} \text { 16\% } \\ \mathrm{T} \end{gathered}$ | 7\% | 7\% | 12\% |
| Malbec | 5\% | $\begin{aligned} & 8 \% \\ & \mathrm{M} \end{aligned}$ | 2\% | 5\% | $\stackrel{2 \%}{*}$ | 5\% | $\underset{* *}{7 \%}$ | 3\% | 3\% | 7\% | $\begin{gathered} 9 \% \\ \mathrm{~S}^{*} \end{gathered}$ | 6\% |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov

|  | Marital Status |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Civil Partnership | Living together, not married or civil partnership | In a relationship, not living together | NET: In a relationship | Single | Divorced | Widowed | Separated | Other | Prefer not to say | Younger than 18 |
|  |  | ** | * | ** |  |  | * | ** | ** | ** | ** |  |
| Somewhat like | 36\% | 16\% | 36\% | $45 \%$ | 37\% | 32\% | $39 \%$ | $49 \%$ | $47 \%$ | $24 \%$ | $\underset{* *}{25 \%}$ | 37\% |
| Neither like nor dislike | 16\% | $9 \%$ | 20\% | $24 \%$ | 16\% | 15\% | 21\% | 15\% | $20 \%$ | 13\% | 11\% | 17\% |
| Somewhat dislike | 9\% | $29 \%$ | 13\% | - | $\begin{gathered} 9 \% \\ \mathrm{v} \end{gathered}$ | 10\% | 6\% | $\bar{*}$ | 11\% |  | $20 \%$ | 7\% |
| Strongly disilike | 4\% | $4 \%$ | $5 \%$ | - | 4\% | 3\% | 1\% | "* | $8 \%$ |  | 11\% | 5\% |
| Don't know | 3\% |  | $0 \%$ |  | 3\% | 4\% | 1\% |  | $\bar{*}_{*}$ | 18\% |  | 2\% |
| Not applicable - l've never had this type of wine | 3\% | $6 \%$ |  | - | 2\% | $\begin{aligned} & \text { 7\% } \\ & \text { v.z } \end{aligned}$ | 1\% | - | -* | 25\% | $\begin{gathered} 14 \% \\ * * \\ * \end{gathered}$ | 2\% |

rw_q2_3. Rosé

| Unweighted base | 722 | 22 | 54 | 14 | 459 | 150 | 61 | 25 | 13 | 5 | 9 | 215 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 25 | 51 | 14 | 454 | 159 | 58 | 24 | 12 | 5 | 9 | 220 |
| Like a lot | 22\% | 17\% | 16\% | $18 \%$ | 20\% | 24\% | $29 \%$ | 34\% | $22 \%$ | ** | $20 \%$ | $\begin{gathered} \text { 32\% } \\ \text { AH.AI.AJ } \end{gathered}$ |
| Somewhat like | 33\% | $24 \%$ | 36\% | $45 \%$ | 33\% | 34\% | $31 \%$ | 46\% | $8 \%$ | $\underset{\substack{13 \% \\ * *}}{ }$ | $25 \%$ | 29\% |
| Neither like nor dislike | 21\% | 19\% | $25 \%$ | $9 \%$ | $\begin{gathered} 24 \% \\ \text { AA } \end{gathered}$ | 14\% | $16 \%$ | $14 \%$ | $\underset{* *}{37 \%}$ | 44\% | 32\% | 18\% |
| Somewhat dislike | 10\% | 24\% | 11\% | 13\% | 10\% | 9\% | $13 \%$ | $3 \%$ | 14\% | $\underset{*}{25 \%}$ | $9 \%$ | 6\% |
| Strongly disilike | 5\% | 10\% | 4\% | $6 \%$ | 5\% | 6\% | $4 \%$ | $3 \%$ | $11 \%$ | ** | ** | 6\% |
| Don't know | 4\% | ** | $4 \%$ | 10\% | 3\% | 5\% | $3 \%$ | $\bar{*}$ | $8 \%$ | $\underset{\substack{18 \% \\ * *}}{ }$ | ** | 3\% |
| Not applicable - I've never had this type of wine | 5\% | 6\% | $4 \%$ | $\bar{*}$ | 4\% | 8\% | $4 \%$ | $\overline{* *}$ | ** | * | $14 \%$ | 5\% |

rrw_q3. Which ONE, if any, of the following red wines do you
prefer the MOST?

| Unweighted base | 503 | 11 | 30 | 6 | 328 | 100 | 43 | 17 | 9 | 2 | 4 | 157 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 500 | 12 | 27 | 6 | 322 | 106 | 42 | 16 | 8 | 2 | 4 | 161 |
| Pinot Noir | 12\% | - | 14\% | 22\% | 14\% | 10\% | 8\% | - | 14\% | 61\% | - | 15\% |
|  |  | ** | ** | ** |  | * | * | ** | ** | ** | ** |  |
| Cabernet sauvignon | 18\% | $31 \%$ | 16\% | $19 \%$ | 17\% | ${ }^{21 \%}$ | 12\% | $30 \%$ | $10 \%$ | ** | $21 \%$ | 10\% |
| Cabernet franc | $2 \%$ | $\bar{*}$ | $3 \%$ | ** | 2\% |  | " | $10 \%$ | $\stackrel{-}{* *}$ | $\stackrel{-}{* *}$ | $\stackrel{-}{* *}$ | $\begin{aligned} & 4 \% \\ & \text { AH } \end{aligned}$ |
| Merlot | 19\% | 27\% | $23 \%$ | 14\% | 18\% | $\stackrel{21 \%}{*}$ | $21 \%$ | $27 \%$ | 12\% | $\bar{*}$ | $\underset{* *}{\text { 23\% }}$ | 21\% |
| Zinfandel | 12\% | 9\% | $7 \%$ | $\bar{*}$ | 11\% | 13\% | 18\% | $22 \%$ | $20 \%$ | $39 \%$ | ** | 13\% |
| Malbec | 5\% | 7\% | $8 \%$ | $\bar{*}$ | 6\% | $2 \%$ | 6\% | $5 \%$ | ** | ** | ** | 9\% AJ |

## YouGov RealTime

Wine
S_nat int Sample: 24th - 25th October 2019
YouGov

|  |  | Parent or guardian of any children |  |  |  | Income |  |  |  | Type of Area Lived in |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | 18 or over | NET: Any age | Not a parent / guardian | Don't know / Prefer not to say | Under \$40k | \$40k to \$80k | \$80k+ | Don't know / Prefer not to say | Urban | Suburban/ Town | Rural |
|  |  |  |  |  | ** |  |  | AL.AO | * |  |  |  |
| Somewhat like | 36\% | 35\% | 36\% | 37\% | 18\% | 35\% | 39\% | 35\% | 36\% | 34\% | 38\% | 38\% |
| Neither like nor dislike | 16\% | 18\% | 18\% | 14\% | $\underset{\substack{12 \% \\ z *}}{ }$ | 19\% | 16\% | 15\% | $14 \%$ | 18\% | 16\% | 13\% |
| Somewhat dislike | 9\% | 9\% | 8\% | 9\% | $23 \%$ | 7\% | 9\% | 7\% | $13 \%$ | 9\% | 7\% | 11\% |
| Strongly disilike | 4\% | 2\% | 4\% | 3\% | 18\% | 5\% | 3\% | 4\% | 3\% | 4\% | 3\% | 3\% |
| Don't know | 3\% | 3\% | 3\% | 3\% | $5 \%$ | 2\% | 2\% | 2\% | 6\% | 3\% | 1\% | $\begin{aligned} & 7 \% \\ & \text { AQ } \end{aligned}$ |
| Not applicable - I've never had this type of wine | 3\% | 1\% | 2\% | $\begin{gathered} 5 \% \\ \text { AH.AI } \end{gathered}$ | $\underset{* \%}{7 \%}$ | $\begin{aligned} & 5 \% \\ & \text { AN } \end{aligned}$ | 2\% | - | $\begin{gathered} 6 \% \\ \text { AN }^{*} \end{gathered}$ | 4\% | 3\% | 1\% |

rw_q2_3. Rosé

| Unweighted base | 722 | 234 | 422 | 282 | 18 | 210 | 222 | 187 | 103 | 253 | 331 | 134 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 227 | 420 | 285 | 16 | 220 | 227 | 178 | 96 | 257 | 327 | 133 |
| Like a lot | 22\% | 21\% | 26\% | 18\% | 10\% | 23\% | 25\% | 22\% | 13\% | 26\% | 20\% | 20\% |
|  |  |  | AH.AJ |  | ** |  | AO |  | * |  |  |  |
| Somewhat like | 33\% | 35\% | 32\% | 35\% | $13 \%$ | 32\% | 31\% | 39\% | $28 \%$ | 31\% | 36\% | 31\% |
| Neither like nor dislike | 21\% | $22 \%$ | 21\% | 22\% | $26 \%$ | 23\% | 21\% | 17\% | 24\% | 19\% | 23\% | 20\% |
| Somewhat dislike | 10\% | $\begin{gathered} \text { 11\% } \\ \text { AG.AI } \end{gathered}$ | 8\% | $\begin{aligned} & \text { 12\% } \\ & \text { AG } \end{aligned}$ | 18\% | $8 \%$ | 10\% | 12\% | 11\% | 11\% | 7\% | $\begin{gathered} \text { 16\% } \\ \text { AQ } \end{gathered}$ |
| Strongly disilike | 5\% | 5\% | 6\% | 3\% | 14\% | 4\% | 4\% | 5\% | 7\% | 5\% | 4\% | 4\% |
| Don't know | 4\% | 4\% | 4\% | 4\% | $5 \%$ | 3\% | 5\% | 2\% | 6\% | 3\% | 4\% | 5\% |
| Not applicable - I've never had this type of wine | 5\% | 2\% | $\begin{aligned} & 4 \% \\ & \text { AH } \end{aligned}$ | $\begin{aligned} & 6 \% \\ & \text { AH } \end{aligned}$ | 13\% | 6\% | 5\% | 2\% | $\begin{aligned} & 10 \% \\ & \text { AN }^{*} \end{aligned}$ | 5\% | 5\% | 5\% |

rrw_q3. Which ONE, if any, of the following red wines do you
prefer the MOST?

