

Daily Survey: Cosmetic Dentistry



Sample 1000 U.S. Adult Citizens
Conducted September 20 - 25, 2023
Margin of Error ±4%

1. When was the last time you visited a dentist?

| | |
|-----------------------------|-----|
| In the past 6 months | 39% |
| Between 6 and 12 months ago | 14% |
| 1 to 2 years ago | 12% |
| 3 to 4 years ago | 9% |
| 5 to 6 years ago | 5% |
| 7 to 8 years ago | 2% |
| 9 to 10 years ago | 2% |
| More than 10 years ago | 10% |
| Never | 2% |
| Not sure | 5% |

2. When was the last time you visited an orthodontist?

| | |
|-----------------------------|-----|
| In the past 6 months | 4% |
| Between 6 and 12 months ago | 4% |
| 1 to 2 years ago | 6% |
| 3 to 4 years ago | 3% |
| 5 to 6 years ago | 3% |
| 7 to 8 years ago | 1% |
| 9 to 10 years ago | 2% |
| More than 10 years ago | 20% |
| Never | 45% |
| Not sure | 12% |

3. Do you currently have dental insurance?

| | |
|----------|-----|
| Yes | 58% |
| No | 37% |
| Not sure | 4% |

4. How do you feel about visiting the dentist?

| | |
|------------|-----|
| Love it | 7% |
| Like it | 13% |
| Neutral | 40% |
| Dislike it | 20% |
| Hate it | 17% |
| Not sure | 2% |

5. Would you say your teeth are currently... ?

| | |
|---------------------------|-----|
| Very straight | 28% |
| Somewhat straight | 46% |
| Not very straight | 14% |
| Not straight at all | 7% |
| Not sure | 4% |

6. Would you say your teeth are currently... ?

| | |
|------------------------|-----|
| Very white | 8% |
| Somewhat white | 51% |
| Not very white | 29% |
| Not white at all | 8% |
| Not sure | 4% |

7. How attractive or unattractive do you think most other people would consider your teeth to be?

| | |
|-----------------------------|-----|
| Very attractive | 12% |
| Somewhat attractive | 40% |
| Somewhat unattractive | 23% |
| Very unattractive | 9% |
| Not sure | 15% |

8. How much, if at all, does the appearance of your teeth influence your self-confidence?

| | |
|--------------------|-----|
| A great deal | 29% |
| Somewhat | 34% |
| Not much | 19% |
| Not at all | 12% |
| Not sure | 6% |

9. How important is it for you personally to have teeth that are considered conventionally attractive?

| | |
|----------------------------|-----|
| Very important | 29% |
| Somewhat important | 41% |
| Not very important | 17% |
| Not at all important | 7% |
| Not sure | 6% |

10. How important do you think Americans in general consider it to be to have teeth that are considered conventionally attractive?

| | |
|----------------------------|-----|
| Very important | 38% |
| Somewhat important | 44% |
| Not very important | 6% |
| Not at all important | 2% |
| Not sure | 10% |

11. Cosmetic dentistry focuses on improving the appearance of a person’s teeth, mouth, and smile. Have you ever had a cosmetic dentistry procedure?

- Yes, I have 17%
- No, but I have considered it 30%
- No, and I have not considered it 53%

12. How often do you think celebrities have cosmetic dentistry procedures?

- Very often 59%
- Somewhat often 27%
- Not very often 3%
- Not at all often 1%
- Not sure 10%

13. Would you say that you are satisfied or dissatisfied overall with the outcome of cosmetic dentistry procedures you’ve had?

Among people who say they’ve had a cosmetic dentistry procedure

- Very satisfied 42%
- Somewhat satisfied 41%
- Somewhat dissatisfied 7%
- Very dissatisfied 7%
- Not sure 2%

14. Which, if any, of the following have you ever had? Select all that apply.

- Dental veneers 8%
- Dental bonding 8%
- Gum surgery or grafting 10%
- Professional teeth whitening 19%
- None of the above 66%

15. Which, if any, of the following have you ever had? Select all that apply.

- Metal braces 19%
- Clear aligners, such as Invisalign 6%
- A removable acrylic retainer 8%
- A plastic removable retainer 15%
- A permanent retainer 5%
- None of the above 68%

Daily Survey: Cosmetic Dentistry



| | |
|-------------------------------|---|
| Interviewing Dates | September 20 - 25, 2023 |
| Target population | U.S. Citizens, aged 18 and over. |
| Sampling method | Respondents were selected from YouGov's opt-in Internet panel using sample matching. A random sample (stratified by gender, age, race, education, geographic region, and voter registration) was selected from the 2019 American Community Survey. |
| Weighting | The sample was weighted according to gender, age, race, education, 2020 election turnout and Presidential vote, baseline party identification, and current voter registration status. Demographic weighting targets come from the 2019 American Community Survey. Baseline party identification is the respondent's most recent answer given prior to November 1, 2022, and is weighted to the estimated distribution at that time (33% Democratic, 31% Republican). The weights range from 0.051 to 6.526, with a mean of one and a standard deviation of 0.834. |
| Number of respondents | 1000 |
| Margin of error | ± 4% (adjusted for weighting) |
| Survey mode | Web-based interviews |
| Questions not reported | 83 questions not reported. |