| Unweighted base | 503 | 165 | 303 | 193 | 7 | 149 | 152 | 141 | 61 | 187 | 220 | 93 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 500 | 159 | 300 | 194 | 5 | 157 | 155 | 132 | 56 | 186 | 217 | 94 |
| Pinot Noir | 12\% | 12\% | 13\% | 11\% | 15\% | 8\% | 15\% | 13\% | 15\% | 15\% | 10\% | 14\% |
| Cabernet sauvignon | 18\% | 15\% | 13\% | $\begin{gathered} \text { 24\%.AH.AI } \end{gathered}$ | $9 \%$ | 18\% | 14\% | 19\% | $23 \%$ | 16\% | 20\% | $\stackrel{14 \%}{*}$ |
| Cabernet franc | $2 \%$ | - | $\begin{aligned} & 2 \% \\ & \text { AH } \end{aligned}$ | 1\% |  | 1\% | 2\% | 3\% |  | 3\% | 1\% | $2 \%$ |
| Merlot | 19\% | 20\% | 20\% | 18\% |  | 21\% | 19\% | 16\% | 20\% | 20\% | 20\% | $\stackrel{14 \%}{*}$ |
| Zinfandel | 12\% | 15\% | 14\% | 10\% | $\underset{* *}{9 \%}$ | 14\% | $\begin{aligned} & \text { 16\% } \\ & \text { AN } \end{aligned}$ | 8\% | $9 \%$ | 9\% | 14\% | 17\% |
| Malbec | 5\% | 4\% | 6\% | 2\% |  | $2 \%$ | 5\% | $\begin{aligned} & 8 \% \\ & \text { AL } \end{aligned}$ | 6\% | 6\% | 5\% | $2 \%$ |

## YouGov RealTime

Wine
S_nat_int Sample: 24th - 25th October 2019
YouGov

|  | Total | Other |
| :---: | :---: | :---: |
|  |  | ** |
| Somewhat like | 36\% | ** |
| Neither like nor dislike | 16\% | 27\% |
| Somewhat dislike | 9\% | $\stackrel{30 \%}{* *}$ |
| Strongly disilike | 4\% | $\stackrel{23 \%}{* *}$ |
| Don't know | 3\% | $\bar{*}_{* *}$ |
| Not applicable - 've never had this type of wine | 3\% | ** |


the MOST?

| Unweighted base | 503 | 3 |
| ---: | :---: | :---: |
| Base: All US Adults who drink wine | 500 | 3 |
| Pinot Noir | $12 \%$ | $-*$ |
| Cabernet sauvignon | $18 \%$ | $29 \%$ |
| Cabernet franc | $2 \%$ | $* *$ |
| Merlot | $19 \%$ | $7 *$ |
| Zinfandel | $12 \%$ | $71 \%$ |
| Malbec | $5 \%$ | - |
|  |  | $* *$ |

## YouGov RealTime

Wine
S_nat_int Sample: 24th - 25th October 2019
YouGov

|  | Total | Gender |  | Generation |  |  |  |  |  |  | Reg |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Gen Z (2000 and later) | $\begin{aligned} & \text { Millennial (1982- } \\ & \text { 1999) } \end{aligned}$ | $\begin{gathered} \text { Gen X(1965- } \\ \text { 1981) } \end{gathered}$ | Baby Boomer (1946-1964) | $\begin{gathered} \text { Silent } \\ \text { Generation } \\ (1928-1945) \end{gathered}$ | Pre-Silent Generation (1927 and earlier) | Other | Northeast | Midwest |
| Sangiovese | 2\% | 1\% | 2\% | $\stackrel{-}{* *}$ | 2\% | 2\% | 1\% | - | ${ }_{*}^{*}$ | $\bar{*}$ | 1\% |  |
| Syrah/Shiraz | 4\% | 4\% | 4\% | - | 4\% | 4\% | 5\% | $\div$ | - | - | $1 \%$ | 6\% |
| Barbera | 1\% | 1\% | 1\% | - | $\begin{gathered} 3 \% \\ F \end{gathered}$ | - | - | ** | - | ** | 3\% |  |
| A red blend | 10\% | 9\% | 10\% |  | 13\% | 6\% | 9\% | $\begin{gathered} 7 \% \\ \substack{* \\ z} \end{gathered}$ |  |  | $\begin{gathered} \text { 15\% } \\ L^{*} \end{gathered}$ | $11 \%$ |
| Other | 4\% | 3\% | 5\% | - | 2\% | 4\% | 6\% | $3 \%$ | - | $\bar{*}$ | 4\% | 3\% |
| Don't know | 5\% | 5\% | 6\% | - | $\begin{gathered} 9 \% \\ E \end{gathered}$ | 2\% | 5\% | - | - | ** | $7 \%$ | $7 \%$ |
| Not applicable - I don't have a preference | 7\% | 7\% | 7\% | $-$ | 6\% | 6\% | 8\% | $12 \%$ | - | $-\dot{*}$ | 8\% | 11\% |

rwo-q4. Which one
prefer the MOST?

| Unweighted base | 482 | 223 | 259 | - | 173 | 112 | 169 | 28 | - | - | 93 | 96 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 472 | 229 | 243 | - | 175 | 108 | 161 | 28 | - | - | 92 | 86 |
| Sauvignon blanc | 11\% | 12\% | 10\% | ** | 11\% | 10\% | 10\% | 18\% | $-$ | ** | $\begin{gathered} \text { 12\% } \\ \mathrm{K}^{*} \end{gathered}$ | $3 \%$ |
| Chardonnay | 17\% | 20\% | 13\% | ** | 13\% | 14\% | 19\% | $34 \%$ | ** | ** | $13 \%$ | 18\% |
| Riesling | 14\% | 15\% | 13\% | ** | 8\% | 11\% | $\begin{gathered} \text { 20\% } \\ \mathrm{D} \end{gathered}$ | 20\% | - | ** | $\stackrel{17 \%}{*}$ | $\underset{L^{*}}{20 \%}$ |
| Moscato | 23\% | 16\% | $\begin{gathered} 31 \% \\ \mathrm{~A} \end{gathered}$ | $-$ | $\begin{gathered} 29 \% \\ F \end{gathered}$ | $\begin{gathered} 31 \% \\ F \end{gathered}$ | 16\% | $\underset{* *}{4 \%}$ | ** | ** | $\stackrel{18 \%}{*}$ | 26\% |
| Pinot Grigio/Gris | 13\% | 11\% | 15\% | ${ }_{*}$ | 11\% | 10\% | 18\% | $8 \%$ | - | ** | $16 \%$ | 8\% |
| Gewürztraminer | 4\% | $\begin{gathered} 6 \% \\ \mathrm{~B} \end{gathered}$ | 2\% | - | 4\% | 3\% | 5\% | $\bar{\Sigma}_{* *}$ | - | ** | $4 \%$ | $\begin{gathered} 8 \% \\ L^{*} \end{gathered}$ |
| Viognier | 2\% | 1\% | 2\% |  | 3\% | 1\% | 1\% |  | ** | ** | $\stackrel{2 \%}{*}$ | 1\% |
| A white blend | 5\% | 5\% | 6\% | ${ }_{*}$ | 7\% | 6\% | $3 \%$ | $3 \%$ | ** | ** | $\begin{aligned} & 6 \% \\ & \mathrm{~K}^{*} \end{aligned}$ | * |
| Other | 2\% | 2\% | 3\% | ** | 2\% | 4\% | 2\% | $\overline{* *}$ | - | ** | - | $\underset{\substack{5 \% \\ J^{*}}}{ }$ |
| Don't know | 4\% | $\begin{gathered} 6 \% \\ \mathrm{~B} \end{gathered}$ | 1\% |  | 5\% | 3\% | $3 \%$ |  | ** | ** | $1 \%$ | $5 \%$ |
| Not applicable - Idon't have a preference | 6\% | 7\% | 5\% | ** | 7\% | 4\% | 5\% | 14\% | - | ** | $\begin{gathered} 11 \% \\ \mathrm{M}^{*} \end{gathered}$ | $\begin{aligned} & 7 \% \\ & \mathrm{M}^{*} \end{aligned}$ |
| rrw_q5. Which one, if any, of the following types of rosé do you prefer the MOST? |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 407 | 168 | 239 | - | 164 | 94 | 126 | 22 | 1 | - | 82 | 89 |
| Base: All US Adults who drink wine | 400 | 178 | 222 | - | 170 | 87 | 120 | 22 | 1 | - | 81 | 81 |
| Grenache Rosé | 5\% | 6\% | 3\% | ** | 6\% | $3 \%$ | 5\% | -* | ** | ** | $3 \%$ | $6 \%$ |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov

|  | Total | Ion |  | Race |  |  |  | Education |  |  |  | Married |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | South | West | White | Black | Hispanic | Other (NET) | No HS, High school graduate | Some college, 2year | 4-year | Post Grad |  |
| Sangiovese | 2\% | 2\% | 3\% | 2\% |  | 1\% | -* | 1\% | 1\% | 2\% | 3\% | 2\% |
| Syrah/Shiraz | 4\% | 5\% | 4\% | 5\% |  | $1 \%$ | $6 \%$ | 4\% | $\begin{gathered} 7 \% \\ u \end{gathered}$ | 4\% |  | 5\% |
| Barbera | 1\% | 1\% | - | 1\% | $0 \%$ | 1\% |  | 2\% | - | 1\% | $1 \%$ | 1\% |
| A red blend | 10\% | 6\% | 10\% | 9\% | 14\% | 8\% | $6 \%$ | 11\% | 8\% | $\begin{gathered} 14 \% \\ u \end{gathered}$ | $4 \%$ | 12\% |
| Other | 4\% | 4\% | 4\% | 5\% |  | 1\% | $7 \%$ | 4\% | 4\% | 3\% | 3\% | 4\% |
| Don't know | 5\% | 5\% | 3\% | 4\% | 6\% | 8\% | $7 \%$ | 7\% | 3\% | 6\% | $4 \%$ | 5\% |
| Not applicable - I don't have a preference | 7\% | 5\% | 6\% | 7\% | 11\% | 4\% | $\underset{y}{7}$ | 9\% | 7\% | 5\% | 4\% | 4\% |

prefer the MOST?