Daily Survey: Cosmetic Dentistry

September 20 - 25, 2023 - 1000 US Adult Citizens



1. Last Dentist Visit

When was the last time you visited a dentist?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|-----------------------------|--------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| In the past 6 months | 39% | 36% | 41% | 37% | 32% | 38% | 48% | 41% | 30% | 31% | 45% |
| Between 6 and 12 months ago | 14% | 13% | 14% | 19% | 15% | 12% | 10% | 14% | 17% | 10% | 13% |
| 1 to 2 years ago | 12% | 12% | 12% | 10% | 17% | 12% | 9% | 12% | 11% | 19% | 7% |
| 3 to 4 years ago | 9% | 9% | 10% | 9% | 10% | 9% | 8% | 10% | 7% | 11% | 2% |
| 5 to 6 years ago | 5% | 5% | 5% | 3% | 5% | 6% | 5% | 5% | 0% | 10% | 3% |
| 7 to 8 years ago | 2% | 3% | 1% | 2% | 3% | 3% | 1% | 2% | 4% | 4% | 1% |
| 9 to 10 years ago | 2% | 2% | 1% | 3% | 2% | 2% | 0% | 1% | 5% | 0% | 5% |
| More than 10 years ago | 10% | 11% | 9% | 4% | 7% | 13% | 14% | 11% | 6% | 5% | 16% |
| Never | 2% | 4% | 1% | 5% | 4% | 1% | 0% | 1% | 8% | 6% | 1% |
| Not sure | 5% | 4% | 6% | 7% | 5% | 5% | 3% | 4% | 13% | 3% | 7% |
| Totals | 100% | 99% | 100% | 99% | 100% | 101% | 98% | 101% | 101% | 99% | 100% |
| Unweighted N | (999) | (447) | (552) | (129) | (220) | (394) | (256) | (680) | (102) | (157) | (60) |

Daily Survey: Cosmetic Dentistry
September 20 - 25, 2023 - 1000 US Adult Citizens



| | Total | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | |
|-----------------------------|-------|----------|-------|-------|-----------|-------|----------------------------|-----------|---------|-----------|---------|-------|-------|
| | | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| In the past 6 months | 39% | 40% | 32% | 45% | 42% | 46% | 24% | 46% | 62% | 38% | 44% | 36% | 38% |
| Between 6 and 12 months ago | 14% | 15% | 11% | 14% | 13% | 14% | 13% | 12% | 14% | 16% | 15% | 10% | 16% |
| 1 to 2 years ago | 12% | 13% | 12% | 12% | 15% | 11% | 15% | 13% | 8% | 15% | 10% | 12% | 13% |
| 3 to 4 years ago | 9% | 9% | 12% | 6% | 8% | 8% | 12% | 8% | 8% | 13% | 8% | 9% | 9% |
| 5 to 6 years ago | 5% | 3% | 6% | 6% | 4% | 4% | 5% | 6% | 3% | 3% | 6% | 4% | 6% |
| 7 to 8 years ago | 2% | 3% | 2% | 2% | 3% | 3% | 3% | 3% | 0% | 2% | 2% | 3% | 3% |
| 9 to 10 years ago | 2% | 1% | 4% | 0% | 1% | 1% | 3% | 1% | 0% | 0% | 1% | 3% | 1% |
| More than 10 years ago | 10% | 8% | 13% | 9% | 6% | 10% | 16% | 7% | 1% | 7% | 8% | 13% | 10% |
| Never | 2% | 4% | 1% | 2% | 2% | 0% | 3% | 1% | 1% | 3% | 2% | 3% | 1% |
| Not sure | 5% | 4% | 8% | 3% | 4% | 3% | 6% | 3% | 2% | 4% | 4% | 7% | 4% |
| Totals | 100% | 100% | 101% | 99% | 98% | 100% | 100% | 100% | 99% | 101% | 100% | 100% | 101% |
| Unweighted N | (999) | (347) | (375) | (277) | (346) | (340) | (438) | (253) | (213) | (191) | (235) | (384) | (189) |

Daily Survey: Cosmetic Dentistry
 September 20 - 25, 2023 - 1000 US Adult Citizens



2. Last Orthodontist Visit

When was the last time you visited an orthodontist?