| Unweighted base | 482 | 164 | 129 | 344 | 56 | 55 | 27 | 133 | 145 | 127 | 77 | 255 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 472 | 167 | 126 | 329 | 55 | 62 | 26 | 143 | 136 | 119 | 75 | 246 |
| Sauvignon blanc | 11\% | $\begin{gathered} \text { 11\% } \\ \mathrm{K} \end{gathered}$ | $\begin{gathered} \text { 17\% } \\ \text { K } \end{gathered}$ | 10\% | $\stackrel{8 \%}{*}$ | $18 \%$ | $\underset{\substack{14 \% \\ * *}}{ }$ | 13\% | 7\% | $\begin{gathered} 14 \% \\ \mathrm{~s} \end{gathered}$ | 11\% | 13\% |
| Chardonnay | 17\% | 17\% | 18\% | 17\% | $\stackrel{17 \%}{*}$ | $\stackrel{13 \%}{*}$ | $17 \%$ | 16\% | 18\% | 15\% | 17\% | 16\% |
| Riesling | 14\% | 11\% | 11\% | $\begin{gathered} 16 \% \\ 0 \end{gathered}$ | $\stackrel{5 \%}{*}$ | 7\% | $18 \%$ | 10\% | 17\% | 17\% | $9 \%$ | $\begin{aligned} & 15 \% \\ & \text { AA } \end{aligned}$ |
| Moscato | 23\% | 29\% | 19\% | 22\% | $\begin{gathered} 35 \% \\ \mathrm{~N}^{*} \end{gathered}$ | $23 \%$ | $\begin{aligned} & 14 \% \\ & \text { t* } \end{aligned}$ | 24\% | $\underset{u}{28 \%}$ | 23\% | 15\% | 24\% |
| Pinot Grigio/Gris | 13\% | 13\% | 13\% | 14\% | $9 \%$ | $9 \%$ | $13 \%$ | 10\% | 10\% | 11\% | $\begin{gathered} 27 \% \\ \text { R.S. }{ }^{*} \end{gathered}$ | 12\% |
| Gewürztraminer | 4\% | 2\% | 3\% | 4\% | $\stackrel{\text { 2\% }}{*}$ | $\stackrel{5 \%}{*}$ |  | 5\% | 2\% | 5\% | $2 \%$ | 3\% |
| Viognier | 2\% | 2\% | 3\% | 2\% | * | $2 \%$ | $3 \%$ | 1\% | 1\% | 3\% | $3 \%$ | 2\% |
| A white blend | 5\% | 3\% | $\begin{aligned} & 11 \% \\ & \text { K.L } \end{aligned}$ | $3 \%$ | $\begin{gathered} 11 \% \\ \mathrm{~N}^{*} \end{gathered}$ | $\begin{aligned} & \text { 13\% } \\ & \mathrm{N}^{*} \end{aligned}$ | ** | 7\% | 6\% | 4\% | $4 \%$ | 7\% |
| Other | 2\% | 2\% | 2\% | 2\% | $1 \%$ | * | $8 \%$ | 1\% | 2\% | 2\% | $4 \%$ | 2\% |
| Don't know | 4\% | 5\% | 3\% | 3\% | 4\% | 5\% | $\underset{\substack{9 \% \\ * *}}{\substack{9}}$ | 4\% | 3\% | 3\% | $\underset{*}{4 \%}$ | 2\% |
| Not applicable - I don't have a preference | 6\% | $\begin{aligned} & 6 \% \\ & \mathrm{M} \end{aligned}$ | 1\% | 6\% | ${ }^{8 \%}$ | 5\% | $4 \%$ | 9\% | 6\% | 3\% | $4 \%$ | 4\% |
| rrw_q5. Which one, if any, of the following types of rosé do you prefer the MOST? |  |  |  |  |  |  |  |  |  |  |  |  |
| Unweighted base | 407 | 135 | 101 | 277 | 53 | 60 | 17 | 120 | 126 | 108 | 53 | 209 |
| Base: All US Adults who drink wine | 400 | 140 | 99 | 263 | 55 | 67 | 15 | 128 | 120 | 102 | 50 | 200 |
| Grenache Rosé | 5\% | 4\% | $7 \%$ | 3\% | $5 \%$ | 11\% | ${ }_{*}^{*}$ | 6\% | 5\% | 4\% | $3 \%$ | 6\% |

## YouGov RealTime

Wine
US nat int Sample: 24th - 25th October 201
YouGov

|  | Marital Status |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Civil Partnership | Living together, not married or civil partnership | In a relationship, not living together | NET: In a relationship | Single | Divorced | Widowed | Separated | Other | Prefer not to say | Younger than 18 |
| Sangiovese | 2\% | $7 \%$ | - ** |  | 2\% | 1\% | * | - | - | $-$ | ** | 3\% |
| Syrah/Shiraz | 4\% | 10\% | ** |  | 5\% | $3 \%$ | $7 \%$ |  |  | ** |  | 3\% |
| Barbera | 1\% | - | - | $13 \%$ | 1\% | $1 \%$ | * | $\div$ | -* | ** | $35 \%$ | 1\% |
| A red blend | 10\% |  | 12\% | $\underset{* *}{15 \%}$ | 12\% | $7 \%$ | $7 \%$ |  | ** |  | ** | 12\% |
| Other | 4\% | $\stackrel{-}{* *}$ | 4\% |  | 4\% | $3 \%$ | з\% | $6 \%$ | $21 \%$ |  |  | 1\% |
| Don't know | 5\% | -* | $9 \%$ | ${ }_{*}^{*}$ | 5\% | $8 \%$ |  | ** | $9 \%$ | $-$ | $20 \%$ | 4\% |
| Not applicable - I don't have a preference | 7\% | $10 \%$ | $3 \%$ | 18\% | 5\% | 10\% | $\begin{aligned} & 18 \% \\ & v . Z^{*} \end{aligned}$ | - | $12 \%$ | - | -* | 4\% |

w_q4. Which one, if any, of the following white wines do you prefer the MOST?
w. Which one if _q5. Wh MOST?


## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov

|  |  | Parent or guardian of any children |  |  |  | Income |  |  |  | Type of Area Lived in |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | 18 or over | NET: Any age | Not a parent / guardian | Don't know / Prefer not to say | Under \$40k | \$40k to \$80k | \$80k+ | Don't know / Prefer not to say | Urban | Suburban/ Town | Rural |
| Sangiovese | 2\% | 1\% | $\begin{aligned} & 2 \% \\ & \text { AH } \end{aligned}$ | 1\% |  | 1\% | 1\% | 3\% | $2 \%$ | $\begin{aligned} & 3 \% \\ & \text { AQ } \end{aligned}$ | 0\% | 1\% |
| Syrah/Shiraz | 4\% | 5\% | 5\% | 3\% | ** | 3\% | 2\% | $\begin{gathered} 10 \% \\ \text { AL.AM.AO } \end{gathered}$ | 1\% | 4\% | 5\% | 2\% |
| Barbera | 1\% | - | 1\% | 2\% |  | 1\% | 3\% | - |  | 2\% | 0\% |  |
| A red blend | 10\% | 7\% | $\begin{aligned} & 10 \% \\ & \text { AH } \end{aligned}$ | 9\% | 17\% | 10\% | 11\% | 8\% | 8\% | 9\% | 10\% | 11\% |
| Other | 4\% | $\begin{aligned} & \text { 6\% } \\ & \text { AG } \end{aligned}$ | $\begin{aligned} & 4 \% \\ & \text { AG } \end{aligned}$ | 3\% |  | 4\% | 3\% | 4\% | $4 \%$ | 2\% | 4\% | $\begin{aligned} & 8 \% \\ & \text { AP* } \end{aligned}$ |
| Don't know | 5\% | 6\% | 4\% | 7\% | 15\% | $\begin{aligned} & 9 \% \\ & \text { AM } \end{aligned}$ | 3\% | 4\% | 4\% | 4\% | 5\% | 7\% |
| Not applicable - I don't have a preference | 7\% | $\begin{aligned} & 9 \% \\ & \text { AG } \end{aligned}$ | $\begin{aligned} & \text { 6\% } \\ & \text { AG } \end{aligned}$ | 7\% | $35 \%$ | 8\% | 7\% | 5\% | $9 \%$ | 7\% | 6\% | $9 \%$ |

rw_q4. Which one, if any, of the following white wines do you prefer the MOST?
w $\mathbf{q}$. Which one if any, of the following thes prefer the MOST?

| Unweighted base | 482 | 156 | 283 | 192 | 7 | 131 | 152 | 138 | 61 | 166 | 231 | 84 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 472 | 150 | 280 | 187 | 5 | 135 | 153 | 127 | 56 | 158 | 227 | 86 |
| Sauvignon blanc | 11\% | 8\% | 11\% | 11\% | $9 \%$ | 14\% | 8\% | 12\% | 11\% | 13\% | 10\% | 11\% |
| Chardonnay | 17\% | 17\% | 17\% | 16\% | -* | 17\% | 17\% | 13\% | ${ }^{22 \%}$ | 18\% | 14\% | $22 \%$ |
| Riesling | 14\% | $\begin{gathered} 20 \% \\ \text { AG.AI.AJ } \end{gathered}$ | $\begin{gathered} 16 \% \\ \text { AG } \end{gathered}$ | 11\% | 15\% | 4\% | $\underset{\text { AL }}{\substack{17 \%}}$ | $\begin{gathered} \text { 19\% } \\ \text { AL } \end{gathered}$ | $\begin{gathered} 14 \% \\ \text { AL*} \end{gathered}$ | 8\% | $\begin{gathered} \text { 17\% } \\ \text { AP } \end{gathered}$ | 13\% |
| Moscato | 23\% | 22\% | 23\% | 23\% | $32 \%$ | 26\% | 22\% | 22\% | $24 \%$ | $\begin{gathered} 29 \% \\ \text { AR } \end{gathered}$ | 23\% | 16\% |
| Pinot Grigio/Gris | 13\% | 14\% | 12\% | 14\% | 15\% | 11\% | 13\% | 15\% | $13 \%$ | 10\% | 16\% | 12\% |
| Gewürztraminer | 4\% | 4\% | 5\% | 2\% | ** | 5\% | 4\% | 2\% | $3 \%$ | 2\% | 4\% | $\begin{aligned} & 7 \% \\ & \text { AP* } \end{aligned}$ |
| Viognier | 2\% | 1\% | 2\% | 2\% | $\stackrel{-}{* *}$ | 1\% | 2\% | 3\% | 1\% | 3\% | 2\% |  |
| A white blend | 5\% | 5\% | 6\% | 4\% | ** | 6\% | 6\% | 6\% | * | $\begin{aligned} & \text { 7\% } \\ & \text { AR } \end{aligned}$ | 6\% | 1\% |
| Other | $2 \%$ | 2\% | 1\% | 4\% | $\stackrel{-}{* *}$ | 2\% | 1\% | 2\% | 5\% | 1\% | 2\% | $4 \%$ |
| Don't know | 4\% | 2\% | 2\% | 6\% AG.AH.AI | 15\% | 6\% | 3\% | 4\% | * | 5\% | 2\% | $5 \%$ |
| Not applicable - I don't have a preference | 6\% | 6\% | 5\% | 7\% | 15\% | $\begin{aligned} & 7 \% \\ & \text { AN } \end{aligned}$ | $\begin{aligned} & 7 \% \\ & \text { AN } \end{aligned}$ | 2\% | 6\% | 5\% | 5\% | 10\% |



## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov

rw_q4. Which one, if any, of the following white wines do you prefer the MOST?
 prefer the MOST?


## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov

|  | Total | Gender |  | Generation |  |  |  |  |  |  | Reg |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Gen $Z(2000$ and later) | Millennial (1982- 1999) | $\begin{gathered} \text { Gen X(1965- } \\ \text { 1981) } \end{gathered}$ | Baby Boomer $(1946-1964)$ | Silent Generation $(1928-1945)$ (1928-1945) | Pre-Silent Generation (1927 and earlier) | Other | Northeast | Midwest |
| Sangiovese Rosé | 4\% | 4\% | 5\% | ** | 7\% | $3 \%$ | 2\% | $\bar{*}$ | ** | ** | $4 \%$ | 3\% |
| Tempranillo Rosé | 2\% | 1\% | 4\% | ** | $\begin{gathered} 5 \% \\ \mathrm{~F} \end{gathered}$ | 1\% | - | :* | ** | ** | 1\% | * |
| Syrah Rosé | 3\% | 3\% | 3\% | $\overline{* *}$ | 3\% | $3 \%$ | 3\% | - | ** | -* | $\begin{gathered} \text { 7\% } \\ L^{*} \end{gathered}$ | $3 \%$ |
| Cabernet Sauvignon Rosé | 10\% | $\begin{gathered} 14 \% \\ \mathrm{~B} \end{gathered}$ | 7\% | ${ }_{*}^{\circ}$ | 10\% | 12\% | 10\% | $5 \%$ | ${ }_{*}^{*}$ | ** | $13 \%$ | 7\% |
| Zinfandel Rosé | 33\% | 33\% | 34\% | - | 22\% | $33 \%$ | $\begin{gathered} 47 \% \\ \text { D.E } \end{gathered}$ | $48 \%$ | 100\% | - | 36\% | $\begin{gathered} 38 \% \\ \mathrm{M}^{*} \end{gathered}$ |
| Tavel Rosé | 3\% | 3\% | 3\% | ${ }_{*}^{*}$ | $\begin{gathered} 6 \% \\ \mathrm{~F} \end{gathered}$ | 3\% | 1\% | $\div$ | ** | ** | $5 \%$ |  |
| Provence Rosé | 6\% | 6\% | 5\% |  | 5\% | 8\% | 5\% | 5\% | ** |  | $7 \%$ | $2 \%$ |
| Other | 1\% | 1\% | 2\% | - | 1\% |  | 2\% | - | - | - | $1 \%$ | 2\% |
| Don't know | 13\% | 12\% | 14\% | - | 16\% | $12 \%$ | 10\% | $\underset{* *}{4 \%}$ | ${ }_{*}^{-}$ | ** | 10\% | $14 \%$ |
| N/A - I don't have a preference | 19\% | 17\% | 21\% | ** | 19\% | 22\% | 15\% | $38 \%$ | - | $\stackrel{-}{* *}$ | $14 \%$ | 24\% |

ste test, how confident, if at
all, are you that you could taste the difference between an
nexpensive wine ( $\$ 5$ bottle) and an expensive wine ( $\$ 100$
bottle)?

| Unweighted base | 722 | 337 | 385 | - | 269 | 171 | 241 | 40 | 1 | - | 132 | 161 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 358 | 363 | - | 279 | 168 | 234 | 40 | 1 | - | 132 | 148 |
| Very confident | 12\% | 15\% | 9\% | - | 20\% | 10\% | 6\% | - |  |  | 17\% | 9\% |
|  |  | B |  | ** | E.F.G | G |  | * | * | ** |  |  |
| Somewhat confident | 24\% | 24\% | 24\% | $\bar{*}_{* *}^{-}$ | 23\% | 19\% | 27\% | $\begin{gathered} 35 \% \\ E^{*} \end{gathered}$ | ** | * | $28 \%$ $K$ | 17\% |
| Not very confident | 23\% | 24\% | 21\% | ** | 21\% | 28\% | 22\% | $16 \%$ | 100\% | ** | 20\% | 19\% |
| Not at all confident | 34\% | 30\% | $\begin{gathered} 38 \% \\ \mathrm{~A} \end{gathered}$ | ** | 29\% | 35\% | $\begin{gathered} 38 \% \\ \mathrm{D} \end{gathered}$ | $44 \%$ | ** | ** | 31\% | $\begin{gathered} \text { 43\% } \\ \text { J.L } \end{gathered}$ |
| Don't know | 7\% | 6\% | 9\% | ** | 8\% | 8\% | 7\% | 5\% |  | ** | 4\% | $\begin{aligned} & \text { 13\% } \\ & \text { J.M } \end{aligned}$ |

rw_q7. When purchasing a bottle of wine for your own
enjoyment (not for a special occasion), what is the approximate
mount you generally aim to spend?

| Unweighted base | 722 | 337 | 385 | - | 269 | 171 | 241 | 40 | 1 | - | 132 | 161 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 358 | 363 | - | 279 | 168 | 234 | 40 | 1 | - | 132 | 148 |
| \$1-10 | 24\% | 21\% | 26\% | ** | 23\% | 20\% | 24\% | $\begin{aligned} & 38 \% \\ & \text { D.E } \end{aligned}$ | ** | * | 21\% | 27\% |
| \$11-20 | 44\% | 39\% | $\begin{gathered} \text { 48\% } \\ \text { A } \end{gathered}$ | ** | 33\% | $\begin{gathered} 52 \% \\ \mathrm{D} \end{gathered}$ | $\begin{gathered} 51 \% \\ \mathrm{D} \end{gathered}$ | $\stackrel{44 \%}{*}$ | $100 \%$ | ${ }_{*}^{*}$ | 47\% | 50\% |
| \$21-30 | 14\% | 16\% | 11\% | ** | 17\% | 14\% | 12\% | $7 \%$ | ** | ** | 13\% | 13\% |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 201
YouGov

|  | Total | ion |  | Race |  |  |  | Education |  |  |  | Married |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | South | West | White | Black | Hispanic | Other (NET) | No HS, High school graduate | Some college, 2year | 4-year | Post Grad |  |
| Sangiovese Rosé | 4\% | 4\% | 7\% | 3\% | 2\% | $6 \%$ | 19\% | 1\% | $\begin{gathered} 6 \% \\ \mathrm{R} \end{gathered}$ | 5\% | 6\% | 3\% |
| Tempranillo Rosé | 2\% | 4\% | $4 \%$ | 2\% | 1\% | 6\% | $6 \%$ | 3\% | 1\% | 2\% | 5\% | 3\% |
| Syrah Rosé | 3\% | 1\% | $3 \%$ | 3\% |  | $4 \%$ | $\underset{*}{11 \%}$ | 3\% | 1\% | 3\% | $4 \%$ | $\begin{aligned} & 5 \% \\ & \text { AA } \end{aligned}$ |
| Cabernet Sauvignon Rosé | 10\% | 9\% | 12\% | 9\% | $\underset{\substack{21 \% \\ \mathbf{N}^{*}}}{ }$ | 10\% | ** | 10\% | 12\% | 10\% | 7\% | 9\% |
| Zinfandel Rosé | 33\% | 36\% | 24\% | $\begin{gathered} 36 \% \\ \mathrm{P} \end{gathered}$ | $36 \%$ | $21 \%$ | $35 \%$ | 35\% | 35\% | 35\% | $23 \%$ | $\begin{gathered} 39 \% \\ \text { AA } \end{gathered}$ |
| Tavel Rosé | 3\% | 4\% | $3 \%$ | 2\% | $5 \%$ | $\begin{aligned} & 8 \% \\ & \mathrm{~N}^{*} \end{aligned}$ |  | 5\% | 2\% | 2\% | $4 \%$ | 3\% |
| Provence Rosé | 6\% | 5\% | 8\% | 5\% | 2\% | $9 \%$ | $5 \%$ | 7\% | 2\% | 7\% | 9\% | 7\% |
| Other | 1\% | 2\% | 1\% | 2\% |  |  | ** | 1\% | 1\% | 3\% |  | 0\% |
| Don't know | 13\% | 10\% | 17\% | 13\% | 10\% | 13\% | $6 \%$ | 12\% | 13\% | 12\% | 16\% | 8\% |
| N/A - I don't have a preference | 19\% | 22\% | 16\% | 22\% | 17\% | $13 \%$ | $19 \%$ | 18\% | 20\% | 18\% | $24 \%$ | 15\% |