| | Gender | | Age (4 category) | | | | Race (4 category) | | | | |
|-----------------------------|--------|-------|------------------|-------|-------|-------|-------------------|-------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| In the past 6 months | 4% | 4% | 4% | 6% | 4% | 4% | 2% | 3% | 7% | 5% | 1% |
| Between 6 and 12 months ago | 4% | 5% | 3% | 5% | 4% | 2% | 4% | 3% | 7% | 6% | 1% |
| 1 to 2 years ago | 6% | 7% | 4% | 10% | 7% | 2% | 4% | 5% | 2% | 11% | 6% |
| 3 to 4 years ago | 3% | 6% | 1% | 10% | 2% | 1% | 2% | 2% | 7% | 7% | 2% |
| 5 to 6 years ago | 3% | 3% | 3% | 9% | 3% | 1% | 1% | 3% | 0% | 10% | 4% |
| 7 to 8 years ago | 1% | 0% | 1% | 1% | 1% | 0% | 0% | 0% | 1% | 2% | 0% |
| 9 to 10 years ago | 2% | 2% | 2% | 4% | 2% | 1% | 0% | 1% | 3% | 3% | 1% |
| More than 10 years ago | 20% | 18% | 23% | 9% | 17% | 33% | 18% | 24% | 14% | 11% | 15% |
| Never | 45% | 43% | 47% | 26% | 46% | 46% | 62% | 49% | 41% | 33% | 41% |
| Not sure | 12% | 12% | 13% | 20% | 14% | 10% | 6% | 9% | 19% | 14% | 29% |
| Totals | 100% | 100% | 101% | 100% | 100% | 100% | 99% | 99% | 101% | 102% | 100% |
| Unweighted N | (999) | (447) | (552) | (129) | (220) | (394) | (256) | (680) | (102) | (157) | (60) |

Daily Survey: Cosmetic Dentistry
September 20 - 25, 2023 - 1000 US Adult Citizens



| | Total | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | |
|-----------------------------|-------|----------|-------|-------|-----------|-------|----------------------------|-----------|---------|-----------|---------|-------|-------|
| | | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| In the past 6 months | 4% | 5% | 2% | 4% | 3% | 4% | 5% | 1% | 6% | 2% | 4% | 3% | 7% |
| Between 6 and 12 months ago | 4% | 5% | 3% | 3% | 5% | 3% | 2% | 4% | 6% | 10% | 2% | 4% | 1% |
| 1 to 2 years ago | 6% | 8% | 3% | 5% | 6% | 4% | 3% | 7% | 9% | 6% | 6% | 3% | 9% |
| 3 to 4 years ago | 3% | 5% | 2% | 2% | 5% | 1% | 2% | 7% | 2% | 5% | 0% | 3% | 5% |
| 5 to 6 years ago | 3% | 4% | 3% | 3% | 4% | 2% | 5% | 4% | 2% | 1% | 5% | 2% | 6% |
| 7 to 8 years ago | 1% | 1% | 0% | 0% | 1% | 0% | 1% | 1% | 0% | 0% | 0% | 1% | 1% |
| 9 to 10 years ago | 2% | 3% | 1% | 2% | 2% | 2% | 2% | 3% | 1% | 0% | 2% | 2% | 2% |
| More than 10 years ago | 20% | 18% | 21% | 23% | 24% | 25% | 21% | 22% | 25% | 18% | 25% | 22% | 15% |
| Never | 45% | 39% | 49% | 47% | 40% | 49% | 46% | 41% | 41% | 47% | 40% | 48% | 44% |
| Not sure | 12% | 12% | 15% | 10% | 10% | 11% | 14% | 9% | 8% | 11% | 15% | 13% | 10% |
| Totals | 100% | 100% | 99% | 99% | 100% | 101% | 101% | 99% | 100% | 100% | 99% | 101% | 100% |
| Unweighted N | (999) | (348) | (374) | (277) | (347) | (340) | (437) | (253) | (213) | (190) | (235) | (385) | (189) |

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3. Dental Insurance

Do you currently have dental insurance?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|--------------|--------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Yes | 58% | 54% | 63% | 54% | 53% | 66% | 58% | 59% | 54% | 58% | 57% |
| No | 37% | 42% | 33% | 39% | 44% | 30% | 39% | 38% | 35% | 38% | 38% |
| Not sure | 4% | 4% | 4% | 7% | 3% | 4% | 3% | 3% | 10% | 5% | 5% |
| Totals | 99% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 99% | 101% | 100% |
| Unweighted N | (999) | (447) | (552) | (129) | (220) | (394) | (256) | (681) | (102) | (156) | (60) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|--------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Yes | 58% | 63% | 55% | 56% | 67% | 60% | 51% | 60% | 75% | 51% | 69% | 54% | 62% |
| No | 37% | 34% | 38% | 41% | 29% | 37% | 42% | 38% | 24% | 46% | 28% | 41% | 34% |
| Not sure | 4% | 3% | 7% | 3% | 4% | 3% | 7% | 2% | 1% | 3% | 3% | 5% | 4% |
| Totals | 99% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Unweighted N | (999) | (348) | (374) | (277) | (346) | (340) | (438) | (253) | (213) | (190) | (235) | (385) | (189) |

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4. Feelings on Visiting the Dentist