_q6. If you were to do a bind taste test, how confident, if at
all, are you that you could taste the difference between an
hexpensive wine ( $\$ 5$ bottle) and an expensive wine ( $\$ 100-$
bottle)?

| Unweighted base | 722 | 253 | 176 | 491 | 90 | 96 | 45 | 230 | 221 | 167 | 104 | 369 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 264 | 177 | 471 | 89 | 119 | 43 | 255 | 210 | 157 | 100 | 365 |
| Very confident | 12\% | 11\% | 13\% | 8\% | 21\% | 23\% | 9\% | 17\% | 9\% | 8\% | 13\% | 11\% |
|  |  |  |  |  | $\mathrm{N}^{*}$ | $\mathrm{N}^{*}$ | * | S.T |  |  | * |  |
| Somewhat confident | 24\% | 26\% | 24\% | 26\% | 20\% | 20\% | 20\% | 20\% | 21\% | 32\% | 27\% | 27\% |
|  |  |  |  |  | * | * | * |  |  | R.S | * | AA |
| Not very confident | 23\% | 25\% | 24\% | 23\% | $13 \%$ | $32 \%$ | 16\% | 23\% | 27\% | 23\% | $14 \%$ | 20\% |
| Not at all confident | 34\% | 30\% | 35\% |  | 34\% | 21\% | 49\% | 30\% | 36\% | 33\% | 41\% | 35\% |
|  |  |  |  | P |  |  | $P^{*}$ |  |  |  | * |  |
| Don't know | 7\% | 8\% | 4\% | 7\% | 12\% | 4\% | 6\% | 11\% | 7\% | 5\% | 5\% | 7\% |
|  |  |  |  |  | * |  | * | T |  |  | * |  |

w_q7. When purchasing a bottle of wine for your own
enjoyment (not for a special occasion), what is the approximate
mount you generally aim to spend?

| Unweighted base | 722 | 253 | 176 | 491 | 90 | 96 | 45 | 230 | 221 | 167 | 104 | 369 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 264 | 177 | 471 | 89 | 119 | 43 | 255 | 210 | 157 | 100 | 365 |
| \$1-10 | 24\% | 23\% | 24\% | 24\% | $27 \%$ | $21 \%$ | ${ }^{24 \%}$ | 24\% | 27\% | 23\% | $17 \%$ | 22\% |
| \$11-20 | 44\% | 42\% | 39\% | $\begin{gathered} 48 \% \\ 0 . P \end{gathered}$ | $34 \%$ | $33 \%$ | $\stackrel{47 \%}{*}$ | 37\% | 45\% | 46\% | $\begin{gathered} \text { 56\% } \\ \mathrm{R}^{\star} \end{gathered}$ | $\begin{gathered} 45 \% \\ \text { x.z } \end{gathered}$ |
| \$21-30 | 14\% | 13\% | 17\% | 12\% | 17\% | 20\% | ${ }_{*}^{12 \%}$ | 15\% | 13\% | 13\% | 13\% | 17\% |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov
all, are you that you could taste the difference between an
nexpensive wine ( $\$ 5$ bottle) and an expensive wine ( $\$ 100$
ottle)?

| Unweighted base | 722 | 22 | 54 | 14 | 459 | 150 | 61 | 25 | 13 | 5 | 9 | 215 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 25 | 51 | 14 | 454 | 159 | 58 | 24 | 12 | 5 | 9 | 220 |
| Very confident | 12\% | 22\% | 4\% | 6\% | 10\% | 18\% | 6\% | 6\% | 33\% |  | 9\% | 22\% |
|  |  | ** | * | ** |  | v.x.Z.AB | * | ** | ** | ** | ** | AH.AI.AJ |
| Somewhat confident | 24\% | 34\% | 25\% | 7\% | 26\% | 14\% | 25\% | 29\% | 25\% | 37\% | 48\% | 27\% |
|  |  | ** | * | ** | AA |  | * | ** | ** | ** | ** |  |
| Not very confident | 23\% | 14\% | 36\% | 30\% | 22\% | 27\% | 25\% | 12\% | 14\% | 20\% | - | 18\% |
|  |  | ** | v.z* | ** |  |  | * | ** | ** | ** | ** |  |
| Not at all confident | 34\% | 29\% |  | 52\% | 35\% | 31\% | 39\% | 49\% | 23\% |  | 20\% | 27\% |
|  |  | ** |  | ** |  |  | , | ** | ** | ** | ** |  |
| Don't know | 7\% | - | 6\% | 6\% | 7\% | 9\% | $\stackrel{5}{*}$ | 3\% | 6\% | 42\% | 23\% | 6\% |
|  |  | ** | * | ** |  |  |  |  | ** | ** | ** |  |

w. When purchasing a bottle of wine for your own
enjoyment (not for a special occasion), what is the approximate
mount you generally aim to spend?

| Unweighted base | 722 | 22 | 54 | 14 | 459 | 150 | 61 | 25 | 13 | 5 | 9 | 215 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 25 | 51 | 14 | 454 | 159 | 58 | 24 | 12 | 5 | 9 | 220 |
| \$1-10 | 24\% | $27 \%$ | $\stackrel{3}{*}$ | $48 \%$ | $24 \%$ | 24\% | $27 \%$ | $\underset{* *}{21 \%}$ | $\underset{* *}{19 \%}$ | $\stackrel{-}{* *}$ | 9\% | 15\% |
| \$11-20 | 44\% | $50 \%$ | 29\% | $\underset{x x}{8 \%}$ | $\begin{gathered} 42 \% \\ \mathrm{x} \end{gathered}$ | 42\% | $\begin{aligned} & 56 \% \\ & \mathrm{x} . \mathrm{Z}^{*} \end{aligned}$ | $\underset{* *}{\text { ** }}$ | 46\% | $\underset{* *}{58 \%}$ | 20\% | 42\% |
| \$21-30 | 14\% | 16\% | $13 \%$ | $12 \%$ | 16\% | 12\% | $\stackrel{\text { 7\% }}{*}$ | $\underset{* *}{\text { ** }}$ | $7 \%$ | ** | ** | 18\% |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov

|  |  | Parent or guardian of any children |  |  |  | Income |  |  |  | Type of Area Lived in |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | 18 or over | NET: Any age | Not a parent guardian | Don't know / Prefer not to say | Under \$40k | \$40k to \$80k | \$80k+ | Don't know / Prefer not to say | Urban | Suburban/ Town | Rural |
| Sangiovese Rosé | 4\% | 2\% | 4\% | 5\% | ** | 4\% | 5\% | 3\% | 6\% | 6\% | 4\% | 1\% |
| Tempranillo Rosé | 2\% | 1\% | $\begin{aligned} & 3 \% \\ & \text { AH } \end{aligned}$ | 2\% | ** | - | $\begin{aligned} & 5 \% \\ & \text { AL } \end{aligned}$ | $\begin{aligned} & \text { 3\% } \\ & \text { AL } \end{aligned}$ | 1\% | 5\% | 2\% |  |
| Syrah Rosé | 3\% | 2\% | 3\% | 3\% | ** | 1\% | 3\% | 5\% | $1 \%$ | 3\% | 3\% | 2\% |
| Cabernet Sauvignon Rosé | 10\% | 7\% | $\begin{aligned} & \text { 10\% } \\ & \text { AH } \end{aligned}$ | 10\% | 22\% | 14\% | 10\% | 9\% | 4\% | 13\% | 8\% | 11\% |
| Zinfandel Rosé | 33\% | $\begin{gathered} \text { 45\% } \\ \text { AG.AI.AJ } \end{gathered}$ | $\begin{gathered} 37 \% \\ \text { AG } \end{gathered}$ | 28\% | $35 \%$ | 35\% | 37\% | 27\% | $33 \%$ | 25\% | $\begin{gathered} 38 \% \\ \text { AP } \end{gathered}$ | 39\% |
| Tavel Rosé | 3\% | 2\% | $\begin{aligned} & 4 \% \\ & \text { AH } \end{aligned}$ | 2\% | -* | 5\% | 2\% | 3\% |  | 5\% | 3\% |  |
| Provence Rosé | 6\% | 6\% | $\begin{aligned} & \text { 8\% } \\ & \text { AJ } \end{aligned}$ | 2\% |  | 3\% | 4\% | $\begin{gathered} \text { 12\% } \\ \text { AL.AM } \end{gathered}$ | $2 \%$ | 9\% | 4\% | $2 \%$ |
| Other | 1\% | 1\% | 0\% | 3\% | ** | 1\% | 2\% | - | $\begin{aligned} & 4 \% \\ & A N^{*} \end{aligned}$ | 1\% | 1\% | 3\% |
| Don't know | 13\% | 11\% | 9\% | $\begin{gathered} \text { 18\% } \\ \text { AG.AI } \end{gathered}$ | 22\% | $\begin{aligned} & \text { 14\% } \\ & \text { AM } \end{aligned}$ | 6\% | $\begin{aligned} & \text { 13\% } \\ & \text { AM } \end{aligned}$ | $29 \%$ AL.AM.AN* | 12\% | 12\% | 16\% |
| N/A - I don't have a preference | 19\% | $\begin{gathered} 20 \% \\ \text { AG.AI } \end{gathered}$ | $\begin{aligned} & \text { 16\% } \\ & \text { AG } \end{aligned}$ | $\begin{gathered} 25 \% \\ \text { AG.AI } \end{gathered}$ |  | 21\% | 19\% | 20\% | 15\% | 13\% | 21\% | $\begin{aligned} & 26 \% \\ & \text { AP* } \end{aligned}$ |

q. f you were to do a bind taste test, how confident, if
all, are you that you could taste the difference between an
nexpensive wine ( $\$ 5$ bottle) and an expensive wine ( $\$ 100$
bottle)?

| Unweighted base | 722 | 234 | 422 | 282 | 18 | 210 | 222 | 187 | 103 | 253 | 331 | 134 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 227 | 420 | 285 | 16 | 220 | 227 | 178 | 96 | 257 | 327 | 133 |
| Very confident | 12\% | 6\% | $\begin{aligned} & \text { 14\% } \\ & \text { AH } \end{aligned}$ | 10\% | $\underset{*}{11 \%}$ | $\begin{gathered} \text { 17\% } \\ \text { AM.AO } \end{gathered}$ | 8\% | 13\% | $7 \%$ | 14\% | 12\% | 7\% |
| Somewhat confident | 24\% | 24\% | 27\% | 21\% | $\begin{aligned} & 11 \% \\ & t * \end{aligned}$ | 21\% | 24\% | $\begin{gathered} \text { 31\% } \\ \text { AL.AO } \end{gathered}$ | 18\% | 28\% | 22\% | 21\% |
| Not very confident | 23\% | 22\% | 20\% | $\begin{gathered} \text { 27\% } \\ \text { AG.AI } \end{gathered}$ | $\underset{* *}{17 \%}$ | 25\% | 24\% | 17\% | $24 \%$ | 22\% | 21\% | 29\% |
| Not at all confident | 34\% | $\begin{aligned} & \text { 41\% } \\ & \text { AG.AI } \end{aligned}$ | $\begin{gathered} 34 \% \\ \text { AG } \end{gathered}$ | 34\% | $\begin{gathered} 22 \% \\ \vdots * \end{gathered}$ | 33\% | 37\% | 33\% | $31 \%$ | 28\% | $\begin{gathered} 38 \% \\ \text { AP } \end{gathered}$ | 36\% |
| Don't know | 7\% | 6\% | 6\% | 8\% | $\underset{* *}{39 \%}$ | 4\% | 6\% | 6\% | $\begin{gathered} 20 \% \\ \text { AL.AM.AN* } \end{gathered}$ | 8\% | 7\% | 7\% |

q7. When purchasing a bottle of wine for your own enjoyment (not for a special occasion), what is the approximate
mount you generally aim to spend?
Unweighted base
$\left.\begin{array}{|r|c|c|c|c|c|}\hline \text { ted base } & 722 & 234 & 422 & 282 & 18 \\ \hline \$ \text { ink wine } & 721 & 227 & 420 & 285 & 16 \\ \$ 1-10 & 24 \% & 22 \% & 19 \% & 30 \% & 28 \% \\ \$ 11-20 & 44 \% & & 50 \% & \text { AG } & \text { AG.AH.Al }\end{array}\right)$

| 210 | 22 |
| :--- | :--- |
| 220 | 22 |
| $29 \%$ | 2 |
| AN |  |
| $39 \%$ |  |
| $15 \%$ |  |
| AO |  |


| 222 |  |
| :--- | :--- |
| 227 |  |
| $21 \%$ |  |
| $45 \%$ |  |
|  |  |
| $15 \%$ |  |
| AO |  |


| 103 |
| :---: |
| 96 |
| $24 \%$ |
| $*$ |
| $49 \%$ |
| $*$ |
| $5 \%$ |
| $*$ |


| 253 | 331 | 134 |
| :---: | :---: | :---: |
| 257 | 327 | 133 |
| $27 \%$ | $20 \%$ | $27 \%$ |
| $34 \%$ | $50 \%$ | $49 \%$ |
|  | AP | AP |
| $16 \%$ | $14 \%$ | $9 \%$ |
| AR |  |  |

## YouGov RealTime

Wine
S_nat_int Sample: 24th - 25th October 2019
YouGov

|  | Total | Other |
| :---: | :---: | :---: |
| Sangiovese Rosé | 4\% | $-$ |
| Tempranillo Rosé | 2\% |  |
| Syrah Rosé | 3\% | $\bar{*}$ |
| Cabernet Sauvignon Rosé | 10\% | - |
| Zinfandel Rosé | 33\% |  |
| Tavel Rosé | 3\% | ** |
| Provence Rosé | 6\% | $\bar{*}$ |
| Other | 1\% | - |
| Don't know | 13\% | $-$ |
| N/A - I don't have a preference | 19\% | $100 \%$ |

ident, if at
all, are you that you could taste the difference between an
expensive wine ( $\$ 5$ bottle) and an expensive wine ( $\$ 100$
bottle)?

w_q7. When purchasing a bottle of wine for your own
enjoyment (not for a special occasion), what is the approximate
mount you generally aim to spend?

| spend? | Unweighted base | 722 |
| :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 4 |
| $\$ 1-10$ | $24 \%$ | 50 |
|  | $\$ 11-20$ | $44 \%$ |
|  |  | $20 \%$ |
|  | $\$ 21-30$ | $14 \%$ |
| $* *$ |  |  |
|  |  |  |
|  |  | $*$ |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov

|  |  | Gender |  | Generation |  |  |  |  |  |  | Reg |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Male | Female | $\begin{aligned} & \text { Gen Z (2000 and } \\ & \text { later) } \end{aligned}$ | Millennial (1982- 1999) | $\begin{gathered} \text { Gen } X(1965- \\ 1981) \end{gathered}$ | Baby Boomer (1946-1964) | Silent Generation (1928-1945) | Pre-Silent Generation (1927 and earlier) | Other | Northeast | Midwest |
| \$31-40 | 4\% | $\begin{gathered} 7 \% \\ \mathrm{~B} \end{gathered}$ | 2\% | $\stackrel{-}{* *}$ | 6\% | 4\% | 3\% | $3 \%$ | $-{ }_{* *}$ | $-$ | 5\% | 2\% |
| \$41-50 | 3\% | 2\% | 3\% | $\stackrel{-}{* *}$ | $\begin{gathered} 5 \% \\ \mathrm{~F} \end{gathered}$ | 2\% | 1\% |  | - | :* | 4\% | 2\% |
| More than \$50 | 2\% | $\begin{gathered} 4 \% \\ \mathrm{~B} \end{gathered}$ | 1\% | $\overline{* *}$ | $\begin{gathered} 4 \% \\ \mathrm{~F} \end{gathered}$ | 3\% | 1\% |  | ** | $-\dot{*}$ | $\begin{aligned} & 6 \% \\ & \text { K.L } \end{aligned}$ | - |
| Don't know | 9\% | 10\% | 9\% |  | $\stackrel{12 \%}{\mathrm{E}}$ | 5\% | 9\% | 8\% |  |  | 3\% | 7\% |

w_q8. When purchasing a bottle of wine, which THREE, if any, of the following factors are most important to you? Please select

## the following types of containers/packaging? <br> in the following t

in 1

| Unweighted base | 722 | 337 | 385 | - | 269 | 171 | 241 | 40 | 1 | - | 132 | 161 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 358 | 363 | - | 279 | 168 | 234 | 40 | 1 | - | 132 | 148 |
| Very interested | 23\% | 24\% | 21\% | - | 30\% | 22\% | 15\% | 16\% | - | - | 32\% | 21\% |
|  |  |  |  | ** | F |  |  | * | ** | ** | K.L |  |
| Somewhat interested | 35\% | 33\% | 38\% | ** | 35\% | 33\% | 39\% | 23\% | ${ }_{* *}$ | $\bar{*}$ | 30\% | 37\% |
| Not very interested | 19\% | 18\% | 21\% | ${ }_{*}^{*}$ | 14\% | 22\% | $\begin{gathered} 22 \% \\ \mathrm{D} \end{gathered}$ | $\begin{gathered} 28 \% \\ D^{*} \end{gathered}$ | $100 \%$ | ** | 22\% | $\begin{gathered} 23 \% \\ M \end{gathered}$ |

## YouGov RealTime

Wine
S_nat_int Sample: 24th - 25th October 2019
YouGov

|  | Total | jion |  | Race |  |  |  | Education |  |  |  | Married |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | South | West | White | Black | Hispanic | Other (NET) | No HS, High school graduate | Some college, 2 year | 4-year | Post Grad |  |
| \$31-40 | 4\% | 6\% | 4\% | 4\% | $5 \%$ | $7 \%$ | $2 \%$ | 4\% | 5\% | 3\% | $4 \%$ | 4\% |
| \$41-50 | 3\% | 3\% | 3\% | 1\% | $4 \%$ | $\begin{aligned} & 7 \% \\ & \mathrm{~N}^{*} \end{aligned}$ | 4\% | 3\% | 2\% | 4\% | 1\% | 3\% |
| More than \$50 | 2\% | 1\% | $\begin{gathered} 3 \% \\ \mathrm{~K} \end{gathered}$ | 2\% | 3\% | $4 \%$ | $2 \%$ | 3\% | 1\% | 2\% | 3\% | 3\% |
| Don't know | 9\% | $\begin{aligned} & \text { 13\% } \\ & \text { J.K } \end{aligned}$ | $\begin{gathered} \text { 10\% } \\ \mathrm{J} \end{gathered}$ | 9\% | 10\% | $9 \%$ | 10\% | $\begin{gathered} 13 \% \\ \mathrm{~S} \end{gathered}$ | 6\% | 9\% | 6\% | 7\% |

w q8. When purchasing a bottle of wine, which THREE, if any, of the following factors are most important to you? Please select up to three options.