How do you feel about visiting the dentist?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|--------------|--------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Love it | 7% | 7% | 6% | 10% | 11% | 3% | 3% | 4% | 16% | 11% | 7% |
| Like it | 13% | 13% | 13% | 18% | 16% | 10% | 11% | 13% | 15% | 15% | 11% |
| Neutral | 40% | 47% | 34% | 40% | 41% | 35% | 47% | 40% | 43% | 36% | 37% |
| Dislike it | 20% | 15% | 25% | 23% | 12% | 25% | 20% | 22% | 12% | 19% | 20% |
| Hate it | 17% | 16% | 18% | 7% | 14% | 25% | 18% | 19% | 10% | 16% | 16% |
| Not sure | 2% | 1% | 4% | 3% | 5% | 1% | 1% | 1% | 4% | 3% | 8% |
| Totals | 99% | 99% | 100% | 101% | 99% | 99% | 100% | 99% | 100% | 100% | 99% |
| Unweighted N | (998) | (446) | (552) | (128) | (220) | (394) | (256) | (680) | (102) | (157) | (59) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|--------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Love it | 7% | 9% | 5% | 6% | 7% | 5% | 8% | 6% | 8% | 5% | 4% | 7% | 11% |
| Like it | 13% | 19% | 12% | 9% | 18% | 9% | 13% | 12% | 21% | 16% | 15% | 12% | 13% |
| Neutral | 40% | 38% | 42% | 41% | 39% | 42% | 33% | 47% | 46% | 46% | 37% | 42% | 35% |
| Dislike it | 20% | 20% | 19% | 23% | 20% | 21% | 19% | 20% | 18% | 20% | 27% | 17% | 20% |
| Hate it | 17% | 13% | 20% | 19% | 15% | 20% | 22% | 14% | 7% | 11% | 17% | 17% | 21% |
| Not sure | 2% | 1% | 4% | 3% | 1% | 3% | 5% | 1% | 0% | 2% | 0% | 5% | 0% |
| Totals | 99% | 100% | 102% | 101% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Unweighted N | (998) | (347) | (374) | (277) | (346) | (340) | (437) | (253) | (213) | (191) | (235) | (384) | (188) |

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5. Straightness of Teeth

Would you say your teeth are currently... ?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|---------------------|--------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Very straight | 28% | 29% | 27% | 33% | 24% | 28% | 29% | 31% | 22% | 17% | 31% |
| Somewhat straight | 46% | 45% | 48% | 49% | 49% | 44% | 43% | 45% | 46% | 54% | 45% |
| Not very straight | 14% | 16% | 12% | 13% | 14% | 14% | 14% | 12% | 16% | 19% | 17% |
| Not straight at all | 7% | 6% | 8% | 3% | 7% | 9% | 8% | 6% | 13% | 7% | 7% |
| Not sure | 4% | 4% | 5% | 2% | 5% | 5% | 5% | 5% | 3% | 2% | 0% |
| Totals | 99% | 100% | 100% | 100% | 99% | 100% | 99% | 99% | 100% | 99% | 100% |
| Unweighted N | (999) | (446) | (553) | (129) | (219) | (395) | (256) | (680) | (102) | (157) | (60) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|---------------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Very straight | 28% | 34% | 20% | 32% | 30% | 31% | 20% | 32% | 45% | 33% | 28% | 24% | 33% |
| Somewhat straight | 46% | 42% | 49% | 48% | 50% | 50% | 42% | 51% | 42% | 46% | 46% | 46% | 47% |
| Not very straight | 14% | 14% | 16% | 11% | 11% | 9% | 18% | 12% | 9% | 13% | 14% | 14% | 14% |
| Not straight at all | 7% | 7% | 10% | 5% | 7% | 4% | 12% | 4% | 2% | 4% | 8% | 10% | 5% |
| Not sure | 4% | 3% | 5% | 5% | 2% | 6% | 7% | 1% | 2% | 3% | 4% | 7% | 1% |
| Totals | 99% | 100% | 100% | 101% | 100% | 100% | 99% | 100% | 100% | 99% | 100% | 101% | 100% |
| Unweighted N | (999) | (347) | (375) | (277) | (346) | (340) | (438) | (252) | (213) | (191) | (235) | (384) | (189) |

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6. Whiteness of Teeth

Would you say your teeth are currently... ?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|------------------|--------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Very white | 8% | 8% | 9% | 16% | 11% | 5% | 3% | 10% | 8% | 6% | 2% |
| Somewhat white | 51% | 53% | 49% | 49% | 52% | 47% | 57% | 52% | 51% | 48% | 41% |
| Not very white | 29% | 31% | 28% | 31% | 26% | 32% | 26% | 27% | 28% | 38% | 38% |
| Not white at all | 8% | 4% | 11% | 3% | 6% | 11% | 10% | 7% | 9% | 5% | 18% |
| Not sure | 4% | 3% | 4% | 1% | 5% | 5% | 4% | 4% | 4% | 3% | 0% |
| Totals | 100% | 99% | 101% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 99% |
| Unweighted N | (996) | (443) | (553) | (129) | (219) | (395) | (253) | (678) | (102) | (157) | (59) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|------------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Very white | 8% | 12% | 7% | 6% | 9% | 7% | 7% | 8% | 11% | 7% | 10% | 6% | 12% |
| Somewhat white | 51% | 50% | 45% | 58% | 59% | 56% | 43% | 61% | 58% | 63% | 51% | 47% | 50% |
| Not very white | 29% | 26% | 33% | 29% | 23% | 28% | 31% | 25% | 28% | 25% | 30% | 31% | 29% |
| Not white at all | 8% | 9% | 11% | 3% | 7% | 5% | 13% | 6% | 2% | 2% | 7% | 11% | 7% |
| Not sure | 4% | 3% | 4% | 3% | 1% | 4% | 5% | 0% | 1% | 3% | 2% | 5% | 2% |
| Totals | 100% | 100% | 100% | 99% | 99% | 100% | 99% | 100% | 100% | 100% | 100% | 100% | 100% |
| Unweighted N | (996) | (346) | (374) | (276) | (346) | (339) | (437) | (251) | (212) | (190) | (234) | (383) | (189) |