## in the following types of containers/packaging?

How interested if at all would you be in trying a wint that
rrw_q9_1. Boxed

| Unweighted base | 722 | 253 | 176 | 491 | 90 | 96 | 45 | 230 | 221 | 167 | 104 | 369 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 264 | 177 | 471 | 89 | 119 | 43 | 255 | 210 | 157 | 100 | 365 |
| Very interested | 23\% | 18\% | 24\% | 21\% | 26\% | $28 \%$ | $\stackrel{13 \%}{*}$ | 26\% | 18\% | 18\% | $\begin{aligned} & 30 \% \\ & \text { s. } T^{*} \end{aligned}$ | 22\% |
| Somewhat interested | 35\% | 36\% | 36\% | 34\% | $37 \%$ | $37 \%$ | 38\% | $\begin{gathered} 36 \% \\ u \end{gathered}$ | $\begin{gathered} 37 \% \\ u \end{gathered}$ | $\begin{gathered} 40 \% \\ u \end{gathered}$ | $\stackrel{21 \%}{*}$ | 35\% |
| Not very interested | 19\% | 20\% | 14\% | $\begin{gathered} 23 \% \\ \mathrm{P} \end{gathered}$ | 18\% | 11\% | $14 \%$ | 13\% | $\begin{gathered} 26 \% \\ R \end{gathered}$ | 19\% | $\begin{gathered} 23 \% \\ \mathrm{R}^{*} \end{gathered}$ | 20\% |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov

|  | Marital Status |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Civil Partnership | Living together, not married or civil partnership | In a relationship, not living together | NET: In a relationship | Single | Divorced | Widowed | Separated | Other | Prefer not to say | Younger than 18 |
| \$31-40 | 4\% | ** | 8\% | 17\% | 4\% | 3\% | $\underset{*}{1 \%}$ | 10\% | $\underset{* *}{11 \%}$ | ** | 20\% | 7\% |
| \$41-50 | 3\% | $3 \%$ | 2\% | $\bar{*}$ | 3\% | 3\% | * | ** | * | - | 11\% | 7\% <br> AH.AI.AJ |
| More than \$50 | 2\% | $4 \%$ | $1 \%$ | $\overline{* *}$ | 3\% | 1\% | $2 \%$ | $\bar{*}$ | $-$ | ** | $16 \%$ | $\begin{gathered} 6 \% \\ \text { AH.AI.AJ } \end{gathered}$ |
| Don't know | 9\% | ${ }_{* *}$ | $\begin{aligned} & \text { 16\% } \\ & \text { v. } Z^{*} \end{aligned}$ | $\begin{gathered} 15 \% \\ * * \end{gathered}$ | 8\% | $\begin{aligned} & 14 \% \\ & \mathrm{v} . \mathrm{Z} \end{aligned}$ | 7\% | - | $\underset{* *}{17 \%}$ | $42 \%$ | $\underset{* *}{25 \%}$ | 6\% |

w q8. When purchasing a bottle of wine, which THREE, if any, of the following factors are most important to you? Please select up to three options.

## in the following types of containers/packaging?

How interested if all would you be in tring a wite
rrw_99_1. Boxed

| Unweighted base | 722 | 22 | 54 | 14 | 459 | 150 | 61 | 25 | 13 | 5 | 9 | 215 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 25 | 51 | 14 | 454 | 159 | 58 | 24 | 12 | 5 | 9 | 220 |
| Very interested | 23\% | 28\% | 24\% | 26\% | 23\% | 24\% | 14\% | 30\% | 20\% | - | 20\% | 35\% |
|  |  | ** | * | ** |  |  | * | ** | ** | ** | ** | AH.AI.AJ |
| Somewhat interested | 35\% | 31\% | $33 \%$ | $25 \%$ | 34\% | 36\% | $39 \%$ | $40 \%$ | $27 \%$ | $24 \%$ | $35 \%$ | 33\% |
| Not very interested | 19\% | $10 \%$ | $23 \%$ | $43 \%$ | 20\% | 16\% | $25 \%$ | 18\% | 29\% | $25 \%$ | ** | 13\% |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov

|  | Total | Parent or guardian of any children |  |  |  | Income |  |  |  | Type of Area Lived in |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 18 or over | NET: Any age | Not a parent / guardian | Don't know / Prefer not to say | Under \$40k | \$40k to \$80k | \$80k+ | Don't know / Prefer not to say | Urban | Suburban/ Town | Rural |
| \$31-40 | 4\% | 4\% | $\begin{aligned} & 5 \% \\ & \text { AJ } \end{aligned}$ | 2\% | 14\% | 4\% | 3\% | 7\% | $3 \%$ | $\begin{aligned} & 6 \% \\ & \text { AQ } \end{aligned}$ | 2\% | 6\% |
| \$41-50 | 3\% | 2\% | $\begin{gathered} 4 \% \\ \text { AH.AJ } \end{gathered}$ | 1\% | $6 \%$ | 2\% | 5\% | 1\% | 1\% | 4\% | 2\% | 2\% |
| More than \$50 | 2\% | 2\% | $\begin{gathered} 3 \% \\ \text { AH.AJ } \end{gathered}$ | 1\% |  | 2\% | 2\% | $\begin{aligned} & 4 \% \\ & \text { AO } \end{aligned}$ | $\bar{*}$ | $\begin{aligned} & 4 \% \\ & \text { AR } \end{aligned}$ | 2\% | - |
| Don't know | 9\% | 9\% | 7\% | $\begin{aligned} & 11 \% \\ & \text { AG } \end{aligned}$ | $\underset{* *}{22 \%}$ | 10\% | 9\% | 5\% | $\begin{gathered} 18 \% \\ \text { AM.AN* } \end{gathered}$ | 8\% | 10\% | 9\% |

w_q8. When purchasing a bottle of wine, which THREE, if any, of the following factors are most important to you? Please select up to three options.

## in the following types of containers/packaging? <br> in the following ty rrw_991. Boxed

How intel if all would you be in trying a wire that

| Unweighted base | 722 | 234 | 422 | 282 | 18 | 210 | 222 | 187 | 103 | 253 | 331 | 134 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Base: All U S Adults who drink wine | 721 | 227 | 420 | 285 | 16 | 220 | 227 | 178 | 96 | 257 | 327 | 133 |
| Very interested | 23\% | 19\% | 25\% | 19\% | 16\% | 27\% | 21\% | 26\% | 9\% | 28\% | 21\% | 17\% |
|  |  |  | AH |  | ** | AO | AO | AO | * | AQ.AR |  |  |
| Somewhat interested | 35\% | 34\% | 34\% | 36\% | $30 \%$ | $\begin{gathered} 42 \% \\ \text { AN } \end{gathered}$ | 35\% | 29\% | $31 \%$ | 32\% | 35\% | 41\% |
| Not very interested | 19\% | $\begin{gathered} 24 \% \\ \text { AG.AI } \end{gathered}$ | $\begin{aligned} & \text { 19\% } \\ & \text { AG } \end{aligned}$ | 20\% | $24 \%$ | 14\% | $\begin{gathered} 24 \% \\ \mathrm{AL} \end{gathered}$ | 20\% | $22 \%$ | 15\% | $\begin{gathered} 22 \% \\ \text { AP } \end{gathered}$ | 20\% |

## YouGov RealTime

Wine
S_nat_int Sample: 24th - 25th October 2019
YouGov

w_q8. When purchasing a bottle of wine, which THREE, if any, of the following factors are most important to you? Please select

| nweighted base | 722 | 4 |
| :---: | :---: | :---: |
| ults who drink wine | 721 | 4 |
| Price | 66\% | 50\% |
| Brand | 36\% | 30\% |
|  |  |  |
| Alcohol percentage | 24\% | - |
|  |  |  |
| Varietal | 17\% | ** |
| Region | 20\% | - |
|  |  | * |
| Vintage/Year | 17\% | - |
|  |  | ** |
| Organic | 10\% | 20\% |
|  |  | ** |
| Bottle or label design | 16\% | - |
|  |  | * |
| Reviews | 21\% | 20\% |
|  |  | ** |
| Other | 5\% | - |
|  |  | ** |
| Don't know | 8\% | - |
|  |  | ** |

How interested, if at all, would you be in trying a wine that comes the following types of containers/packaging? rw_q9_1. Boxed

| Unweighted base | 722 | 4 |
| ---: | :---: | :---: |
| Base: All US Adults who drink wine | 721 | 4 |
| Very interested | $23 \%$ | - |
| Somewhat interested | $35 \%$ | $* *$ <br>  <br> Not very interested |
|  | $19 \%$ | $4 *$ |
|  |  | $4 *$ |

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov
rrw 99 2. Canned

|  | Total | Gender |  | Generation |  |  |  |  |  |  | Reg |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | $\underbrace{\text { Gen } Z(2000 \text { and }}_{\text {later) }}$ | Millennial (1982- 1999) | $\begin{gathered} \text { Gen X (1965- } \\ \text { 1981) } \end{gathered}$ | Baby Boomer (1946-1964) | Silent Generation $(1928-1945)$ <br> (1928-1945) | Pre-Silent Generation (1927 and earlier) | Other | Northeast | Midwest |
| Not at all interested | 16\% | $\begin{gathered} \text { 20\% } \\ \mathrm{B} \end{gathered}$ | 12\% | $\bar{\sigma}_{* *}$ | 9\% | $\begin{gathered} \text { 19\% } \\ \mathrm{D} \end{gathered}$ | $\begin{gathered} \text { 20\% } \\ \text { D } \end{gathered}$ | $\begin{gathered} \text { 29\% } \\ D^{*} \end{gathered}$ | - | $-$ | 13\% | 12\% |
| Don't know | 7\% | 5\% | 8\% |  | $\begin{aligned} & \text { 11\% } \\ & \text { E.F } \end{aligned}$ | 5\% | 5\% | 3\% |  |  | 4\% | 7\% |
| Unweighted base | 722 | 337 | 385 | - | 269 | 171 | 241 | 40 | 1 | - | 132 | 161 |
| Base: All US Adults who drink wine | 721 | 358 | 363 | - | 279 | 168 | 234 | 40 | 1 | - | 132 | 148 |
| Very interested | 12\% | 14\% | 10\% | - | $\begin{aligned} & 22 \% \\ & \text { E.F.G } \end{aligned}$ | $\begin{aligned} & \text { 10\% } \\ & \text { F.G } \end{aligned}$ | 4\% |  | -* | ** | $18 \%$ | 11\% |
| Somewhat interested | 19\% | 20\% | 18\% | - | $\begin{aligned} & 28 \% \\ & \text { EFGG } \end{aligned}$ | $\begin{aligned} & 19 \% \\ & \text { F.G } \end{aligned}$ | 11\% | $4 \%$ | ** | $-$ | 20\% | 21\% |
| Not very interested | 24\% | 24\% | 25\% | - | 22\% | 22\% | 27\% | 29\% | ** | $-$ | 24\% | 22\% |
| Not at all interested | 37\% | 35\% | 38\% | ** | 17\% | $\begin{gathered} 44 \% \\ \mathrm{D} \end{gathered}$ | $\begin{gathered} 52 \% \\ \mathrm{D} \end{gathered}$ | $\begin{gathered} 60 \% \\ D^{*} \end{gathered}$ | 100\% | $-$ | 32\% | 39\% |
| Don't know | 8\% | 7\% | 8\% | $\overline{* *}$ | 11\% | 5\% | 6\% | 7\% |  | - | 7\% | 7\% |