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7. Attractiveness of Teeth

How attractive or unattractive do you think most other people would consider your teeth to be?

| | Total | Gender | | Age (4 category) | | | | Race (4 category) | | | |
|-----------------------|---------|--------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Very attractive | 12% | 11% | 13% | 21% | 13% | 9% | 7% | 13% | 17% | 7% | 7% |
| Somewhat attractive | 40% | 40% | 40% | 39% | 42% | 38% | 42% | 42% | 38% | 35% | 38% |
| Somewhat unattractive | 23% | 27% | 21% | 24% | 20% | 25% | 23% | 22% | 22% | 29% | 32% |
| Very unattractive | 9% | 6% | 11% | 7% | 10% | 9% | 9% | 7% | 13% | 11% | 13% |
| Not sure | 15% | 17% | 14% | 9% | 15% | 19% | 18% | 17% | 9% | 18% | 9% |
| Totals | 99% | 101% | 99% | 100% | 100% | 100% | 99% | 101% | 99% | 100% | 99% |
| Unweighted N | (1,000) | (447) | (553) | (129) | (220) | (395) | (256) | (681) | (102) | (157) | (60) |

| | Total | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | |
|-----------------------|---------|----------|-------|-------|-----------|-------|----------------------------|-----------|---------|-----------|---------|-------|-------|
| | | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Very attractive | 12% | 16% | 8% | 12% | 14% | 10% | 11% | 15% | 12% | 13% | 15% | 8% | 15% |
| Somewhat attractive | 40% | 43% | 34% | 44% | 47% | 42% | 32% | 47% | 53% | 50% | 34% | 41% | 37% |
| Somewhat unattractive | 23% | 24% | 27% | 20% | 21% | 20% | 25% | 22% | 22% | 23% | 23% | 22% | 27% |
| Very unattractive | 9% | 7% | 11% | 8% | 6% | 7% | 17% | 3% | 3% | 5% | 7% | 13% | 6% |
| Not sure | 15% | 10% | 20% | 16% | 12% | 21% | 16% | 13% | 10% | 9% | 20% | 16% | 14% |
| Totals | 99% | 100% | 100% | 100% | 100% | 100% | 101% | 100% | 100% | 100% | 99% | 100% | 99% |
| Unweighted N | (1,000) | (348) | (375) | (277) | (347) | (340) | (438) | (253) | (213) | (191) | (235) | (385) | (189) |

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8. Teeth and Self-Confidence

How much, if at all, does the appearance of your teeth influence your self-confidence?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|--------------|--------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| A great deal | 29% | 21% | 37% | 36% | 33% | 28% | 22% | 29% | 41% | 26% | 21% |
| Somewhat | 34% | 37% | 30% | 35% | 33% | 34% | 33% | 36% | 24% | 31% | 36% |
| Not much | 19% | 22% | 17% | 20% | 17% | 21% | 18% | 16% | 20% | 26% | 33% |
| Not at all | 12% | 14% | 9% | 4% | 9% | 12% | 20% | 13% | 7% | 9% | 11% |
| Not sure | 6% | 5% | 7% | 5% | 7% | 5% | 7% | 6% | 9% | 8% | 0% |
| Totals | 100% | 99% | 100% | 100% | 99% | 100% | 100% | 100% | 101% | 100% | 101% |
| Unweighted N | (998) | (446) | (552) | (129) | (220) | (394) | (255) | (681) | (101) | (156) | (60) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|--------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| A great deal | 29% | 37% | 24% | 27% | 35% | 28% | 30% | 30% | 29% | 26% | 31% | 27% | 34% |
| Somewhat | 34% | 35% | 31% | 35% | 33% | 36% | 31% | 31% | 41% | 33% | 35% | 31% | 37% |
| Not much | 19% | 15% | 22% | 21% | 20% | 18% | 19% | 21% | 17% | 18% | 19% | 22% | 16% |
| Not at all | 12% | 7% | 14% | 14% | 9% | 14% | 12% | 14% | 11% | 15% | 12% | 11% | 10% |
| Not sure | 6% | 5% | 9% | 4% | 2% | 5% | 8% | 4% | 2% | 7% | 3% | 9% | 3% |
| Totals | 100% | 99% | 100% | 101% | 99% | 101% | 100% | 100% | 100% | 99% | 100% | 100% | 100% |
| Unweighted N | (998) | (348) | (374) | (276) | (346) | (339) | (437) | (252) | (213) | (191) | (235) | (384) | (188) |

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9. Personal Importance of Attractive Teeth

How important is it for you personally to have teeth that are considered conventionally attractive?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|----------------------|--------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Very important | 29% | 23% | 35% | 41% | 38% | 23% | 17% | 29% | 43% | 22% | 17% |
| Somewhat important | 41% | 38% | 43% | 48% | 38% | 38% | 42% | 40% | 43% | 45% | 42% |
| Not very important | 17% | 22% | 12% | 5% | 12% | 22% | 26% | 18% | 5% | 19% | 27% |
| Not at all important | 7% | 11% | 4% | 4% | 5% | 9% | 11% | 8% | 7% | 5% | 9% |
| Not sure | 6% | 7% | 5% | 2% | 7% | 8% | 5% | 6% | 2% | 9% | 4% |
| Totals | 100% | 101% | 99% | 100% | 100% | 100% | 101% | 101% | 100% | 100% | 99% |
| Unweighted N | (996) | (444) | (552) | (127) | (219) | (395) | (255) | (680) | (101) | (155) | (60) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|----------------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Very important | 29% | 37% | 22% | 28% | 32% | 24% | 30% | 26% | 31% | 29% | 23% | 31% | 33% |
| Somewhat important | 41% | 44% | 38% | 41% | 46% | 41% | 38% | 45% | 43% | 38% | 48% | 41% | 37% |
| Not very important | 17% | 11% | 21% | 19% | 14% | 22% | 16% | 16% | 18% | 25% | 18% | 12% | 19% |
| Not at all important | 7% | 4% | 12% | 6% | 5% | 8% | 9% | 8% | 5% | 6% | 7% | 9% | 6% |
| Not sure | 6% | 4% | 7% | 6% | 3% | 5% | 6% | 5% | 3% | 3% | 4% | 8% | 6% |
| Totals | 100% | 100% | 100% | 100% | 100% | 100% | 99% | 100% | 100% | 101% | 100% | 101% | 101% |
| Unweighted N | (996) | (345) | (374) | (277) | (346) | (340) | (434) | (253) | (213) | (191) | (234) | (383) | (188) |

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10. Overall Importance of Attractive Teeth

How important do you think Americans in general consider it to be to have teeth that are considered conventionally attractive?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|----------------------|--------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Very important | 38% | 34% | 41% | 44% | 47% | 35% | 27% | 34% | 54% | 41% | 35% |
| Somewhat important | 44% | 45% | 43% | 38% | 36% | 49% | 52% | 50% | 28% | 39% | 32% |
| Not very important | 6% | 7% | 5% | 9% | 2% | 6% | 6% | 5% | 4% | 8% | 12% |
| Not at all important | 2% | 3% | 2% | 2% | 2% | 2% | 4% | 2% | 4% | 4% | 1% |
| Not sure | 10% | 10% | 9% | 7% | 12% | 9% | 11% | 9% | 10% | 9% | 21% |
| Totals | 100% | 99% | 100% | 100% | 99% | 101% | 100% | 100% | 100% | 101% | 101% |
| Unweighted N | (997) | (446) | (551) | (129) | (220) | (392) | (256) | (678) | (102) | (157) | (60) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|----------------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Very important | 38% | 37% | 38% | 38% | 40% | 37% | 44% | 34% | 30% | 29% | 37% | 40% | 40% |
| Somewhat important | 44% | 49% | 39% | 46% | 51% | 45% | 35% | 52% | 54% | 57% | 44% | 38% | 44% |
| Not very important | 6% | 5% | 6% | 7% | 4% | 7% | 5% | 7% | 9% | 5% | 8% | 5% | 6% |
| Not at all important | 2% | 3% | 2% | 1% | 1% | 1% | 4% | 1% | 1% | 1% | 1% | 3% | 3% |
| Not sure | 10% | 6% | 15% | 8% | 4% | 10% | 12% | 6% | 6% | 8% | 9% | 13% | 6% |
| Totals | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 99% | 99% | 99% |
| Unweighted N | (997) | (347) | (374) | (276) | (346) | (339) | (437) | (253) | (212) | (191) | (233) | (384) | (189) |

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11. Ever Had Cosmetic Dentistry

Cosmetic dentistry focuses on improving the appearance of a person's teeth, mouth, and smile. Have you ever had a cosmetic dentistry procedure?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|----------------------------------|--------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Yes, I have | 17% | 19% | 16% | 17% | 24% | 14% | 14% | 17% | 15% | 19% | 19% |
| No, but I have considered it | 30% | 27% | 33% | 37% | 34% | 29% | 19% | 24% | 45% | 43% | 35% |
| No, and I have not considered it | 53% | 54% | 52% | 45% | 42% | 57% | 67% | 59% | 40% | 38% | 47% |
| Totals | 100% | 100% | 101% | 99% | 100% | 100% | 100% | 100% | 100% | 100% | 101% |
| Unweighted N | (995) | (442) | (553) | (128) | (220) | (392) | (255) | (677) | (102) | (156) | (60) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|----------------------------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Yes, I have | 17% | 22% | 14% | 16% | 23% | 16% | 14% | 19% | 24% | 23% | 13% | 18% | 16% |
| No, but I have considered it | 30% | 33% | 27% | 29% | 33% | 27% | 33% | 30% | 28% | 22% | 25% | 31% | 39% |
| No, and I have not considered it | 53% | 45% | 58% | 55% | 44% | 57% | 53% | 51% | 48% | 55% | 62% | 52% | 45% |
| Totals | 100% | 100% | 99% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 101% | 100% |
| Unweighted N | (995) | (347) | (372) | (276) | (346) | (338) | (435) | (252) | (213) | (191) | (233) | (383) | (188) |

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12. Celebrity Cosmetic Dentistry

How often do you think celebrities have cosmetic dentistry procedures?