Cell Contents (Column Percentages, Statistical Test Results), Statistics (Column Proportions, (95\%): ABB, C/D/E/F/G/H/I, J/KL/M, N/O/P/Q, R/ST/U, V/W/XY/Z/AA/AB/AC/AD/AE/AF, AG/AH/A/AJ/AK, ALAM/AN/AO, AP/AQ/AF

## YouGov RealTime

Wine
S_nat int Sample: 24th - 25th October 2019
YouGov
rw a9 2. Canned

|  | Total | ion |  | Race |  |  |  | Education |  |  |  | Married |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | South | West | White | Black | Hispanic | Other (NET) | No HS, High school graduat | Some college, 2 year | 4-year | Post Grad |  |
| Not at all interested | 16\% | 18\% | 19\% | 16\% | 11\% | 18\% | $\underset{*}{25 \%}$ | 16\% | 13\% | 18\% | 20\% | $\begin{gathered} 19 \% \\ x \end{gathered}$ |
| Don't know | 7\% | 9\% | 7\% | 6\% | 9\% | 7\% | 11\% | 9\% | 6\% | 6\% | 6\% | 4\% |
| Unweighted base | 722 | 253 | 176 | 491 | 90 | 96 | 45 | 230 | 221 | 167 | 104 | 369 |
| Base: All U S Adults who drink wine | 721 | 264 | 177 | 471 | 89 | 119 | 43 | 255 | 210 | 157 | 100 | 365 |
| Very interested | 12\% | 9\% | 14\% | 10\% | $14 \%$ | $\begin{aligned} & 22 \% \\ & \text { N.Q } \end{aligned}$ | $\begin{gathered} 4 \% \\ * \end{gathered}$ | $\begin{gathered} \text { 16\% } \\ \mathrm{T} \end{gathered}$ | 10\% | 8\% | $15 \%$ | 12\% |
| Somewhat interested | 19\% | 19\% | 18\% | 18\% | 22\% | $21 \%$ | 19\% | 18\% | 17\% | $\begin{aligned} & \text { 26\% } \\ & \text { s.U } \end{aligned}$ | $15 \%$ | 18\% |
| Not very interested | 24\% | 26\% | 23\% | 26\% | $21 \%$ | $22 \%$ | $20 \%$ | 20\% | $\begin{gathered} 31 \% \\ R \end{gathered}$ | 25\% | 20\% | 23\% |
| Not at all interested | 37\% | 37\% | 38\% | 39\% | 33\% | $29 \%$ | $\begin{gathered} 49 \% \\ P^{*} \end{gathered}$ | 36\% | 36\% | 35\% | $43 \%$ | $\begin{aligned} & 42 \% \\ & \text { Z.AA } \end{aligned}$ |
| Don't know | 8\% | 9\% | 7\% | 7\% | $9 \%$ | 8\% | 9\% | 10\% | 6\% | 5\% | 7\% | 5\% |

Cell Contents (Cor/AS, Minimum Base: 30 (**), Small Base: 100 (*)

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov
rw_q92. Canned

|  | Marital Status |  |  |  |  |  |  |  |  |  |  | Younger than 18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Civil Partnership | Living together, not married or civil partnership | In a relationship, not living together | NET: In a relationship | Single | Divorced | Widowed | Separated | Other | Prefer not to say |  |
| Not at all interested | 16\% | $\underset{* *}{20 \%}$ | 8\% | $\underset{* *}{6 \%}$ | $\begin{gathered} \text { 17\% } \\ \mathrm{x} \end{gathered}$ | 12\% | $16 \%$ | $12 \%$ | $\underset{* *}{24 \%}$ | 33\% | $\underset{* *}{20 \%}$ | 13\% |
| Don't know | 7\% | 10\% | $\begin{aligned} & 13 \% \\ & \mathrm{v} \cdot \mathrm{Z}^{*} \end{aligned}$ | $\bar{*}$ | $\begin{gathered} 5 \% \\ \mathrm{~V} \end{gathered}$ | $\begin{gathered} \text { 13\% } \\ \text { v.Z } \end{gathered}$ | $5 \%$ |  |  | 18\% | $24 \%$ | 5\% |
| Unweighted base | 722 | 22 | 54 | 14 | 459 | 150 | 61 | 25 | 13 | 5 | 9 | 215 |
| Base: All US Adults who drink wine | 721 | 25 | 51 | 14 | 454 | 159 | 58 | 24 | 12 | 5 | 9 | 220 |
| Very interested | 12\% | $\underset{* *}{21 \%}$ | 6\% | $\underset{* *}{27 \%}$ | 12\% | 15\% | 10\% | $3 \%$ | $\underset{* *}{7 \%}$ |  | $\underset{* *}{11 \%}$ | $\begin{gathered} 23 \% \\ \text { AH.AI.AJ } \end{gathered}$ |
| Somewhat interested | 19\% | $27 \%$ | $23 \%$ | 15\% | 19\% | 24\% | $15 \%$ | 10\% | ** | 24\% | $9 \%$ | $\begin{aligned} & \text { 24\% } \\ & \text { AH.AI } \end{aligned}$ |
| Not very interested | 24\% | $23 \%$ | $27 \%$ | $43 \%$ | 24\% | 22\% | $32 \%$ | $24 \%$ | 32\% | - | 30\% | 21\% |
| Not at all interested | 37\% | $20 \%$ | $31 \%$ | $16 \%$ | $\begin{gathered} 39 \% \\ \text { AA } \end{gathered}$ | 28\% | 36\% | $\underset{\substack{59 \% \\ \vdots *}}{ }$ | $51 \%$ | $33 \%$ | $20 \%$ | 27\% |
| Don't know | 8\% | $9 \%$ | $\begin{aligned} & \begin{array}{l} 13 \% \\ \mathrm{v} \cdot \mathrm{Z}^{*} \end{array} \end{aligned}$ | - | $\begin{aligned} & 6 \% \\ & \mathrm{~V} \end{aligned}$ | $\begin{gathered} 12 \% \\ \text { v.Z } \end{gathered}$ | $7 \%$ | $3 \%$ | $9 \%$ | $42 \%$ | $29 \%$ | 5\% |

Cell Contents (Col

## YouGov RealTime

Wine
US_nat_int Sample: 24th - 25th October 2019
YouGov
rw a9 2. Canned

|  | Total | Parent or guardian of any children |  |  |  | Income |  |  |  | Type of Area Lived in |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 18 or over | NET: Any age | Not a parent guardian | Don't know Prefer not to say | Under \$ 40 k | \$40k to \$80k | \$80k+ | Don't know / Prefer not to say | Urban | Suburban/ Town | Rural |
| Not at all interested | 16\% | 18\% | 16\% | 17\% | $7 \%$ | 11\% | 16\% | $\begin{gathered} \text { 21\% } \\ \text { AL } \end{gathered}$ | $\begin{gathered} \text { 19\% } \\ \text { AL }^{*} \end{gathered}$ | 16\% | 16\% | 17\% |
| Don't know | 7\% | 5\% | 5\% | 8\% | $24 \%$ | 6\% | 5\% | 4\% | $\begin{gathered} 19 \% \\ \text { AL.AM.AN* } \end{gathered}$ | 10\% | 6\% | 5\% |
| Unweighted base | 722 | 234 | 422 | 282 | 18 | 210 | 222 | 187 | 103 | 253 | 331 | 134 |
| Base: All U S Adults who drink wine | 721 | 227 | 420 | 285 | 16 | 220 | 227 | 178 | 96 | 257 | 327 | 133 |
| Very interested | 12\% | 8\% | $\begin{aligned} & 14 \% \\ & \text { AH } \end{aligned}$ | 10\% | $\underset{* *}{5 \%}$ | 14\% | 10\% | $\begin{aligned} & \text { 16\% } \\ & \text { AO } \end{aligned}$ | $6 \%$ | 14\% | 11\% | 12\% |
| Somewhat interested | 19\% | 10\% | $\begin{aligned} & 17 \% \\ & \text { AH } \end{aligned}$ | $\begin{gathered} \text { 22\% } \\ \text { AH } \end{gathered}$ | 17\% | $\begin{gathered} 25 \% \\ \text { AN.AO } \end{gathered}$ | $\begin{aligned} & \text { 19\% } \\ & \text { AO } \end{aligned}$ | 17\% | $9 \%$ | $\begin{gathered} 21 \% \\ \text { AR } \end{gathered}$ | $\begin{gathered} 21 \% \\ \text { AR } \end{gathered}$ | 12\% |
| Not very interested | 24\% | 25\% | 24\% | 24\% | $44 \%$ | 23\% | $\begin{gathered} 31 \% \\ \text { AN } \end{gathered}$ | 19\% | $22 \%$ | 26\% | 23\% | 24\% |
| Not at all interested | 37\% | 49\% AG.AI.AJ | $\begin{gathered} 38 \% \\ \text { AG } \end{gathered}$ | $\begin{gathered} 36 \% \\ \text { AG } \end{gathered}$ | $21 \%$ | 31\% | 33\% | $\begin{gathered} \text { 44\% } \\ \text { AL.AM } \end{gathered}$ | $\begin{gathered} 43 \% \\ A_{L}^{*} \end{gathered}$ | 29\% | $\begin{gathered} 39 \% \\ \text { AP } \end{gathered}$ | $\begin{gathered} 46 \% \\ \text { AP } \end{gathered}$ |
| Don't know | 8\% | 8\% | 7\% | 9\% | $13 \%$ | 7\% | 7\% | 3\% | $\begin{gathered} 20 \% \\ \text { AL.AM.AN* } \end{gathered}$ | 10\% | 6\% | 7\% |

Cell Contents (Col

## YouGov RealTime

Wine
S_nat int Sample: 24th - 25th October 2019
YouGov
rrw_99_2. Canned


Cell Contents (Col