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|------------------|---------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Very often | 59% | 56% | 63% | 53% | 58% | 65% | 60% | 61% | 60% | 56% | 53% |
| Somewhat often | 27% | 30% | 24% | 39% | 24% | 22% | 25% | 26% | 24% | 31% | 36% |
| Not very often | 3% | 4% | 2% | 2% | 6% | 3% | 1% | 2% | 4% | 3% | 7% |
| Not at all often | 1% | 0% | 1% | 0% | 1% | 0% | 1% | 1% | 1% | 0% | 0% |
| Not sure | 10% | 10% | 10% | 6% | 12% | 10% | 13% | 11% | 12% | 11% | 3% |
| Totals | 100% | 100% | 100% | 100% | 101% | 100% | 100% | 101% | 101% | 101% | 99% |
| Unweighted N | (1,000) | (447) | (553) | (129) | (220) | (395) | (256) | (681) | (102) | (157) | (60) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|------------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Very often | 59% | 59% | 56% | 64% | 60% | 68% | 58% | 58% | 67% | 52% | 62% | 63% | 57% |
| Somewhat often | 27% | 30% | 26% | 24% | 30% | 21% | 25% | 32% | 23% | 36% | 24% | 20% | 34% |
| Not very often | 3% | 3% | 4% | 2% | 2% | 1% | 3% | 4% | 2% | 3% | 2% | 3% | 4% |
| Not at all often | 1% | 1% | 0% | 1% | 0% | 1% | 1% | 1% | 0% | 0% | 0% | 1% | 1% |
| Not sure | 10% | 7% | 14% | 9% | 7% | 8% | 12% | 6% | 8% | 9% | 11% | 14% | 4% |
| Totals | 100% | 100% | 100% | 100% | 99% | 99% | 99% | 101% | 100% | 100% | 99% | 101% | 100% |
| Unweighted N | (1,000) | (348) | (375) | (277) | (347) | (340) | (438) | (253) | (213) | (191) | (235) | (385) | (189) |

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13. Satisfaction with Cosmetic Dentistry

Would you say that you are satisfied or dissatisfied overall with the outcome of cosmetic dentistry procedures you've had?

Among people who say they've had a cosmetic dentistry procedure

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|-----------------------|--------|------|--------|------------------|-------|-------|------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Very satisfied | 42% | 41% | 44% | * | 40% | 40% | 42% | 48% | * | 39% | * |
| Somewhat satisfied | 41% | 48% | 35% | * | 49% | 38% | 39% | 35% | * | 52% | * |
| Somewhat dissatisfied | 7% | 6% | 7% | * | 1% | 9% | 9% | 8% | * | 8% | * |
| Very dissatisfied | 7% | 5% | 10% | * | 9% | 10% | 7% | 8% | * | 2% | * |
| Not sure | 2% | 1% | 4% | * | 1% | 4% | 3% | 2% | * | 0% | * |
| Totals | 99% | 101% | 100% | * | 100% | 101% | 100% | 101% | * | 101% | * |
| Unweighted N | (172) | (82) | (90) | (27) | (47) | (62) | (36) | (113) | (20) | (30) | (9) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|-----------------------|----------|------|------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Very satisfied | 42% | 44% | 49% | 33% | 45% | 44% | 48% | 34% | 51% | 50% | 48% | 31% | * |
| Somewhat satisfied | 41% | 39% | 43% | 44% | 39% | 38% | 30% | 46% | 43% | 47% | 20% | 52% | * |
| Somewhat dissatisfied | 7% | 11% | 2% | 4% | 9% | 5% | 7% | 12% | 3% | 1% | 13% | 6% | * |
| Very dissatisfied | 7% | 4% | 6% | 14% | 5% | 13% | 12% | 7% | 4% | 2% | 10% | 9% | * |
| Not sure | 2% | 2% | 0% | 5% | 1% | 0% | 3% | 1% | 0% | 0% | 8% | 2% | * |
| Totals | 99% | 100% | 100% | 100% | 99% | 100% | 100% | 100% | 101% | 100% | 99% | 100% | * |
| Unweighted N | (172) | (75) | (52) | (45) | (72) | (53) | (59) | (48) | (50) | (46) | (31) | (69) | (26) |

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14. Cosmetic Dentistry Interventions

Which, if any, of the following have you ever had? Select all that apply.

| | Gender | | | Age (4 category) | | | | Race (4 category) | | | |
|------------------------------|---------|-------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | Total | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Dental veneers | 8% | 7% | 8% | 5% | 7% | 9% | 9% | 8% | 8% | 7% | 9% |
| Dental bonding | 8% | 9% | 7% | 9% | 8% | 7% | 9% | 10% | 4% | 2% | 5% |
| Gum surgery or grafting | 10% | 11% | 10% | 12% | 7% | 10% | 13% | 11% | 6% | 13% | 7% |
| Professional teeth whitening | 19% | 23% | 16% | 28% | 25% | 16% | 10% | 18% | 23% | 19% | 29% |
| None of the above | 66% | 64% | 68% | 52% | 65% | 70% | 72% | 66% | 68% | 66% | 59% |
| Unweighted N | (1,000) | (447) | (553) | (129) | (220) | (395) | (256) | (681) | (102) | (157) | (60) |

| | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | | |
|------------------------------|----------|-------|-------|-----------|-------|----------------------------|---------|-----------|---------|-----------|---------|-------|-------|
| | Total | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Dental veneers | 8% | 11% | 5% | 7% | 10% | 8% | 6% | 10% | 8% | 9% | 5% | 6% | 11% |
| Dental bonding | 8% | 8% | 5% | 11% | 9% | 11% | 6% | 10% | 10% | 14% | 9% | 7% | 6% |
| Gum surgery or grafting | 10% | 14% | 8% | 10% | 10% | 12% | 9% | 8% | 15% | 12% | 7% | 11% | 11% |
| Professional teeth whitening | 19% | 26% | 16% | 17% | 27% | 15% | 14% | 29% | 23% | 23% | 15% | 17% | 26% |
| None of the above | 66% | 57% | 74% | 66% | 58% | 68% | 70% | 60% | 63% | 57% | 72% | 69% | 62% |
| Unweighted N | (1,000) | (348) | (375) | (277) | (347) | (340) | (438) | (253) | (213) | (191) | (235) | (385) | (189) |

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15. Orthodontic Interventions

Which, if any, of the following have you ever had? Select all that apply.

| | Total | Gender | | Age (4 category) | | | | Race (4 category) | | | |
|------------------------------------|---------|--------|--------|------------------|-------|-------|-------|-------------------|-------|----------|-------|
| | | Male | Female | 18-29 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Metal braces | 19% | 17% | 22% | 21% | 19% | 23% | 12% | 22% | 10% | 17% | 15% |
| Clear aligners, such as Invisalign | 6% | 7% | 5% | 10% | 11% | 2% | 3% | 6% | 2% | 10% | 8% |
| A removable acrylic retainer | 8% | 8% | 7% | 13% | 9% | 4% | 5% | 8% | 1% | 10% | 10% |
| A plastic removable retainer | 15% | 13% | 15% | 14% | 18% | 15% | 11% | 15% | 7% | 24% | 11% |
| A permanent retainer | 5% | 5% | 5% | 8% | 8% | 3% | 2% | 6% | 4% | 4% | 3% |
| None of the above | 68% | 68% | 67% | 56% | 65% | 71% | 77% | 67% | 78% | 59% | 74% |
| Unweighted N | (1,000) | (447) | (553) | (129) | (220) | (395) | (256) | (681) | (102) | (157) | (60) |

| | Total | Party ID | | | 2020 Vote | | Family Income (3 category) | | | Region | | | |
|------------------------------------|---------|----------|-------|-------|-----------|-------|----------------------------|-----------|---------|-----------|---------|-------|-------|
| | | Dem | Ind | Rep | Biden | Trump | < \$50K | \$50-100K | \$100K+ | Northeast | Midwest | South | West |
| Metal braces | 19% | 19% | 19% | 20% | 21% | 21% | 20% | 21% | 23% | 18% | 24% | 15% | 23% |
| Clear aligners, such as Invisalign | 6% | 8% | 3% | 6% | 9% | 5% | 3% | 8% | 11% | 10% | 2% | 4% | 10% |
| A removable acrylic retainer | 8% | 9% | 7% | 7% | 9% | 8% | 6% | 12% | 10% | 9% | 8% | 4% | 12% |
| A plastic removable retainer | 15% | 14% | 13% | 17% | 16% | 15% | 13% | 15% | 21% | 19% | 19% | 11% | 12% |
| A permanent retainer | 5% | 8% | 2% | 5% | 8% | 5% | 3% | 8% | 7% | 6% | 9% | 3% | 4% |
| None of the above | 68% | 63% | 73% | 68% | 60% | 70% | 71% | 59% | 62% | 63% | 63% | 76% | 61% |
| Unweighted N | (1,000) | (348) | (375) | (277) | (347) | (340) | (438) | (253) | (213) | (191) | (235) | (385) | (189) |

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| | |
|-------------------------------|---|
| Interviewing Dates | September 20 - 25, 2023 |
| Target population | U.S. Citizens, aged 18 and over. |
| Sampling method | Respondents were selected from YouGov's opt-in Internet panel using sample matching. A random sample (stratified by gender, age, race, education, geographic region, and voter registration) was selected from the 2019 American Community Survey. |
| Weighting | The sample was weighted according to gender, age, race, education, 2020 election turnout and Presidential vote, baseline party identification, and current voter registration status. Demographic weighting targets come from the 2019 American Community Survey. Baseline party identification is the respondent's most recent answer given prior to November 1, 2022, and is weighted to the estimated distribution at that time (33% Democratic, 31% Republican). The weights range from 0.051 to 6.526, with a mean of one and a standard deviation of 0.834. |
| Number of respondents | 1000 |
| Margin of error | ± 4% (adjusted for weighting) |
| Survey mode | Web-based interviews |
| Questions not reported | 83 questions not reported. |